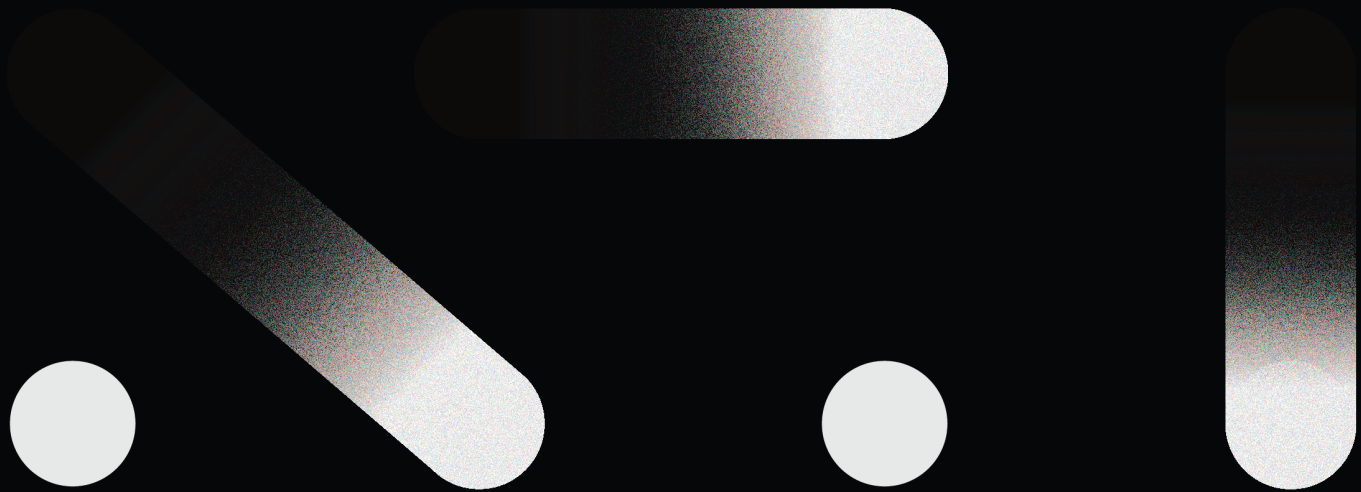
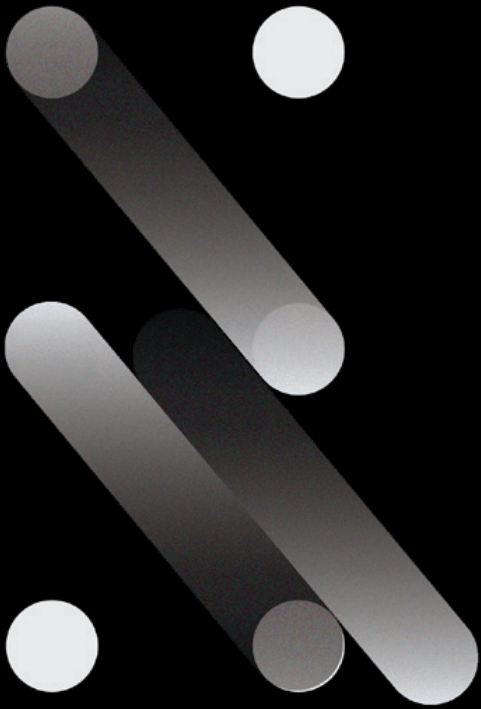


COMPASS



MARKET INSIGHTS





As we leave 2022 with anticipation of what 2023 will bring we can be assured that we will exceed market trends.

We enjoyed an average sales price in our Greater Atlanta footprint of \$439,295. Demand and Supply are still a major issue as we begin 2023. Our spring market historically starts in late February. We typically see momentum through June. For the most successful listings will be the key.

We saw mortgage rates upward of 7% from 3% last year. That created an immediate slow down in buyer demand. We now see 6% or under with options such as buydowns, adjustable rates, etc. Loan limits were raised. Conforming loan limits went to \$726,200 and FHA to \$592,250.

Price appreciation in the last 3 years (Pandemic market) exceeded all expectations. We are now beginning to see appreciation settle to a more normal level. Homeowners were able to build wealth, unprecedented growth, during the pandemic.

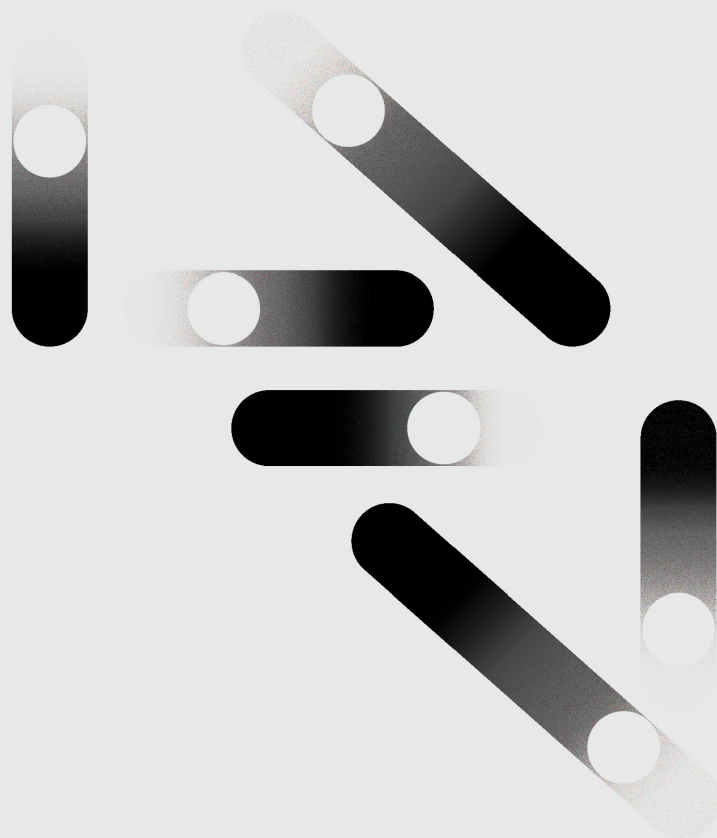
Compass is prepared to excel in 2023. The agent platform, dedicated leadership, highly skilled staff, and only the very best and most professional agents are invited to join Compass.

We cannot control what the market brings but we control what we bring to the market.

I hope this will be your best year ever.

Martha Hayhurst

Regional Vice President
Georgia & The Carolinas



COMPASS OFFICES

Buckhead

3107 Peachtree Road NE, Suite A-1
Atlanta, GA 30305

Intown

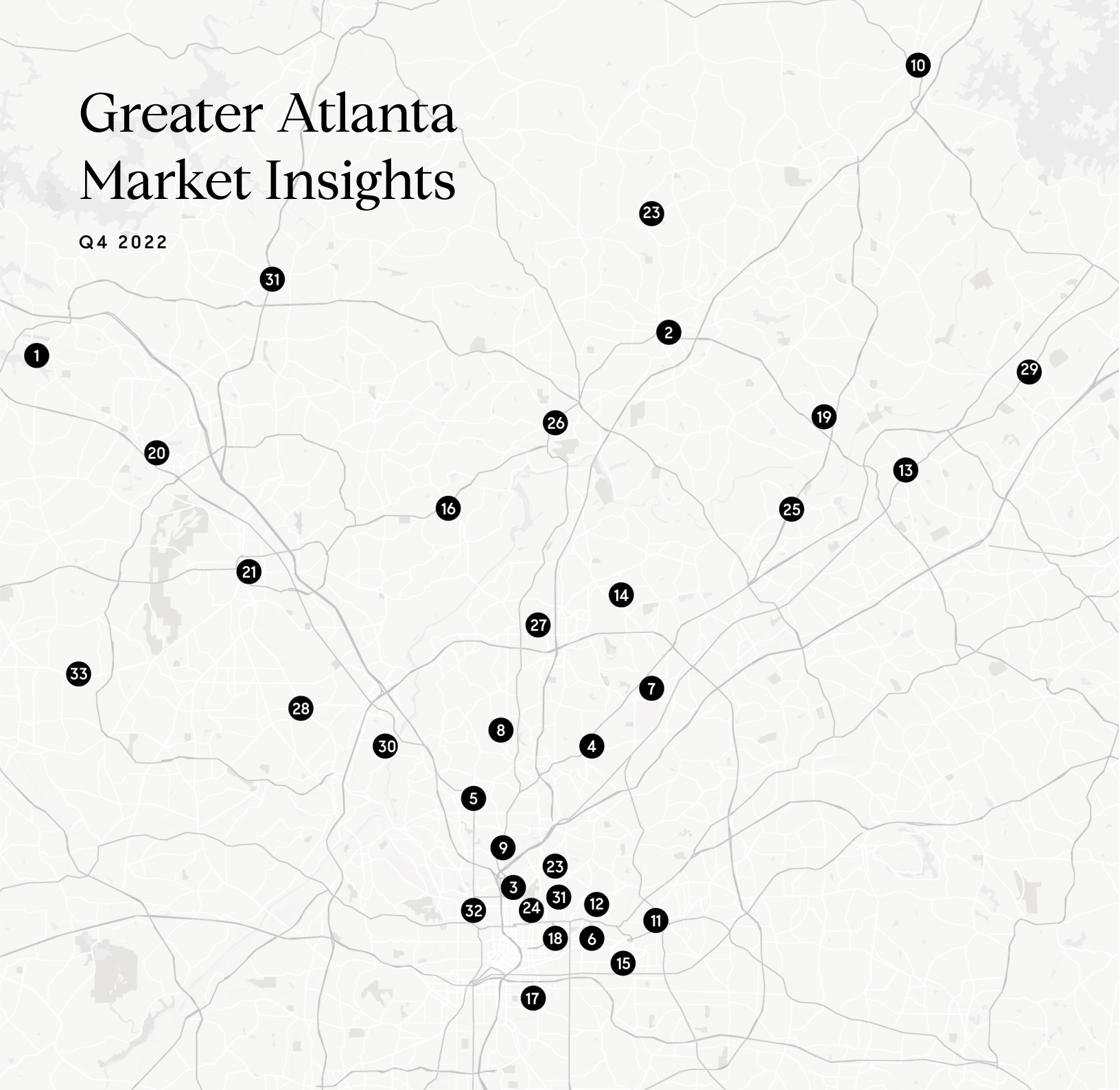
1409 Peachtree Street NE
Atlanta, GA 30309

North Atlanta

8000 Avalon Boulevard, Suite 100
Alpharetta, GA 30009

Greater Atlanta Market Insights

Q4 2022



- | | | |
|--|-------------------------------------|-----------------------|
| 1. ACWORTH | 12. DRUID HILLS | 24. MORNINGSIDE |
| 2. ALPHARETTA | 13. DULUTH | 25. PEACHTREE CORNERS |
| 3. ANSLEY PARK | 14. DUNWOODY | 26. ROSWELL |
| 4. BROOKHAVEN | 15. EAST LAKE, EDGEWOOD, & KIRKWOOD | 27. SANDY SPRINGS |
| 5. BUCKHEAD | 16. EAST COBB | 28. SMYRNA |
| 6. CANDLER PARK | 17. GRANT PARK | 29. SUWANEE |
| 7. CHAMBLEE | 18. INMAN PARK & OLD FOURTH WARD | 30. VININGS |
| 8. CHASTAIN PARK | 19. JOHNS CREEK | 31. VIRGINIA-HIGHLAND |
| 9. COLLIER HILLS (BROOKWOOD,
BROOKWOOD HILLS, & LORING HEIGHTS) | 20. KENNESAW | 32. WEST MIDTOWN |
| 10. CUMMING | 21. MARIETTA | 33. WOODSTOCK |
| 11. DECATUR | 22. MIDTOWN | |
| | 23. MILTON | |

Report Definitions

GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods details on the prior page.

ACTIVE

is current inventory, defined as all properties actively listed on 1st, .

NEW

is defined as any properties put on the market during Q4 2022.

CONTRACT SIGNED

figures are based on publicly reported transactions as of 1st, . The signed price reflects the latest available, or last known asking price.

SOLD

figures are based on publicly reported transactions which closed by 1st, .

AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

DAYS ON MARKET (DOM)

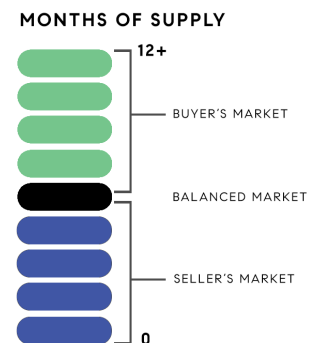
is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

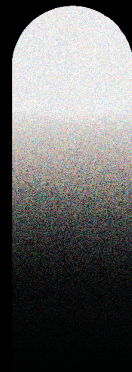
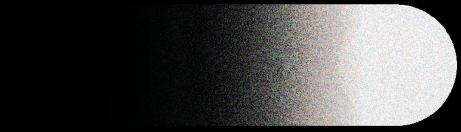
SALE-TO-LIST RATIO

is the sale price divided by the list price.

YEAR-OVER-YEAR (YOY) CHANGE

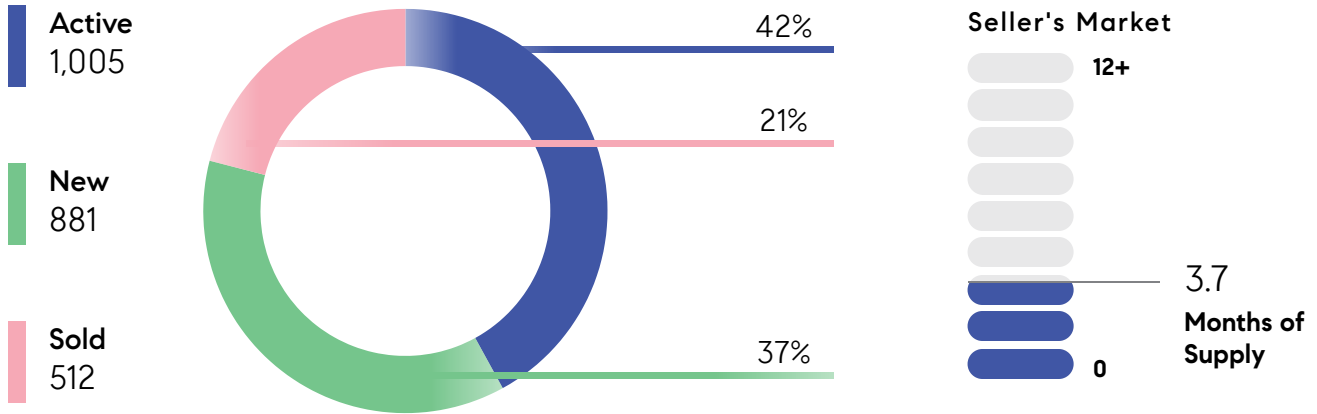
is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.





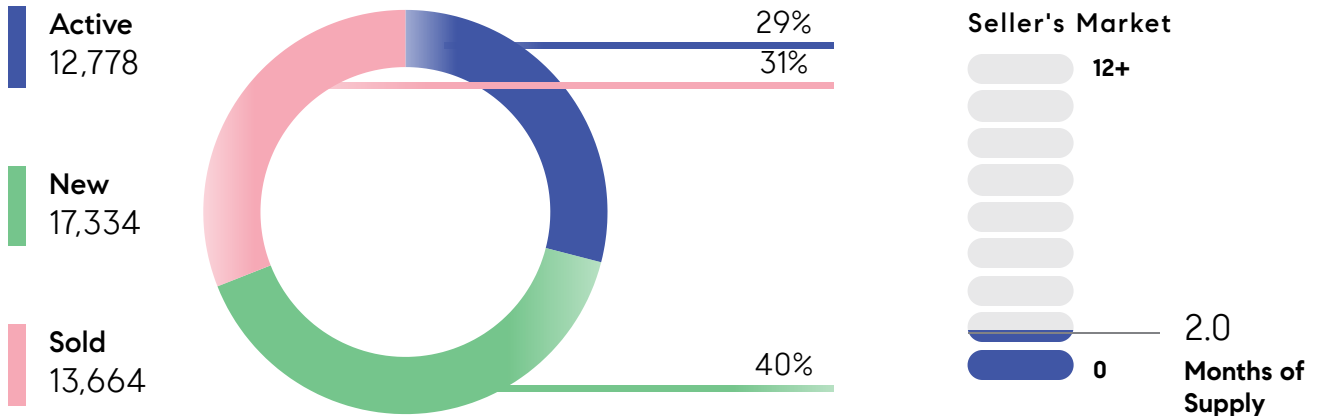
Overall Atlanta Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,887,921	50	97.3%	\$1,586,495
YoY Change	5.5%	-2.0%	-1.0%	-0.2%

DETACHED UNDER 1M



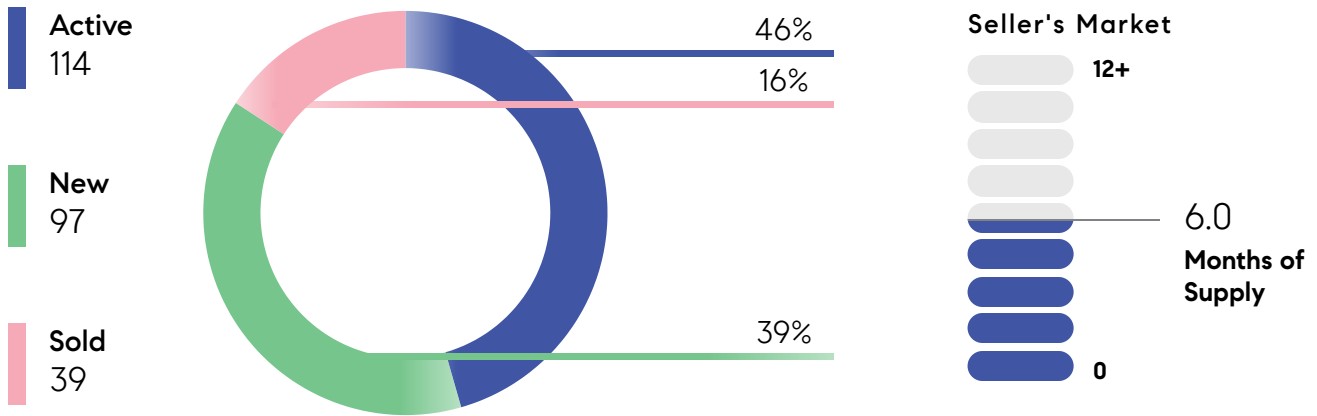
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$411,260	37	98.1%	\$403,538
YoY Change	6.6%	76.2%	-2.7%	4.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

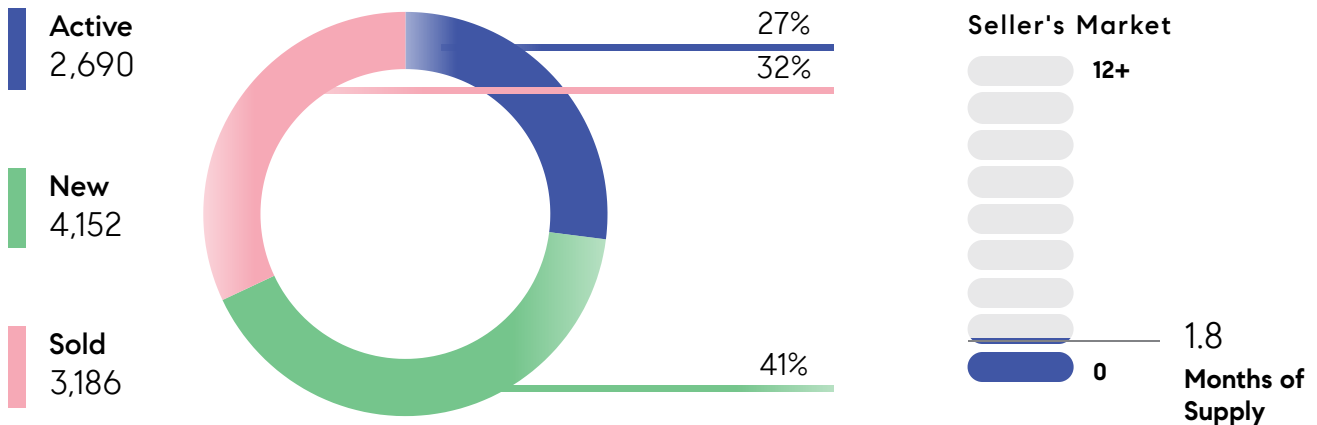
Overall Atlanta Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,730,969	81	96.4%	\$1,448,106
YoY Change	-10.6%	-2.4%	-1.3%	-10.8%

ATTACHED UNDER 1M



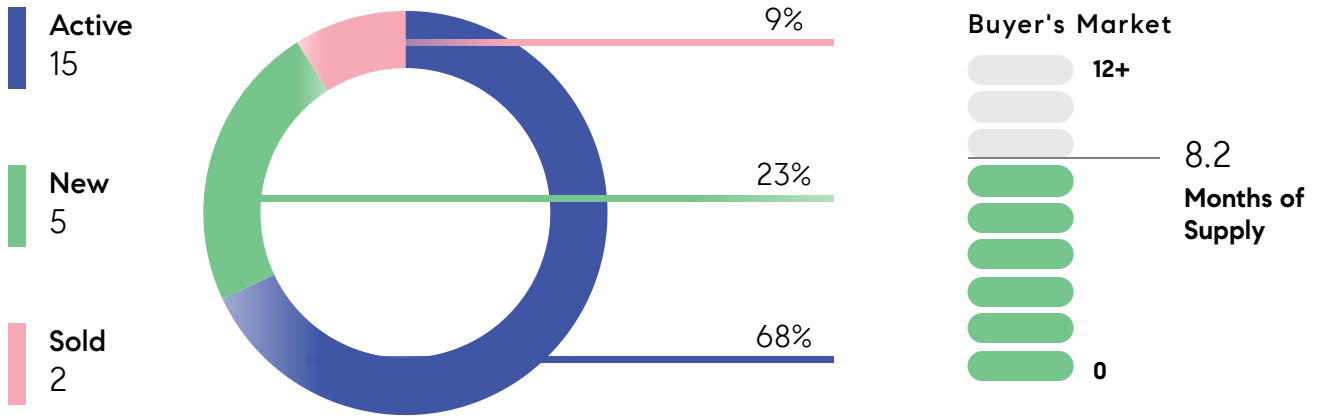
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$339,053	31	98.4%	\$328,617
YoY Change	6.7%	10.7%	-1.7%	5.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

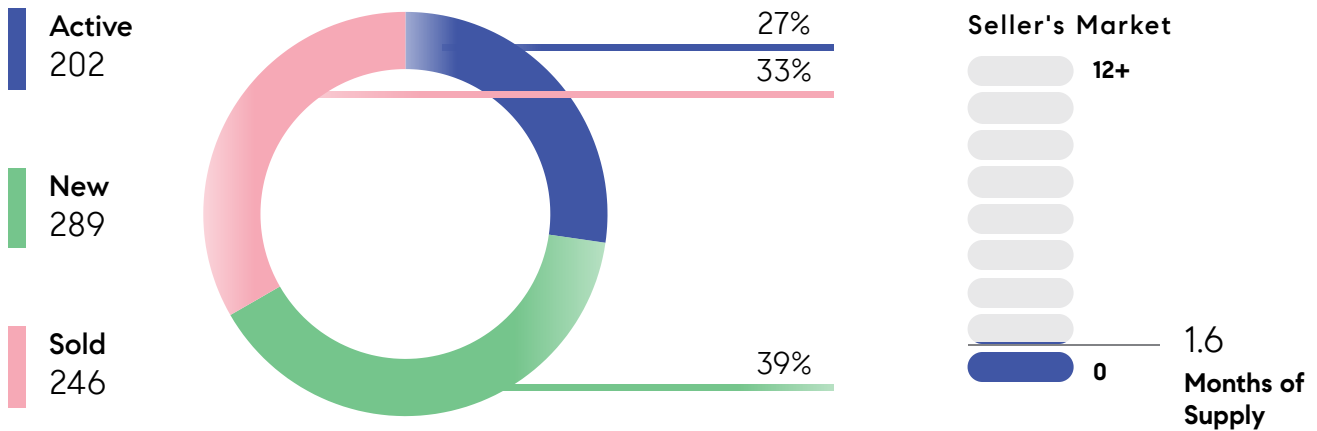
Acworth Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,157,980	144	69.5%	\$1,500,000
YoY Change	53.7%	108.7%	-32.2%	4.2%

DETACHED UNDER 1M



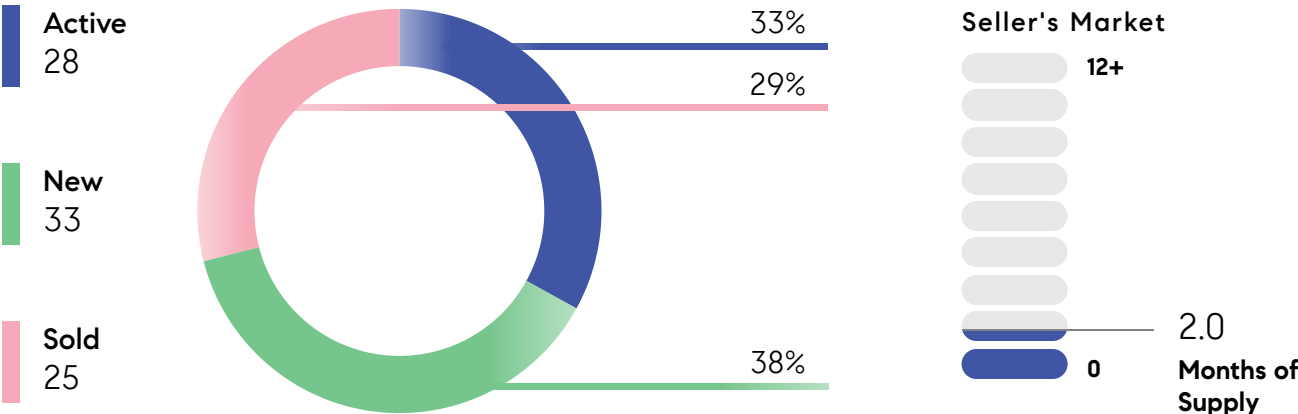
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$428,920	37	93.2%	\$399,638
YoY Change	7.3%	76.2%	-6.9%	-0.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Acworth Q4 2022

ATTACHED UNDER 1M



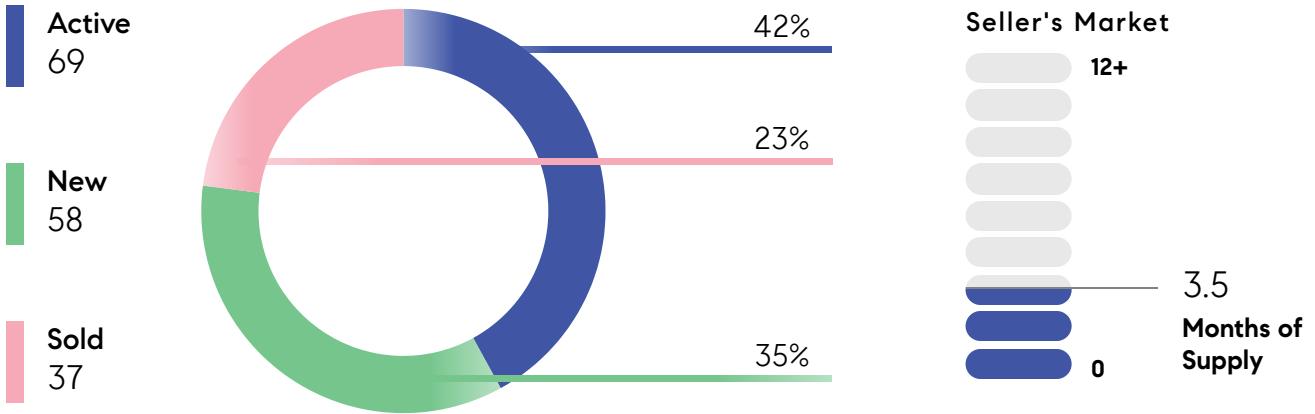
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$399,379	33	84.3%	\$336,504
YoY Change	30.1%	106.3%	-9.8%	17.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

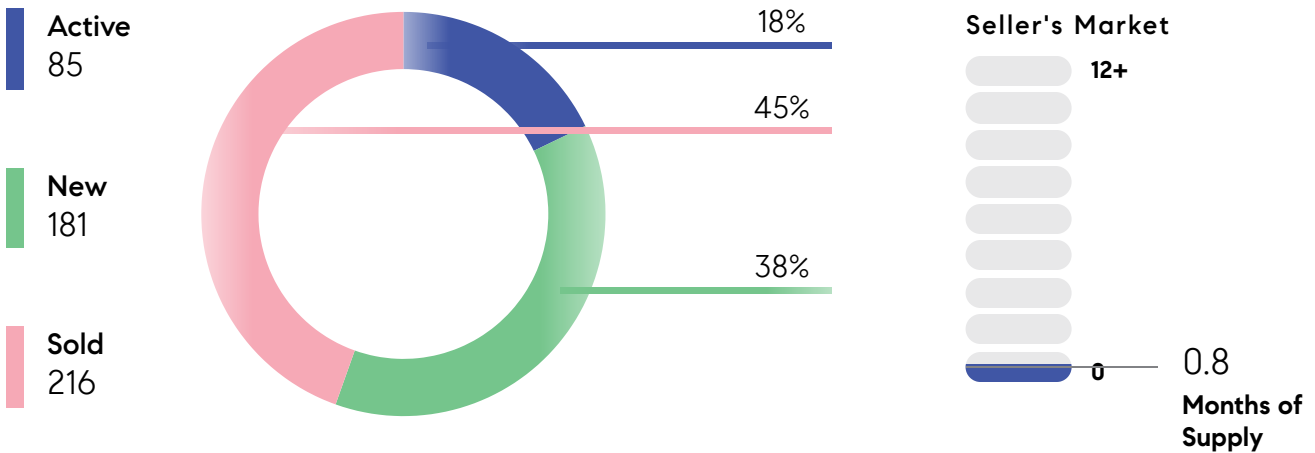
Alpharetta Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,116,602	47	79.4%	\$1,680,463
YoY Change	26.5%	42.4%	-13.0%	10.0%

DETACHED UNDER 1M



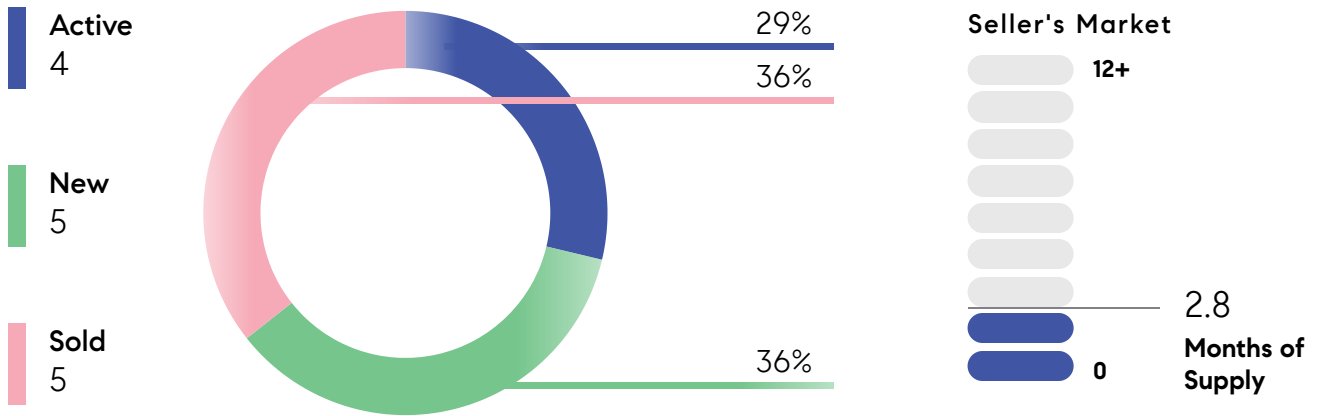
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$616,276	31	99.8%	\$615,182
YoY Change	7.3%	40.9%	0.4%	7.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

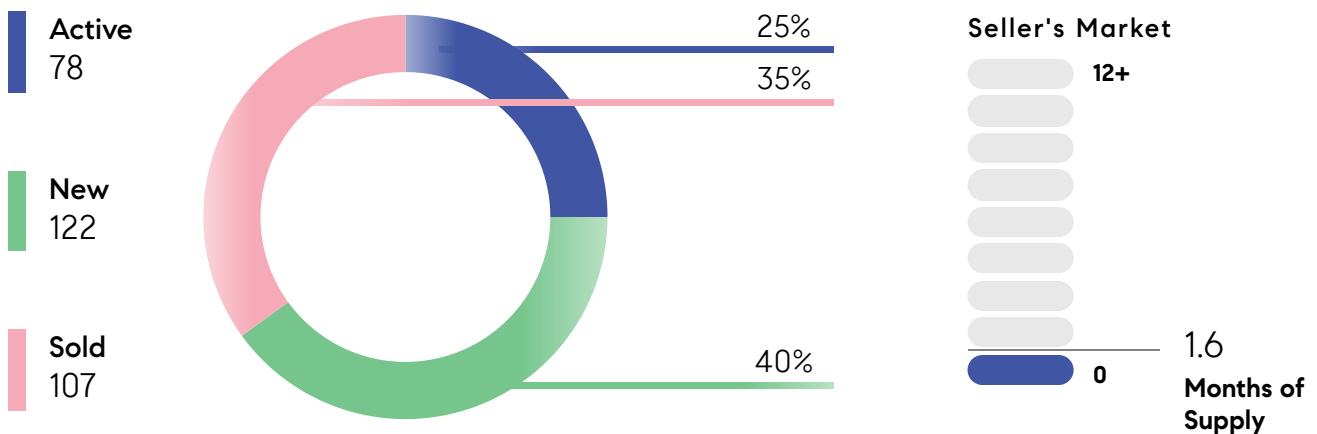
Alpharetta Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,249,708	31	101.2%	\$1,264,800
YoY Change	25.0%	520.0%	0.7%	25.9%

ATTACHED UNDER 1M



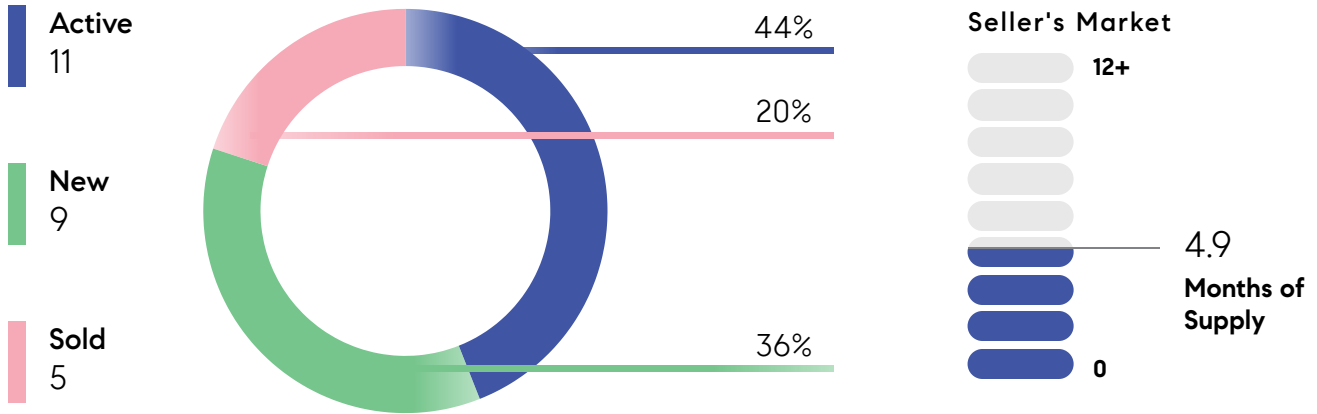
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$504,995	29	89.7%	\$452,976
YoY Change	18.0%	52.6%	-10.5%	5.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

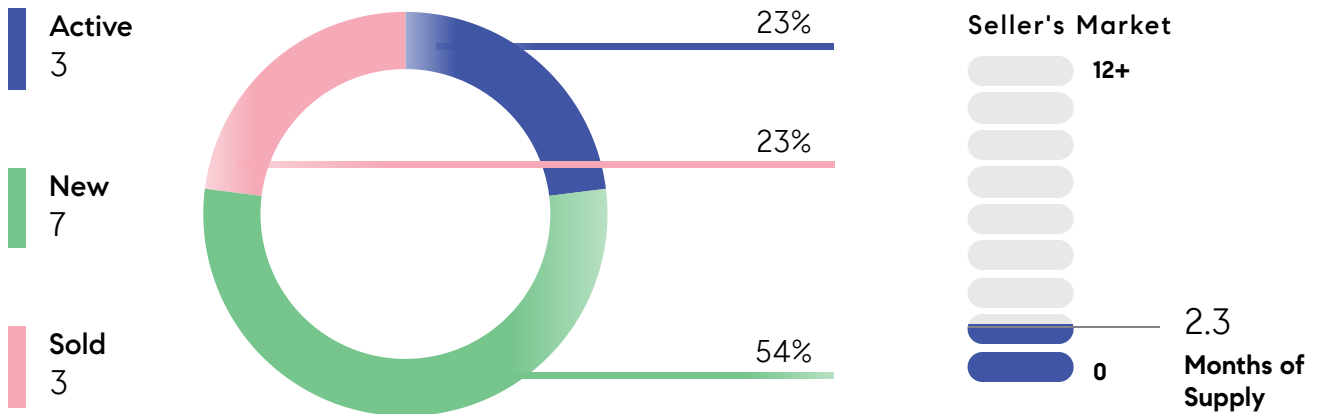
Ansley Park Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$3,286,000	50	38.0%	\$1,249,200
YoY Change	-	-27.5%	-	-45.1%

DETACHED UNDER 1M



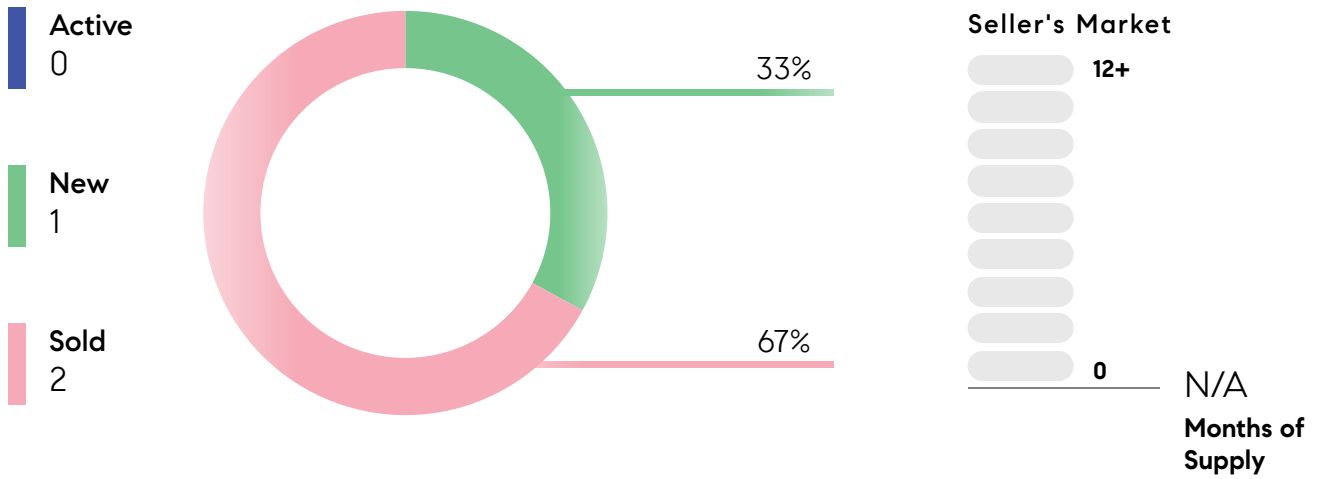
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$582,679	18	140.6%	\$819,333
YoY Change	0.3%	-30.8%	49.1%	49.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Ansley Park Q4 2022

ATTACHED UNDER 1M



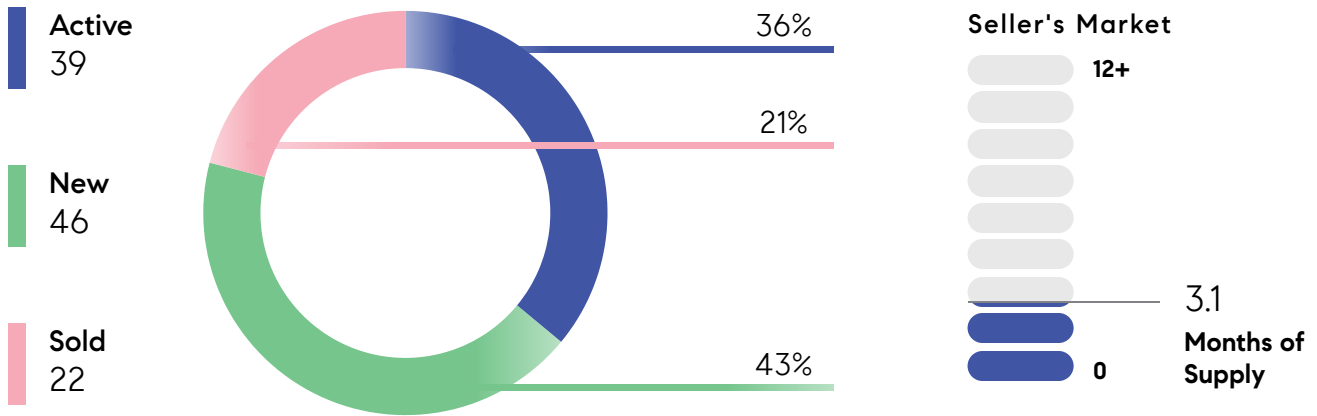
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$249,900	8	106.0%	\$264,950
YoY Change	-9.1%	166.7%	15.5%	4.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

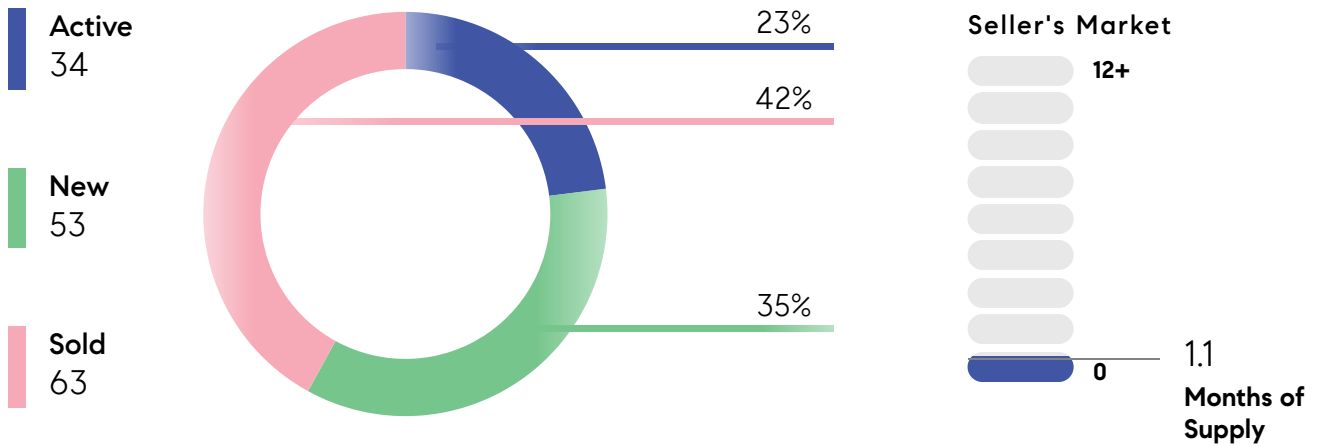
Brookhaven Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,652,333	51	88.2%	\$1,457,131
YoY Change	5.9%	64.5%	0.3%	6.2%

DETACHED UNDER 1M



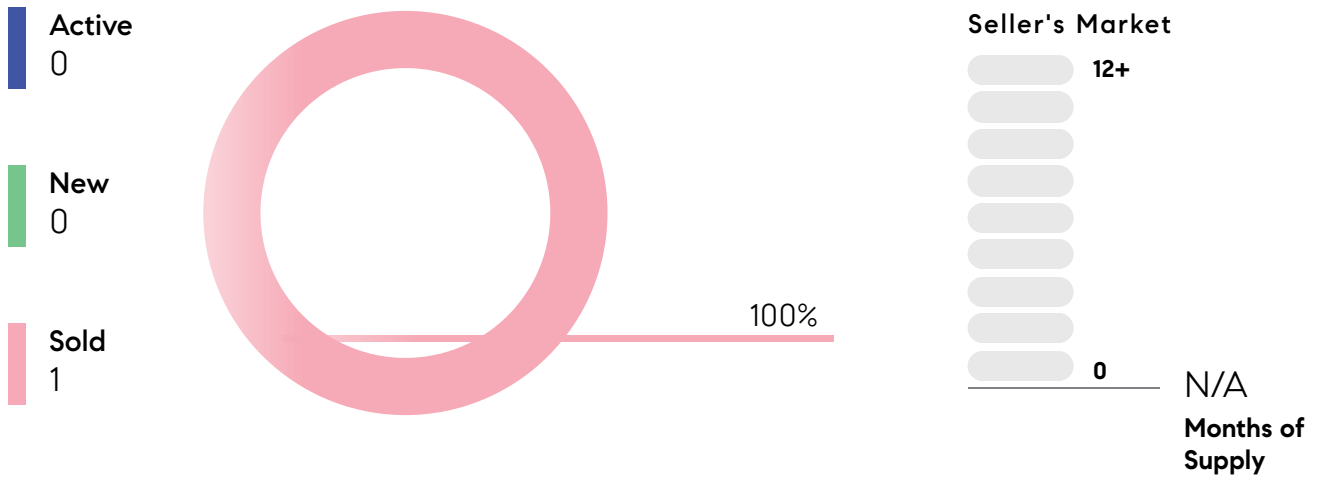
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$682,574	36	98.7%	\$673,866
YoY Change	8.7%	-5.3%	-0.6%	8.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

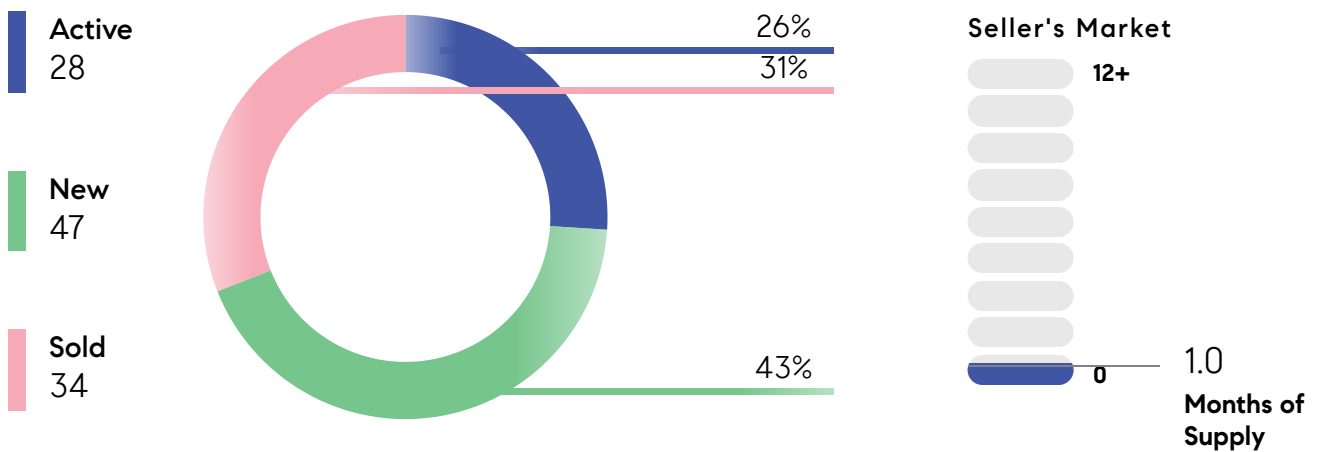
Brookhaven Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	5	-	\$1,850,000
YoY Change	-	-	-	-

ATTACHED UNDER 1M



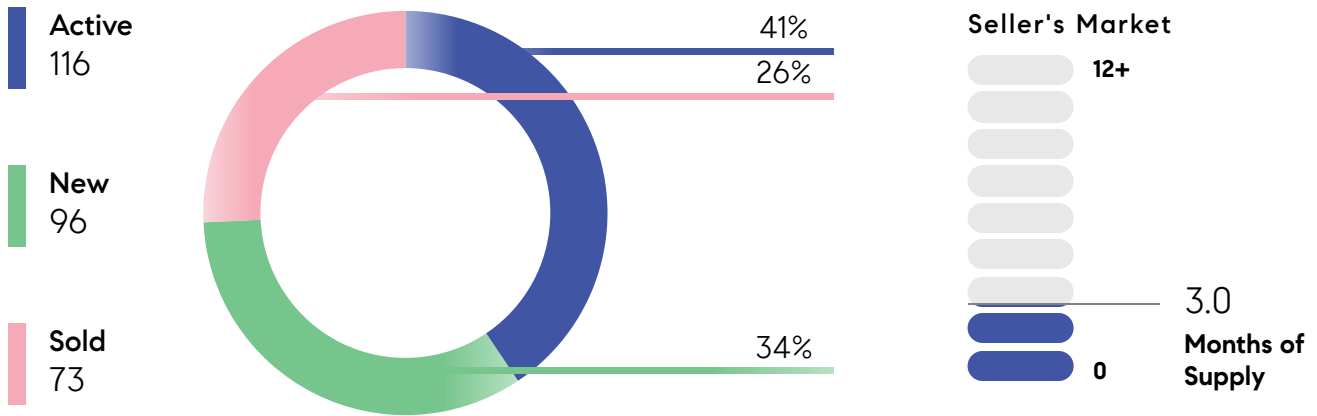
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$424,234	35	106.9%	\$453,646
YoY Change	2.1%	-5.4%	3.0%	5.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

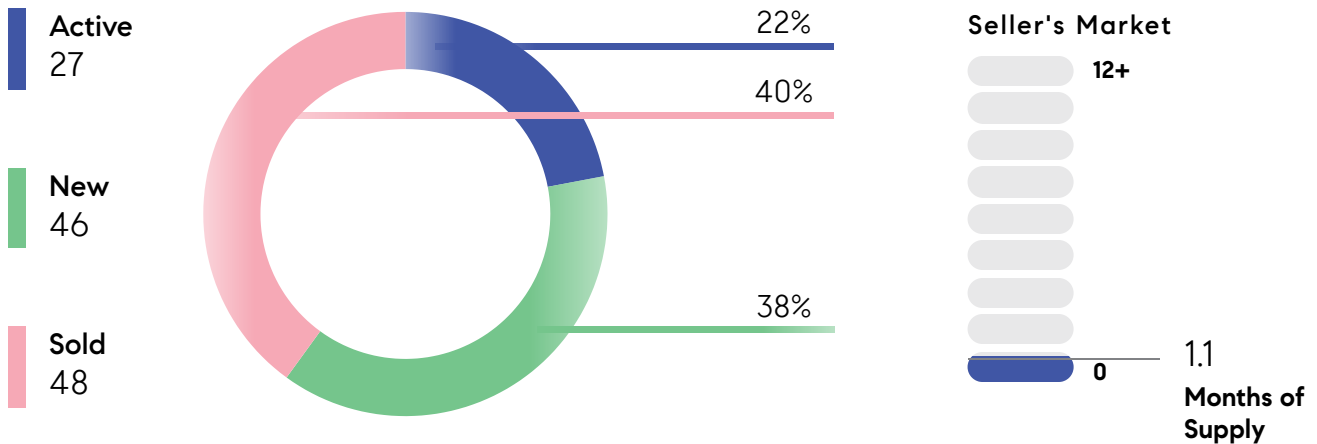
Buckhead Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,783,124	60	70.1%	\$1,951,678
YoY Change	15.5%	9.1%	-13.2%	0.2%

DETACHED UNDER 1M



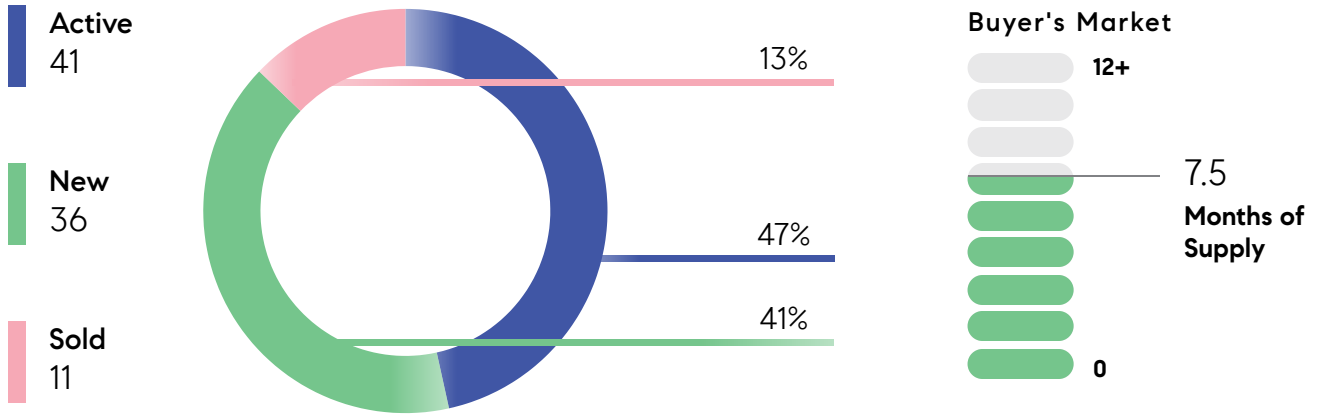
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$790,813	27	95.9%	\$758,518
YoY Change	2.4%	-37.2%	-0.5%	1.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

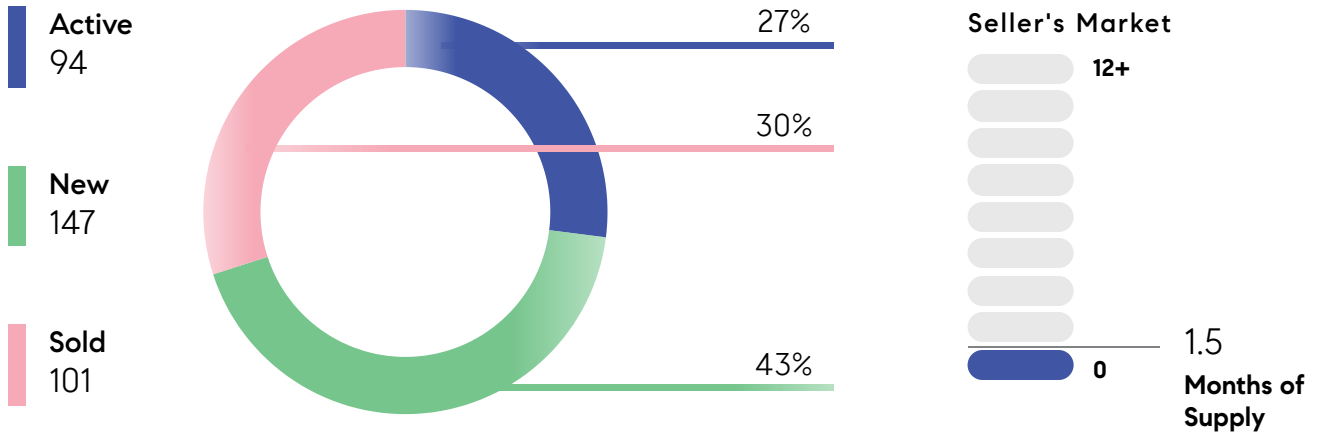
Buckhead Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,241,500	62	74.6%	\$1,672,068
YoY Change	-13.6%	-20.5%	0.2%	-13.5%

ATTACHED UNDER 1M



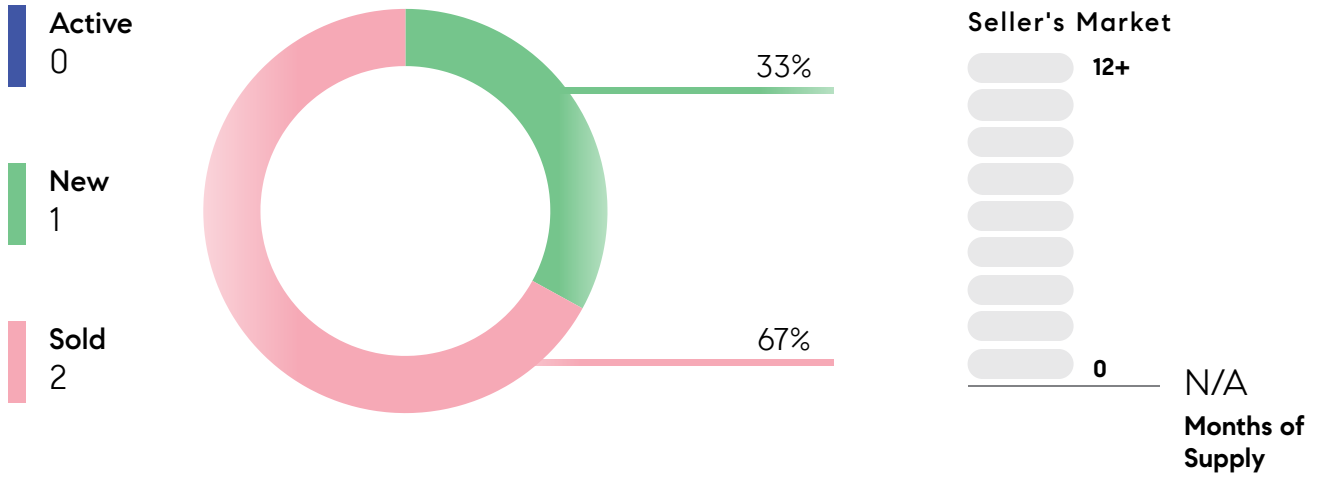
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$420,410	40	99.1%	\$416,568
YoY Change	7.5%	-27.3%	11.5%	19.8%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

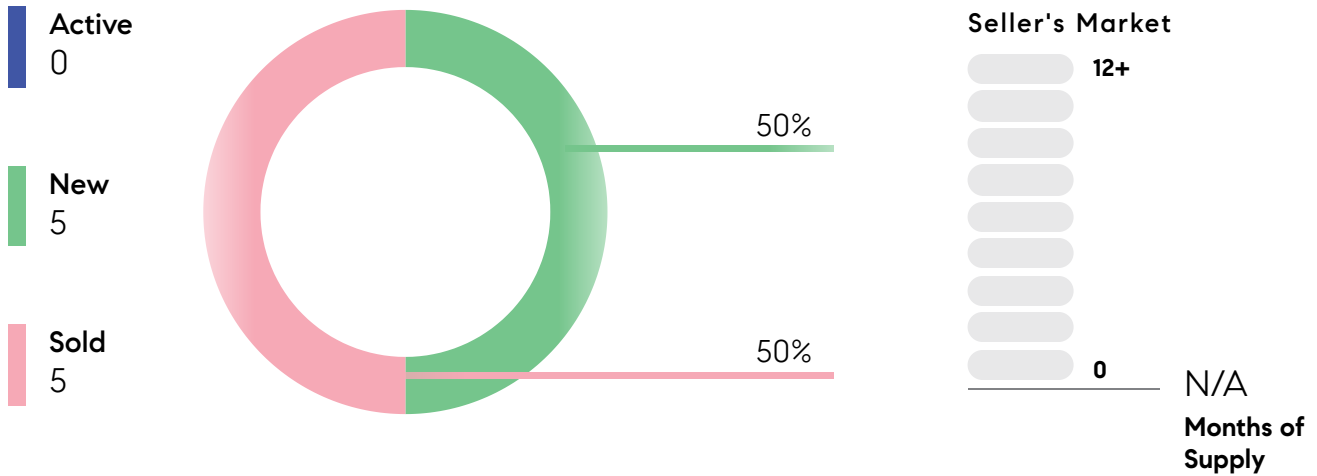
Candler Park Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,160,000	30	128.7%	\$1,492,500
YoY Change	-0.5%	500.0%	50.0%	49.3%

DETACHED UNDER 1M



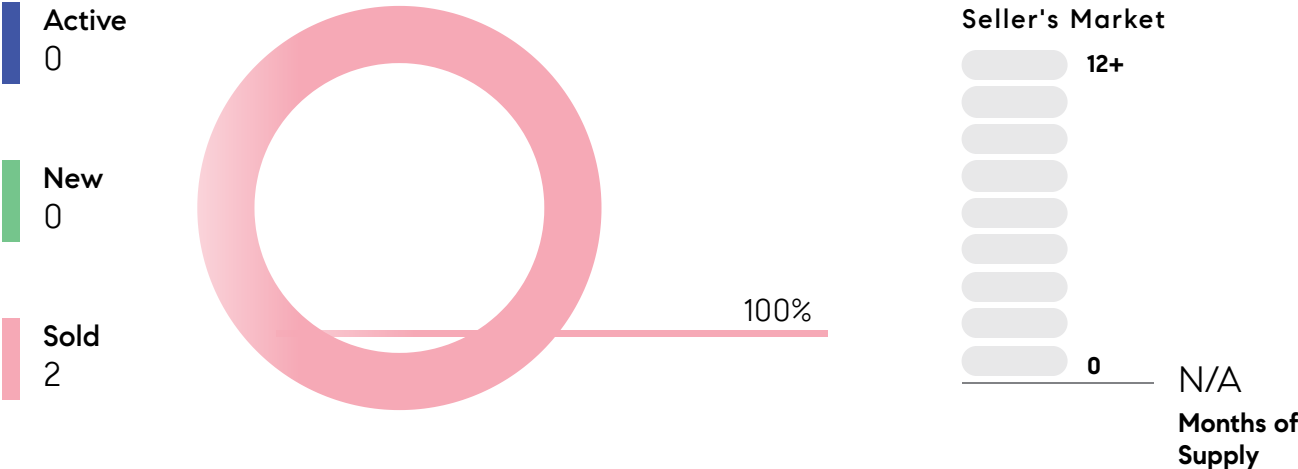
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$807,800	14	98.2%	\$793,000
YoY Change	14.2%	-26.3%	-6.0%	7.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Candler Park Q4 2022

ATTACHED UNDER 1M



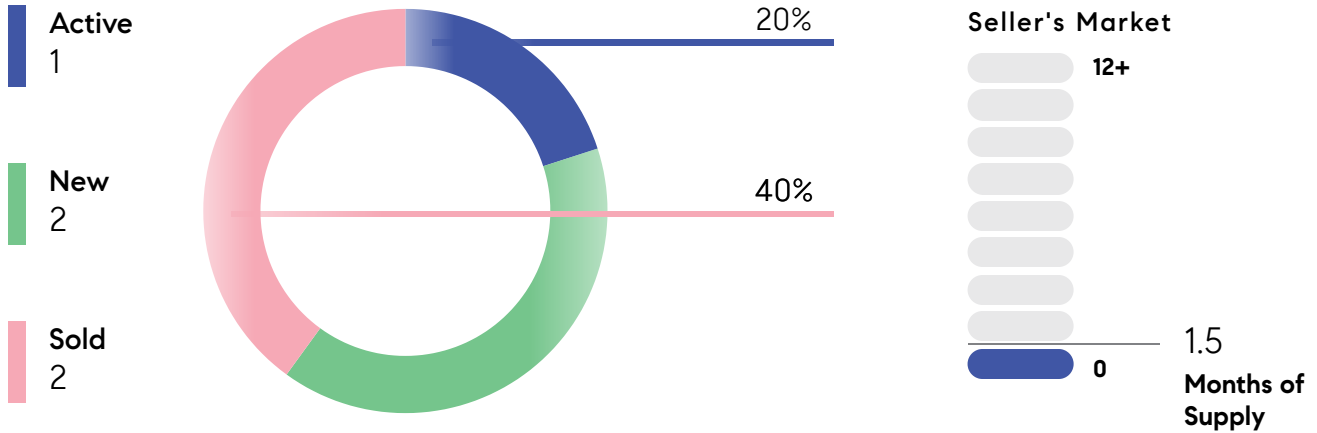
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	45	-	\$332,275
YoY Change	-	4.7%	-	-7.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

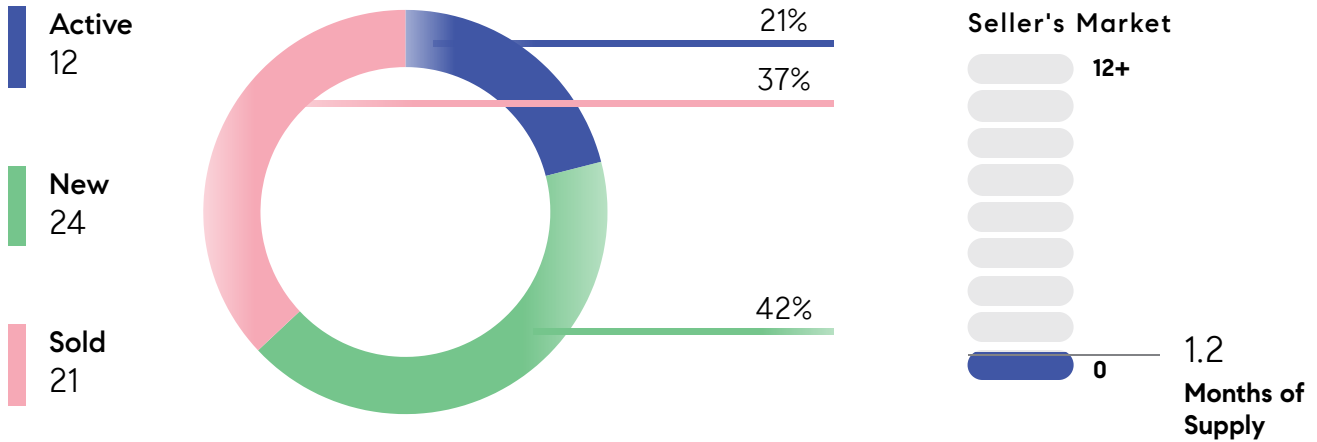
Chamblee Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,097,500	7	96.8%	\$1,062,500
YoY Change	-4.5%	133.3%	-1.8%	-6.3%

DETACHED UNDER 1M



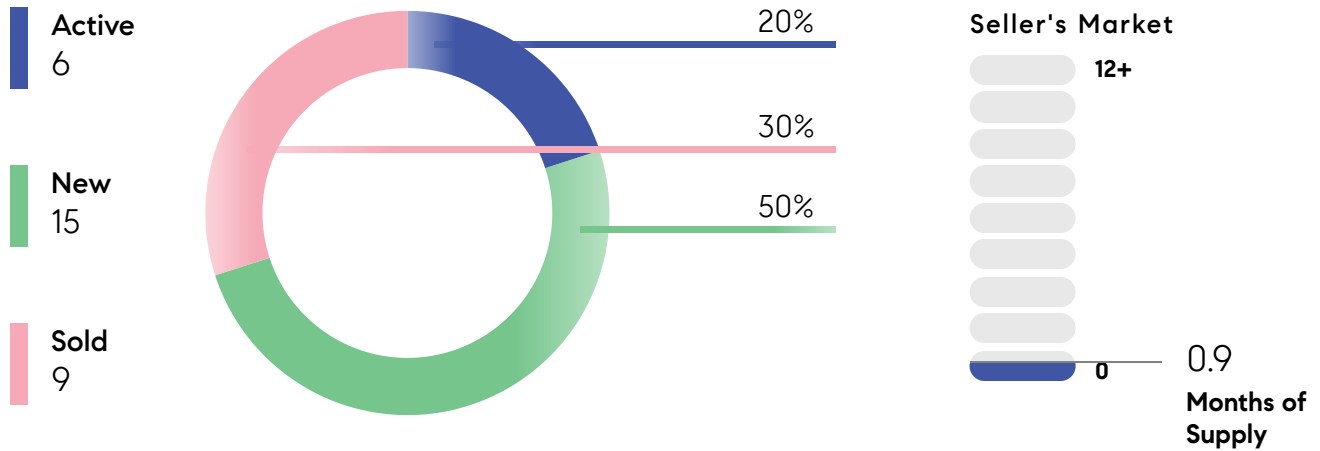
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$536,263	46	101.9%	\$546,376
YoY Change	4.2%	48.4%	2.4%	6.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Chamblee Q4 2022

ATTACHED UNDER 1M



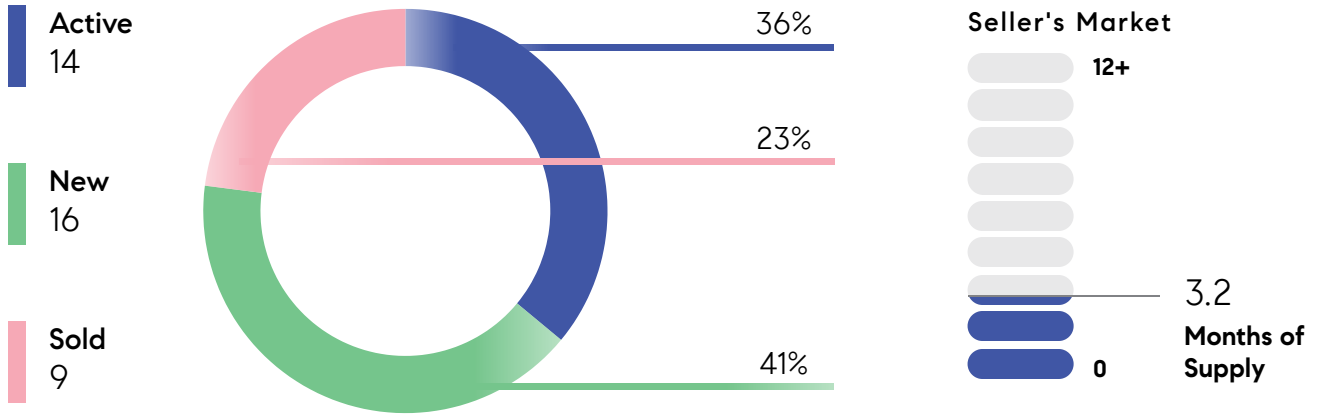
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$454,389	26	99.5%	\$451,897
YoY Change	21.7%	-16.1%	-16.7%	1.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

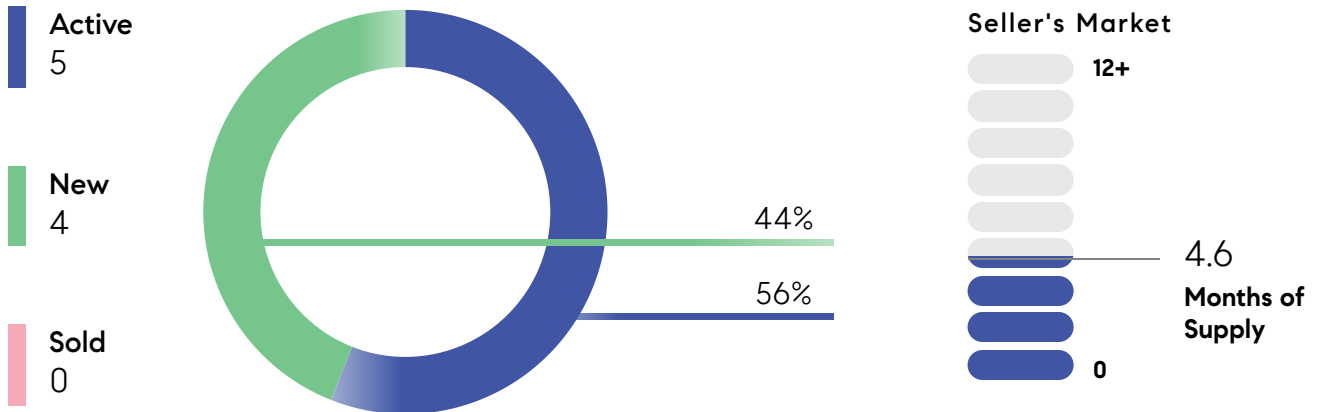
Chastain Park Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,748,750	29	76.9%	\$2,113,778
YoY Change	24.3%	-21.6%	-30.3%	-13.3%

DETACHED UNDER 1M



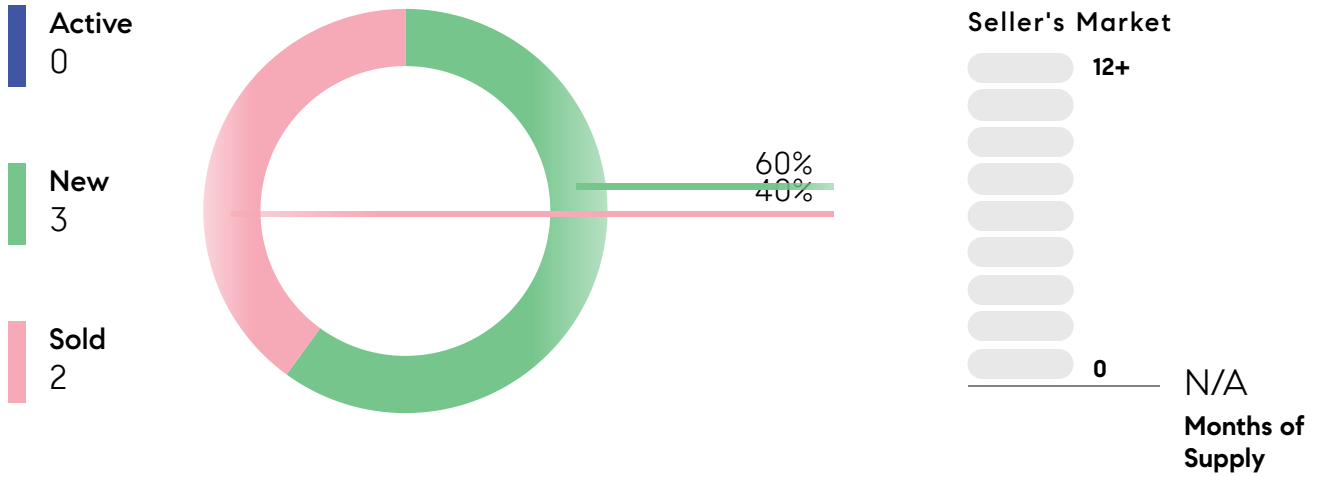
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$686,225	-	-	-
YoY Change	-2.8%	-	-	-

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

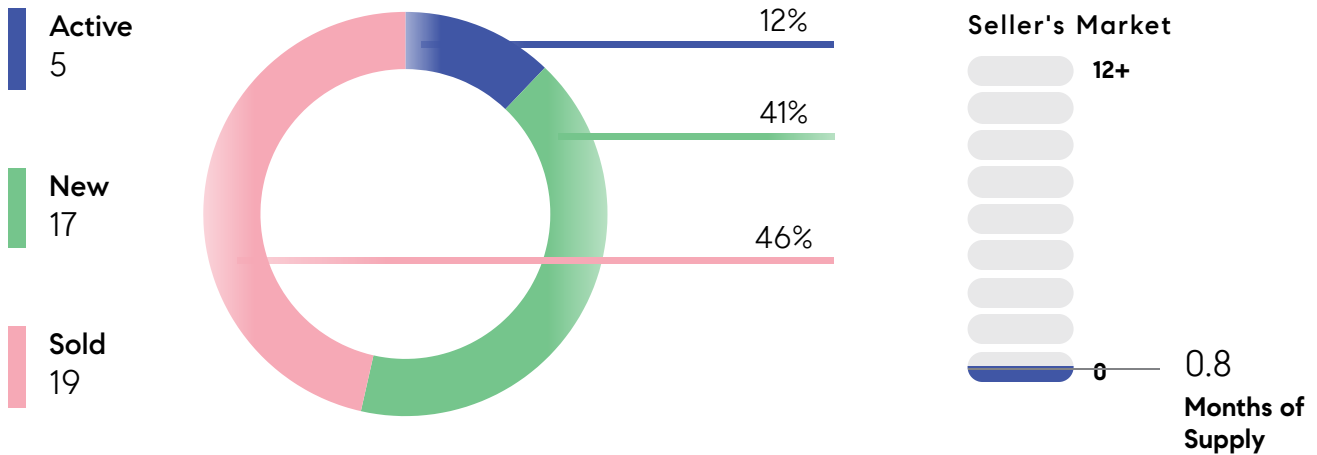
Collier Hills Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,811,667	5	66.8%	\$1,211,000
YoY Change	45.6%	-88.6%	-47.9%	-24.2%

DETACHED UNDER 1M



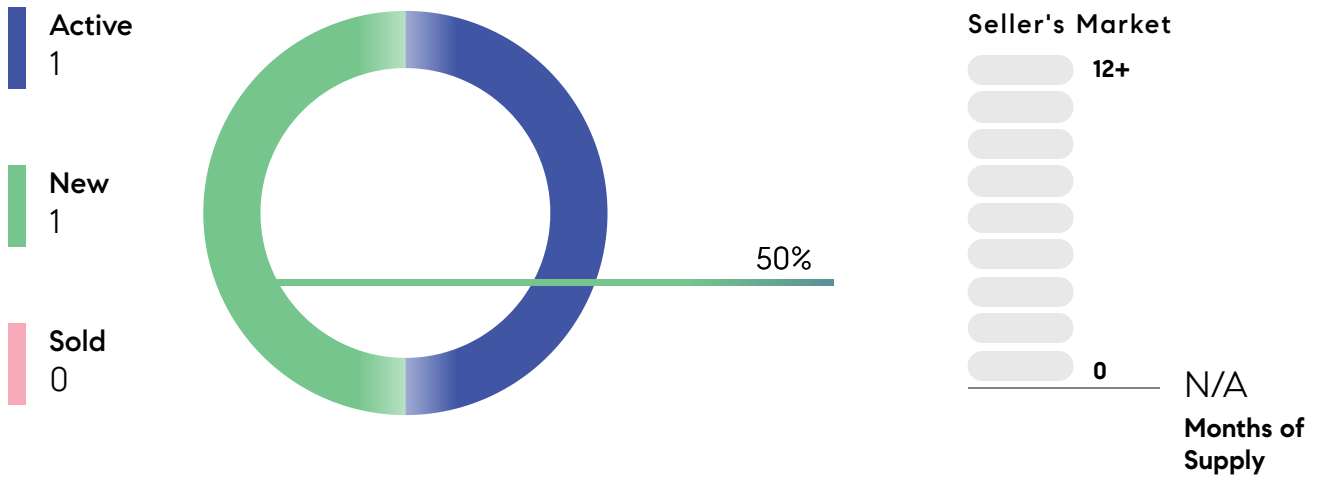
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$477,265	32	106.3%	\$507,526
YoY Change	-3.2%	-3.0%	11.2%	7.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

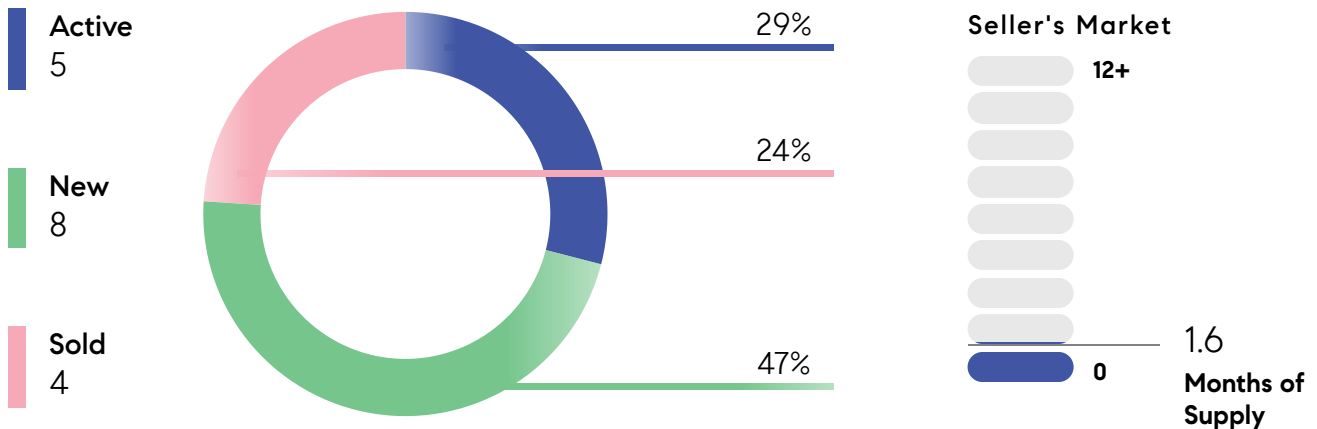
Collier Hills Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,250,000	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



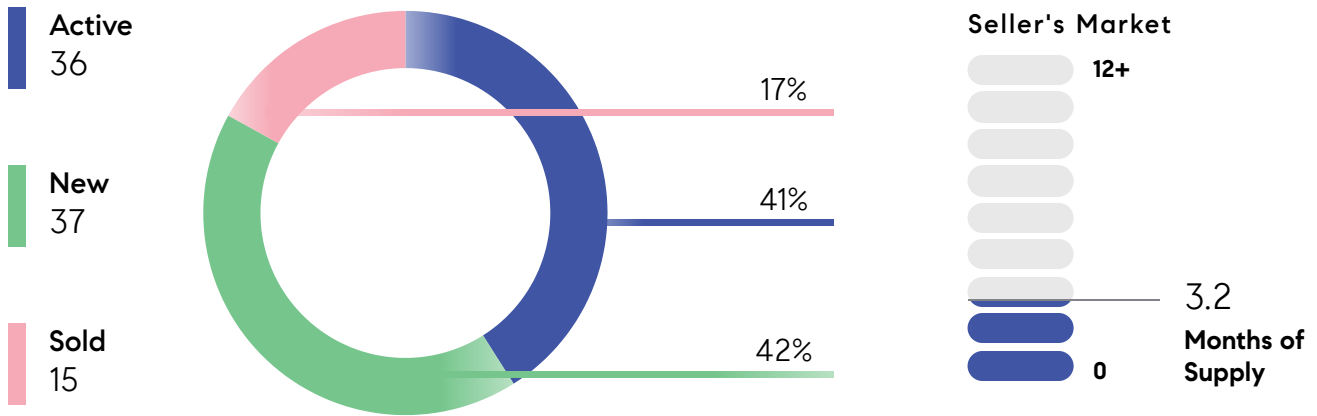
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$638,513	20	110.1%	\$703,000
YoY Change	0.8%	-61.5%	24.8%	25.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

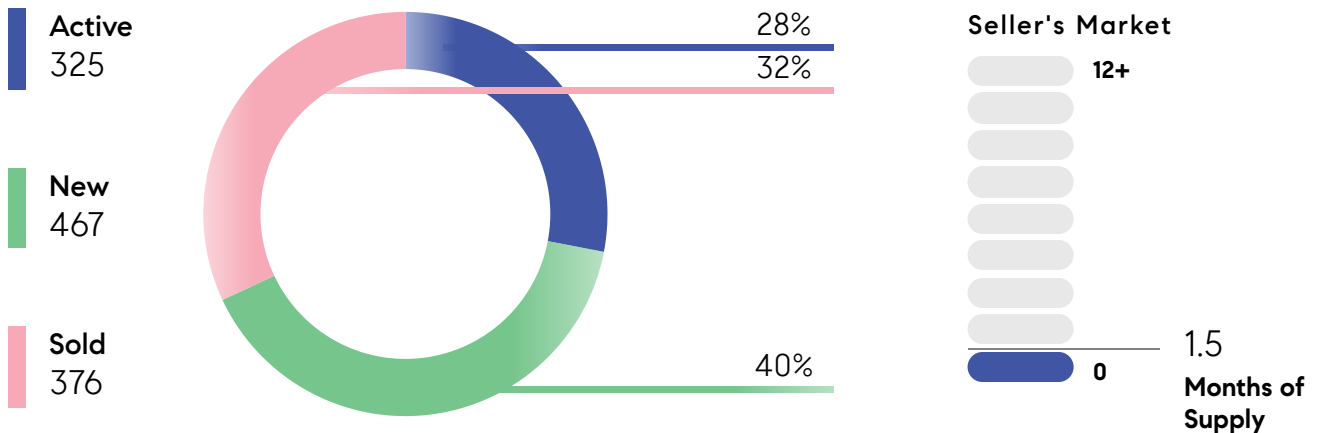
Cumming Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,660,716	41	82.5%	\$1,370,461
YoY Change	-2.1%	-6.8%	6.2%	4.0%

DETACHED UNDER 1M



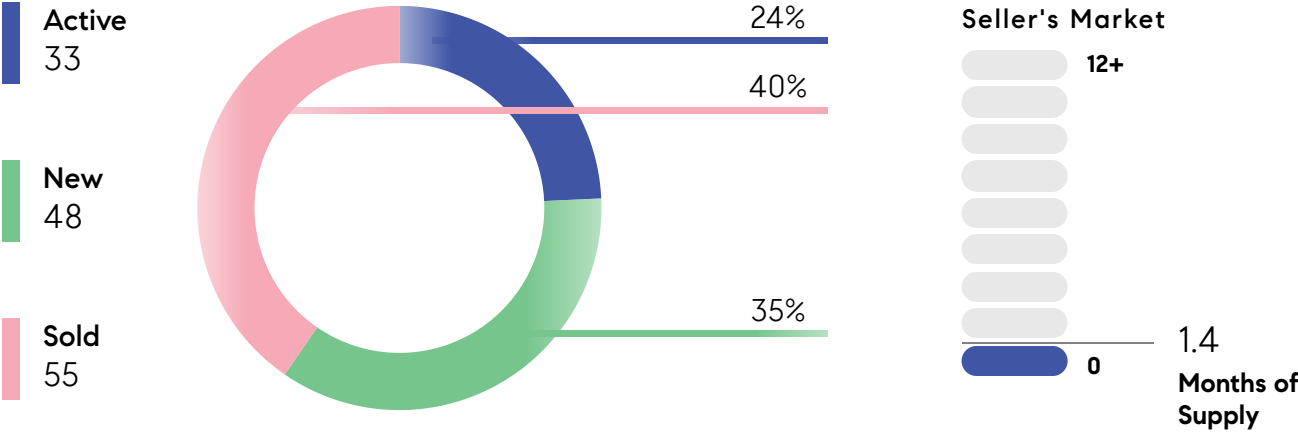
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$570,202	34	95.9%	\$547,014
YoY Change	14.4%	78.9%	-4.6%	9.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Cumming Q4 2022

ATTACHED UNDER 1M



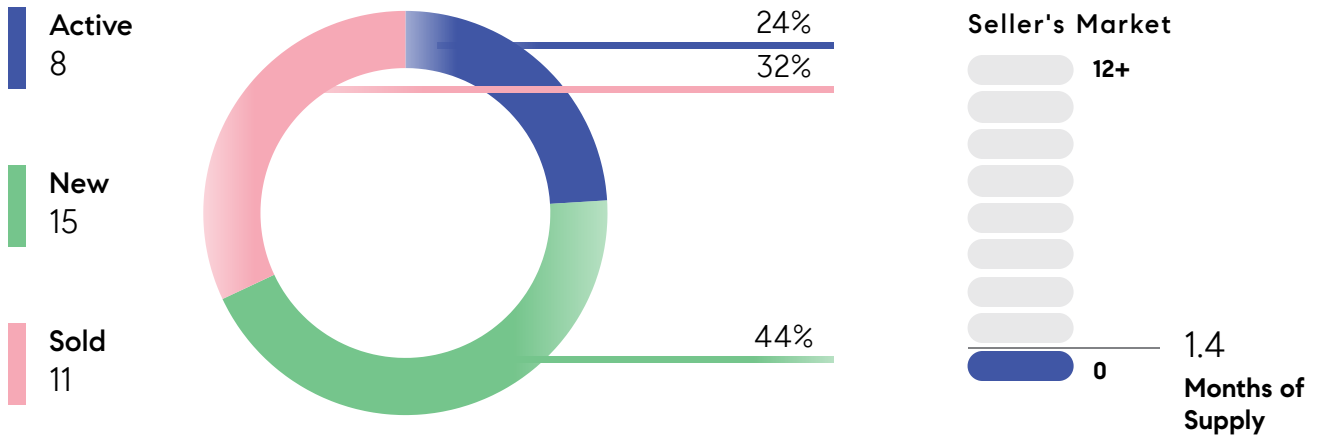
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$415,954	27	92.5%	\$384,791
YoY Change	17.9%	80.0%	-11.5%	4.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

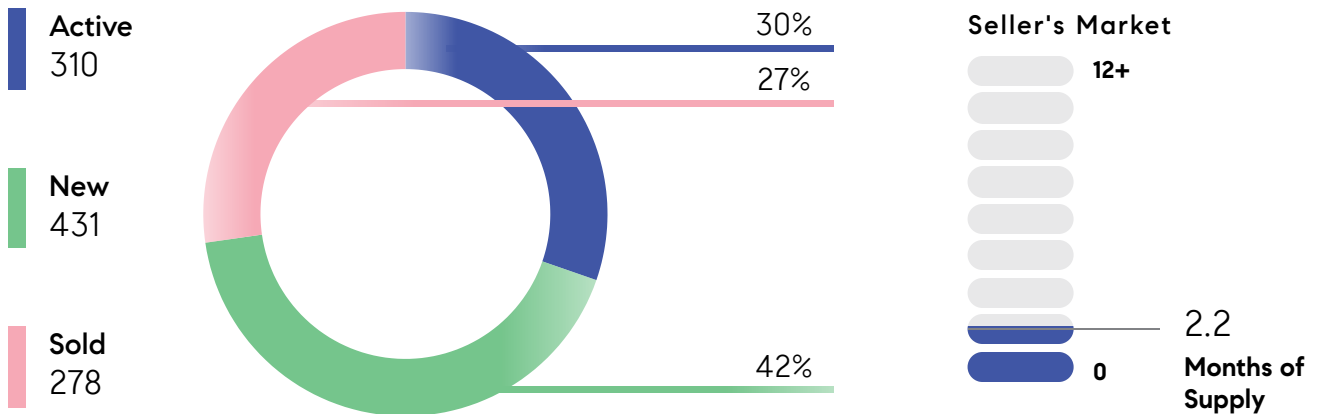
Decatur Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,454,200	48	101.9%	\$1,482,182
YoY Change	0.9%	-5.9%	18.1%	19.2%

DETACHED UNDER 1M



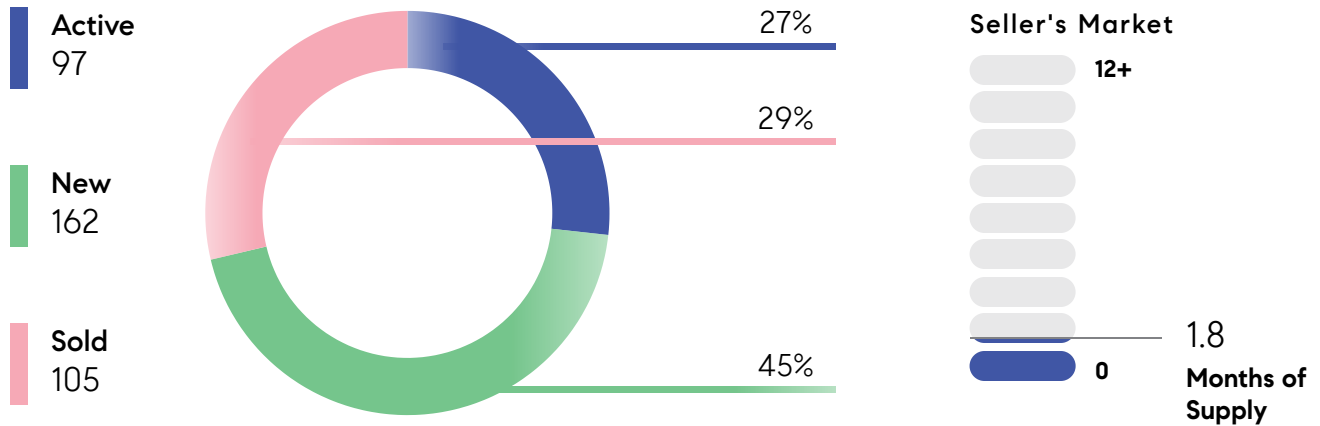
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$378,349	33	104.8%	\$396,383
YoY Change	2.2%	17.9%	0.8%	3.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Decatur Q4 2022

ATTACHED UNDER 1M



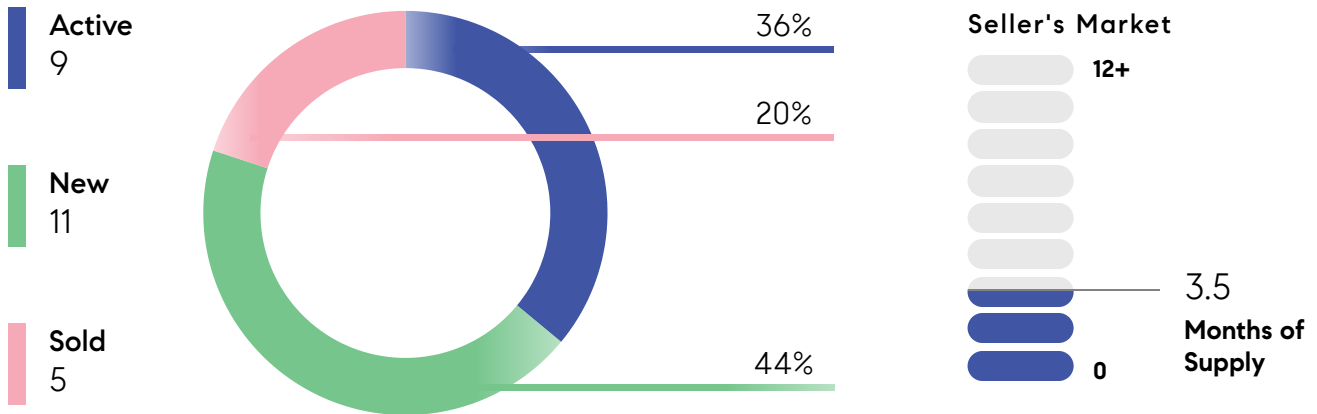
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$303,627	26	106.2%	\$322,391
YoY Change	20.0%	-10.3%	-4.8%	14.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

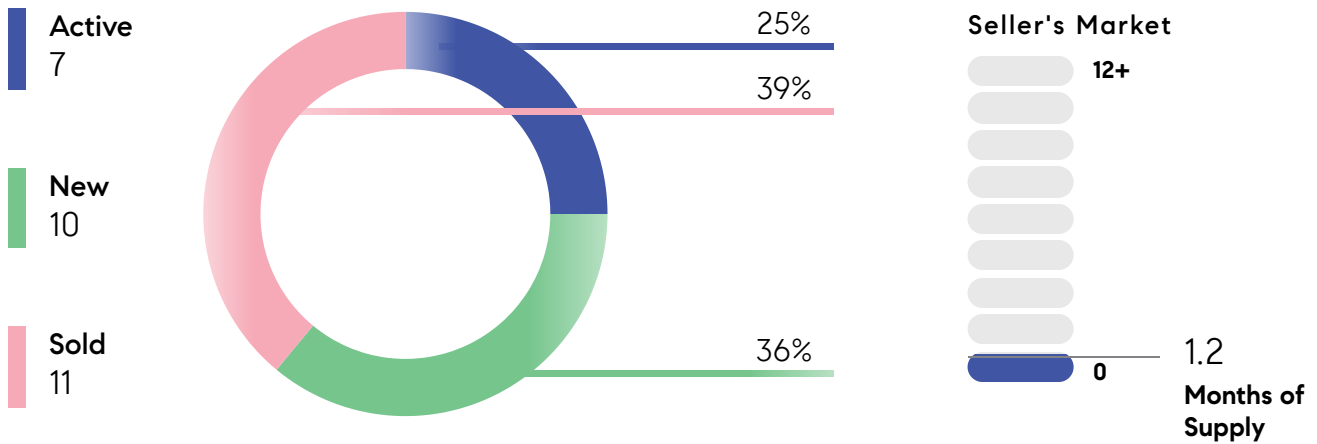
Druid Hills Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,615,318	58	121.1%	\$1,956,200
YoY Change	-18.3%	-24.7%	24.8%	2.0%

DETACHED UNDER 1M



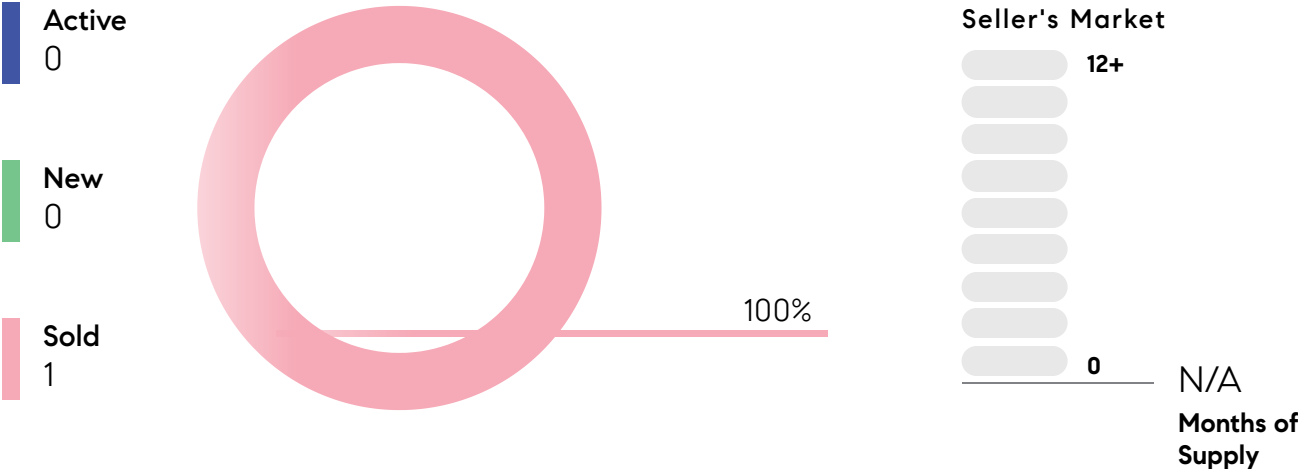
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$567,470	102	123.7%	\$702,091
YoY Change	-13.3%	85.5%	44.0%	24.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

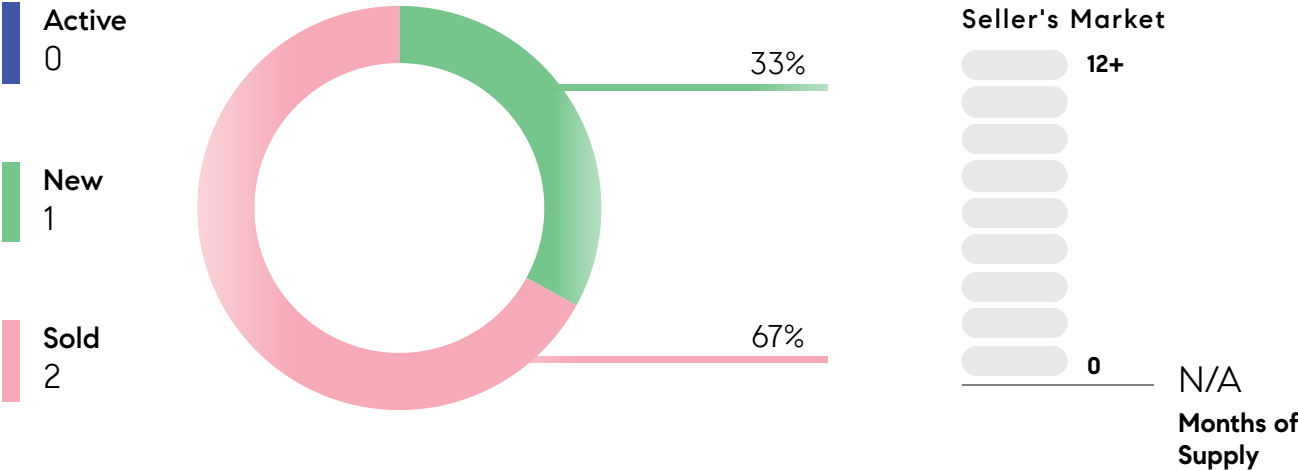
Druid Hills Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	155	-	\$1,960,000
YoY Change	-	-	-	-

ATTACHED UNDER 1M



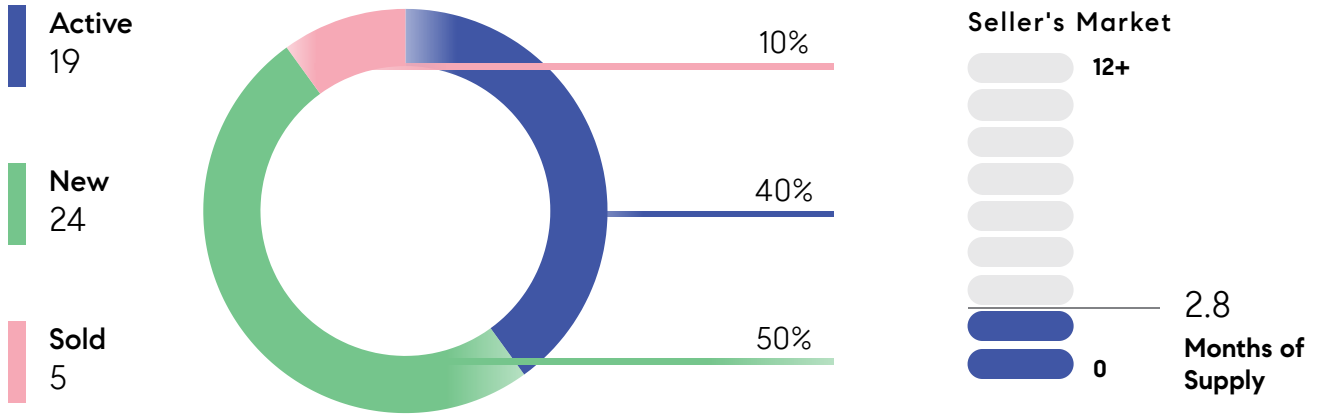
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$749,000	69	86.9%	\$651,000
YoY Change	-	-11.5%	-	7.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

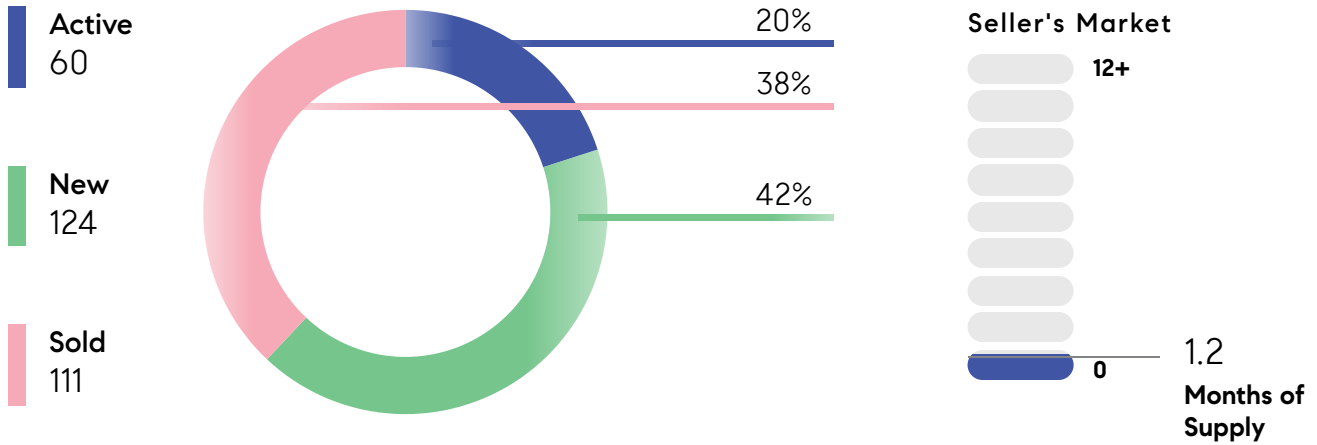
Duluth Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,694,113	31	82.4%	\$1,395,800
YoY Change	2.9%	106.7%	-18.6%	-16.2%

DETACHED UNDER 1M



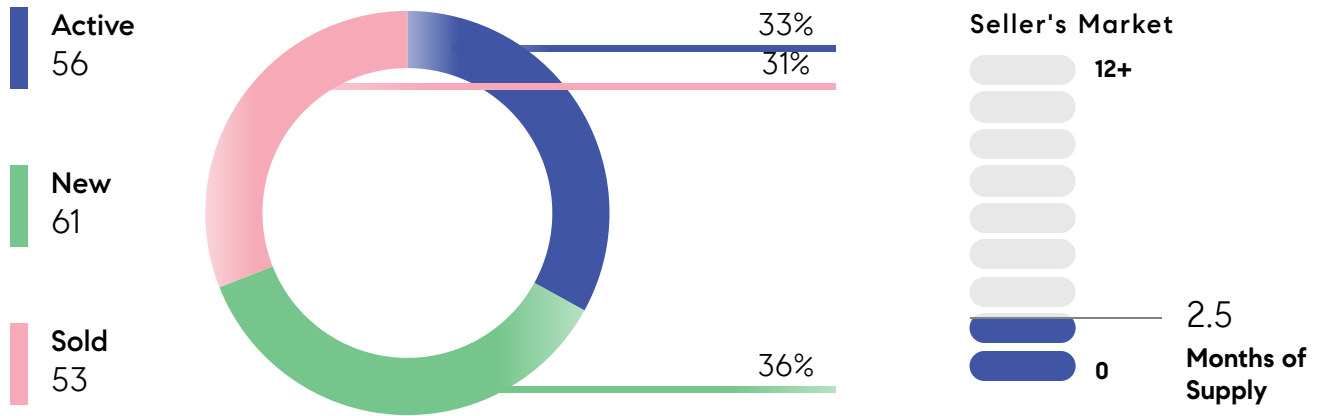
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$475,181	37	97.8%	\$464,663
YoY Change	8.5%	76.2%	-3.6%	4.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Duluth Q4 2022

ATTACHED UNDER 1M



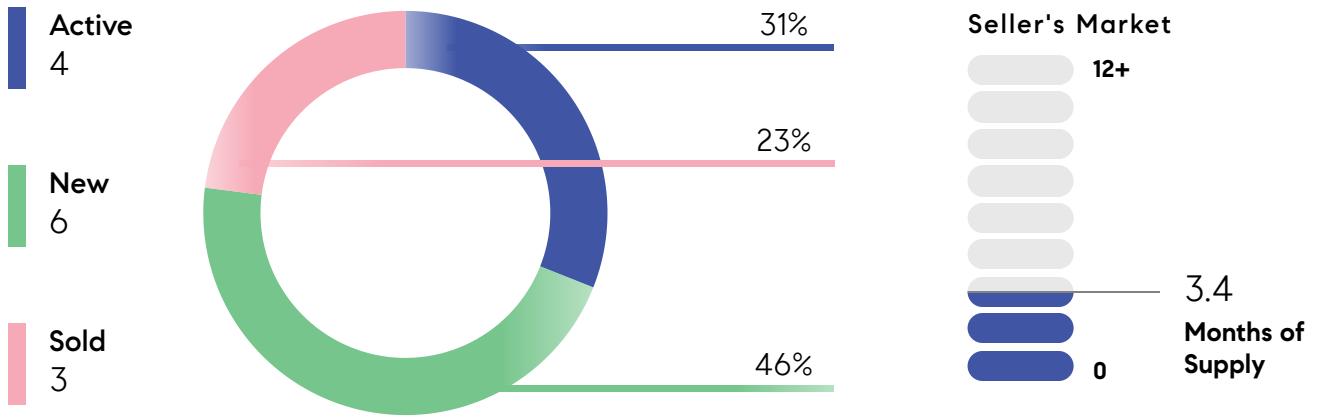
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$387,549	33	95.2%	\$369,071
YoY Change	14.7%	135.7%	-2.3%	12.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

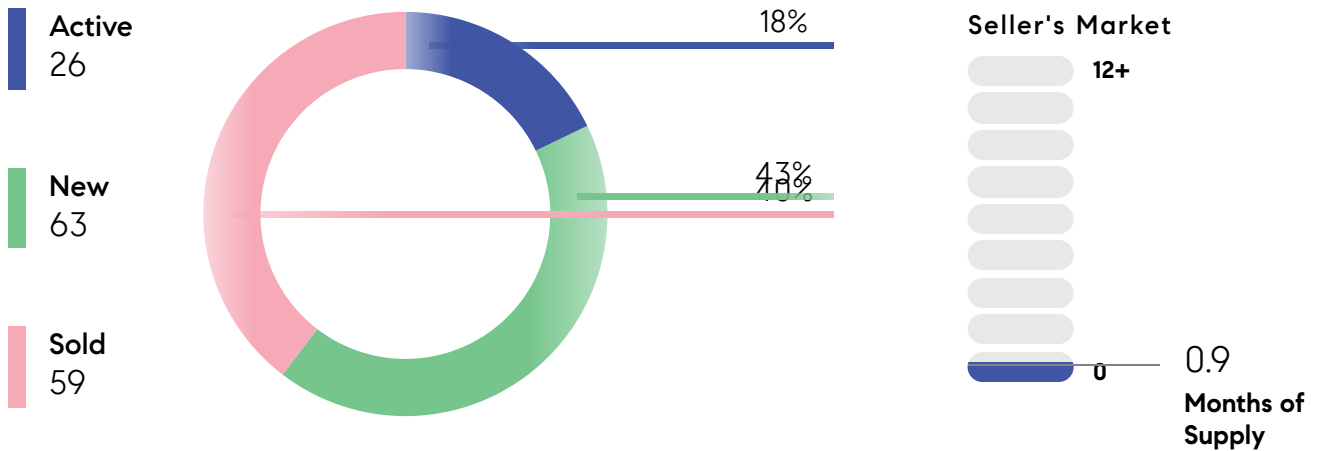
Dunwoody Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,401,000	11	79.2%	\$1,110,000
YoY Change	-	-89.4%	-	-19.0%

DETACHED UNDER 1M



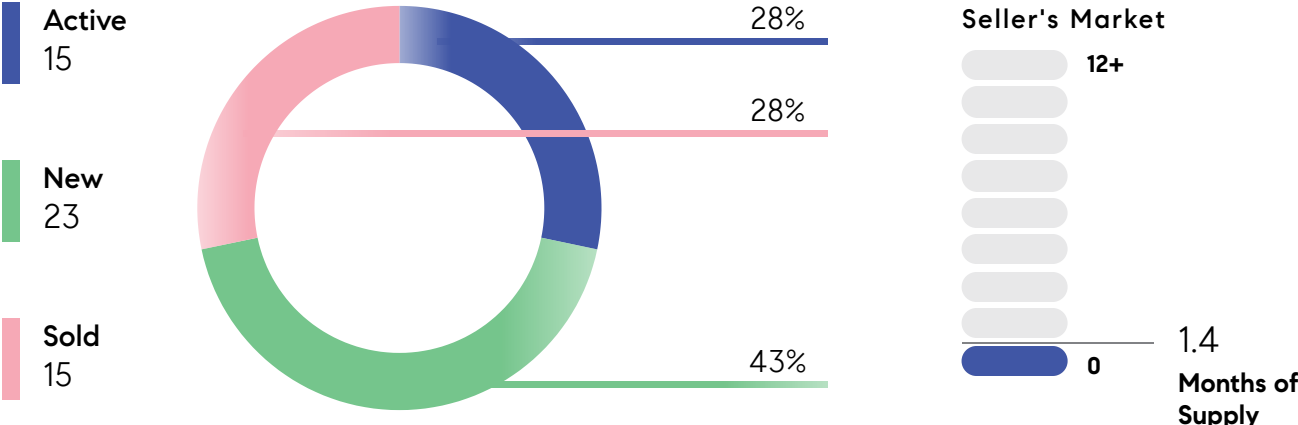
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$665,433	26	89.2%	\$593,891
YoY Change	6.5%	-7.1%	-10.2%	-4.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Dunwoody Q4 2022

ATTACHED UNDER 1M



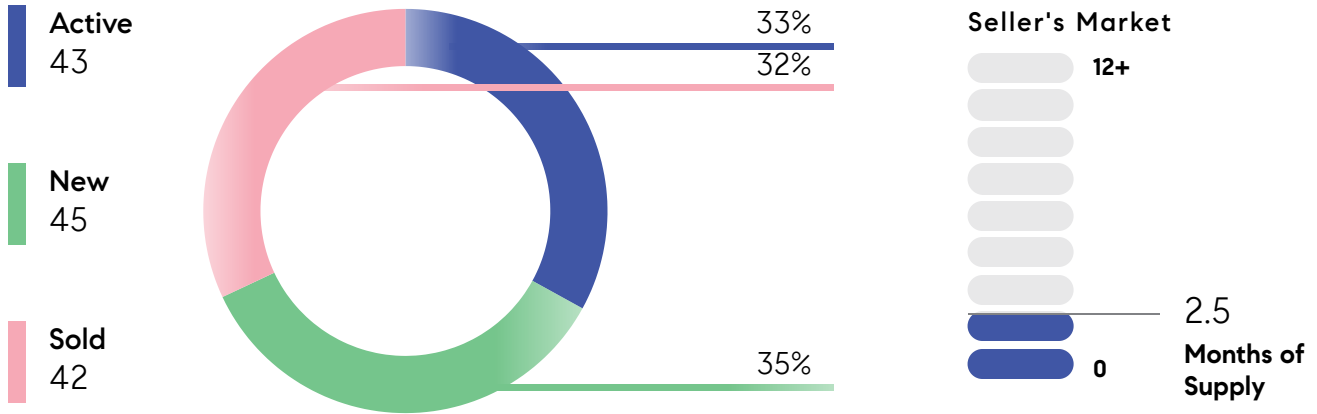
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$392,196	29	95.9%	\$376,233
YoY Change	11.8%	-6.5%	-12.6%	-2.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

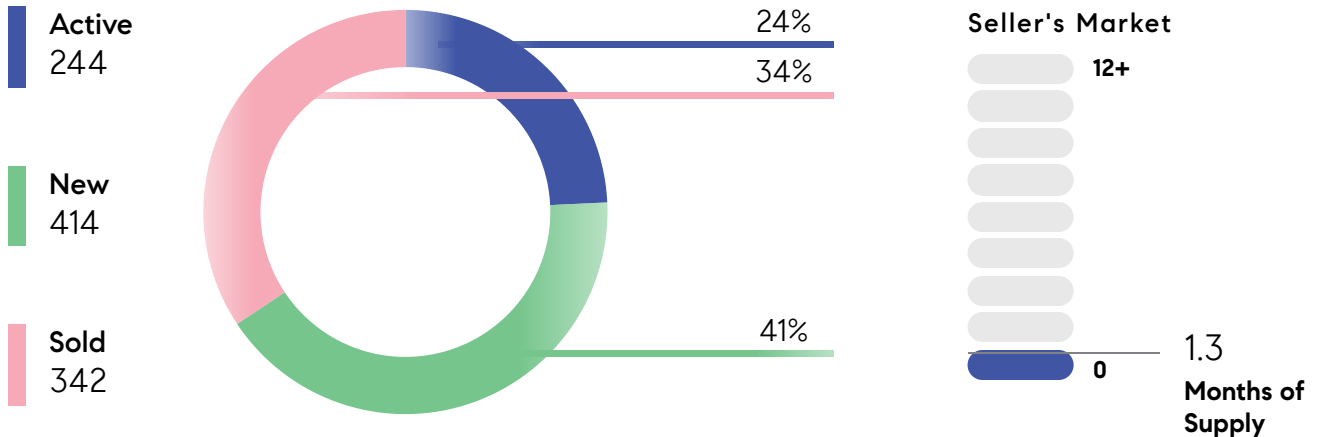
East Cobb Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,502,656	55	95.9%	\$1,441,452
YoY Change	-8.1%	-43.3%	12.5%	3.4%

DETACHED UNDER 1M



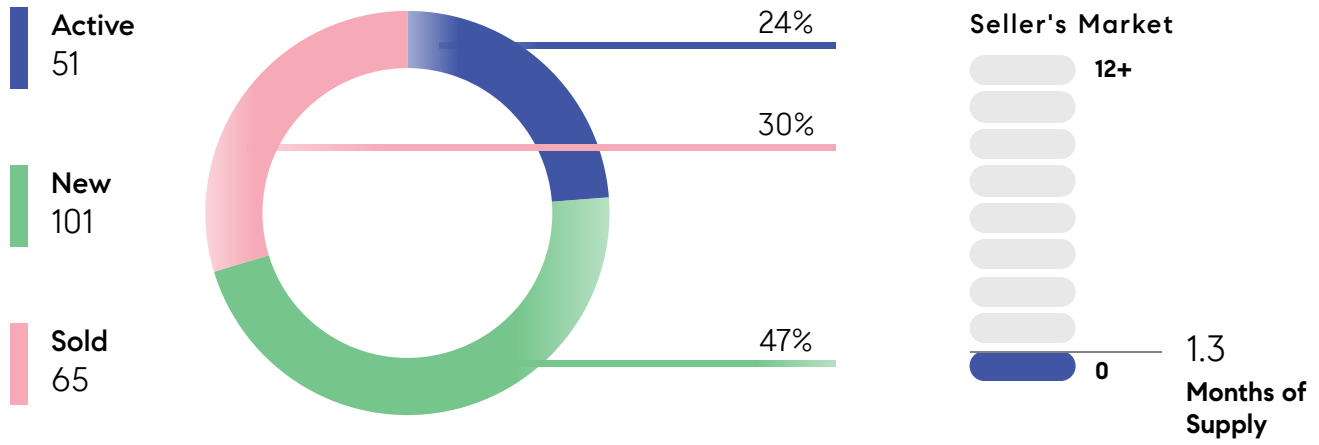
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$497,344	34	101.7%	\$505,808
YoY Change	6.3%	54.5%	0.8%	7.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Cobb Q4 2022

ATTACHED UNDER 1M



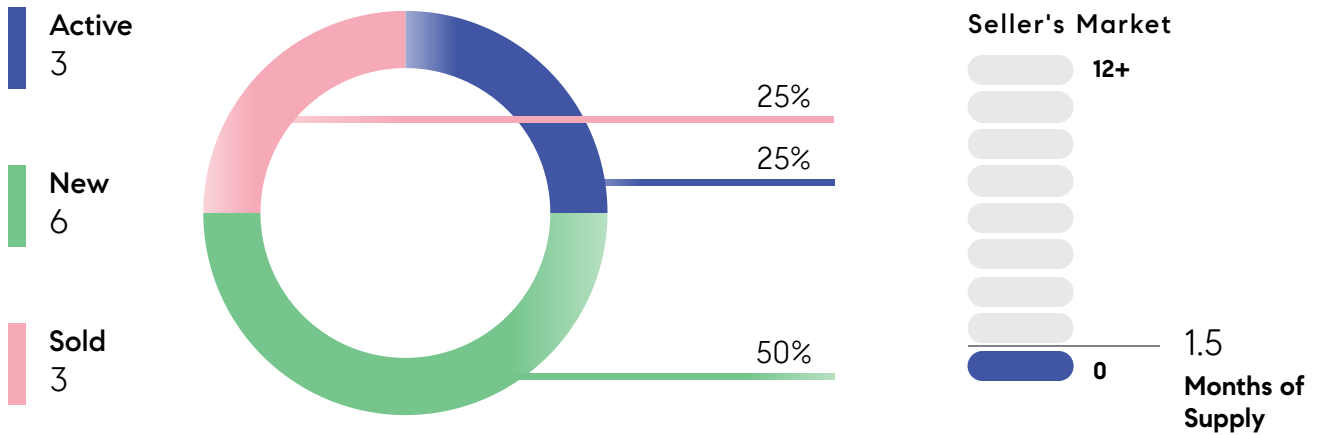
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$342,415	39	92.3%	\$315,991
YoY Change	4.0%	77.3%	-0.7%	3.2%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

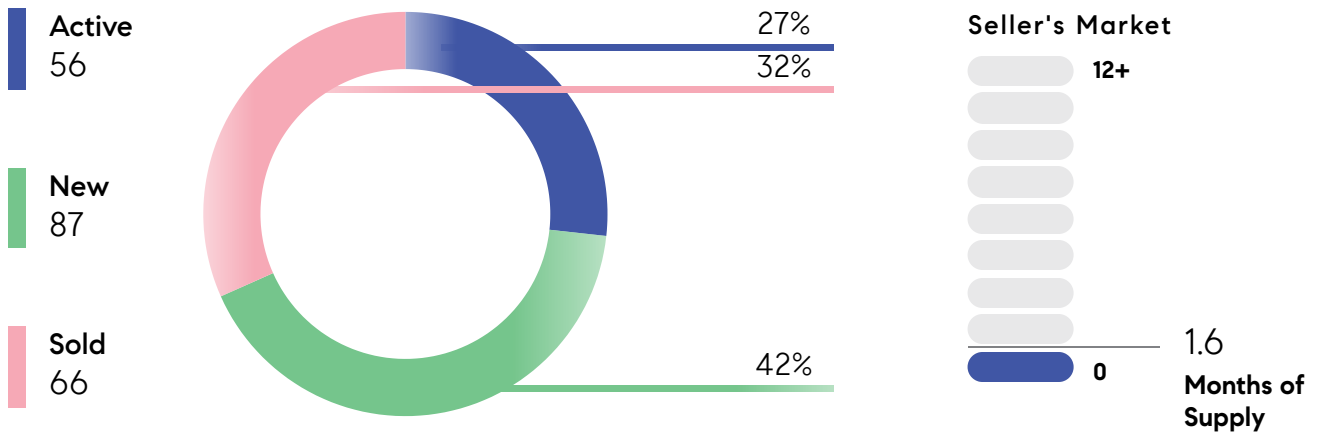
East Lake/Edgewood/Kirkwood Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,272,983	10	90.0%	\$1,145,687
YoY Change	2.1%	-	-	-

DETACHED UNDER 1M



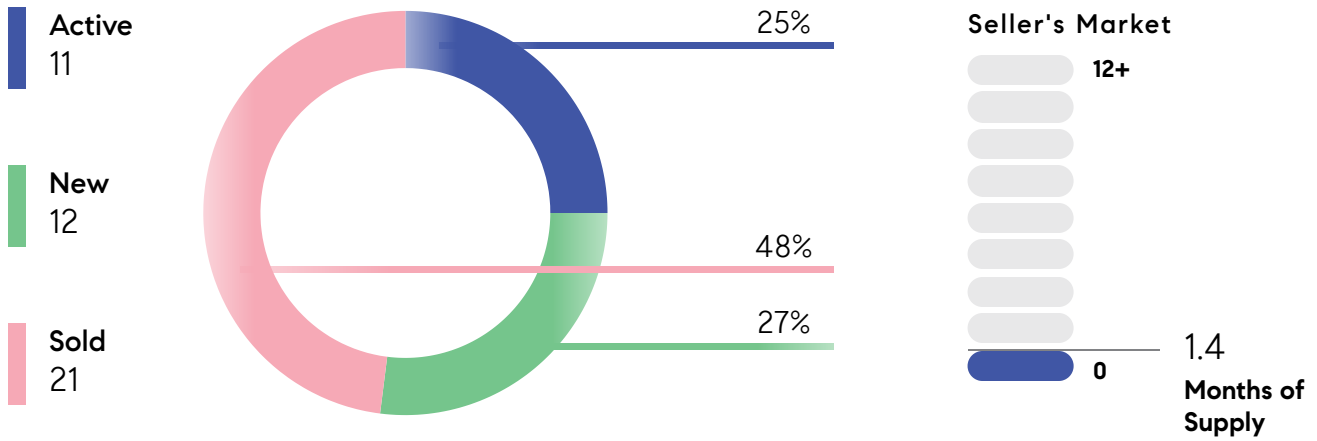
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$544,878	32	93.7%	\$510,636
YoY Change	11.8%	18.5%	-4.5%	6.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

East Lake/Edgewood/Kirkwood Q4 2022

ATTACHED UNDER 1M



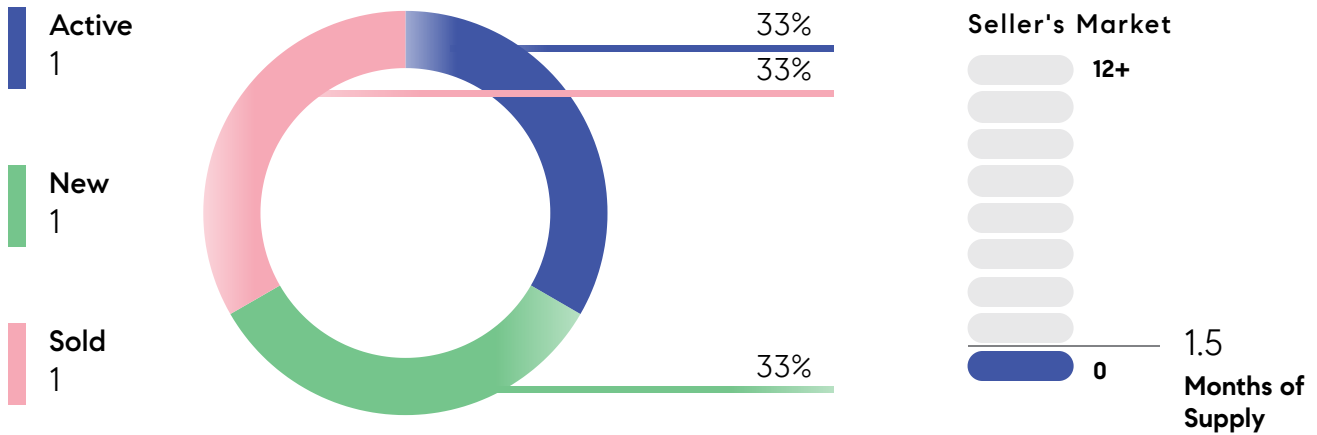
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$416,292	36	87.3%	\$363,402
YoY Change	-1.1%	-43.7%	-7.1%	-8.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

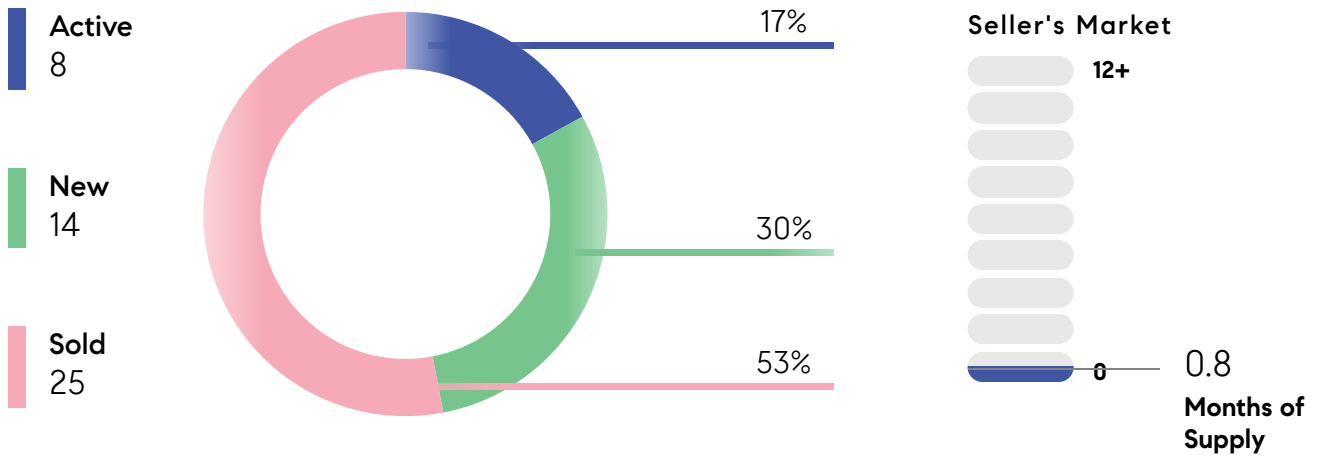
Grant Park Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,125,000	35	96.4%	\$1,085,000
YoY Change	-33.8%	288.9%	0.3%	-33.6%

DETACHED UNDER 1M



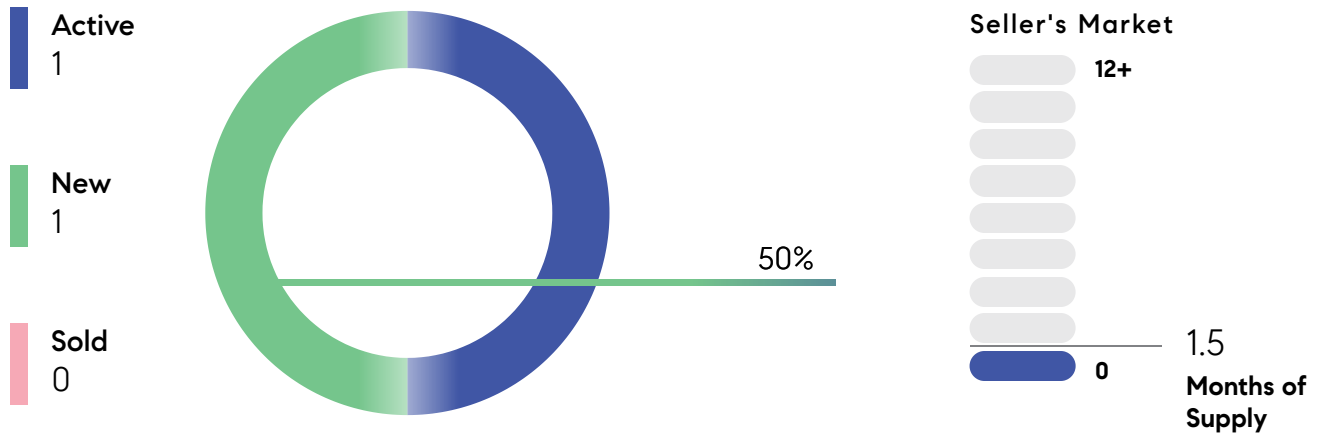
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$572,311	32	101.5%	\$580,870
YoY Change	4.0%	45.5%	-5.5%	-1.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Grant Park Q4 2022

ATTACHED UNDER 1M



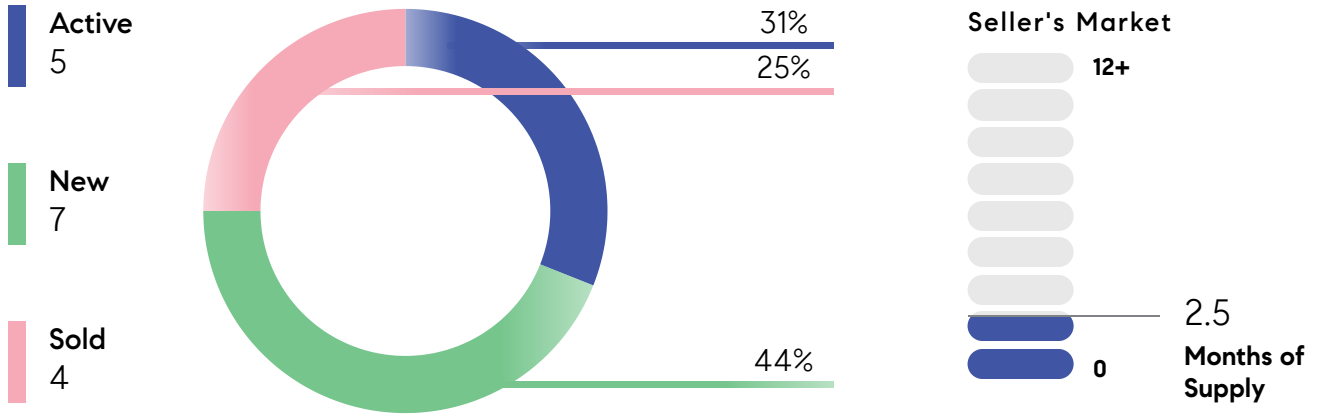
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$225,000	-	-	-
YoY Change	-43.9%	-	-	-

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

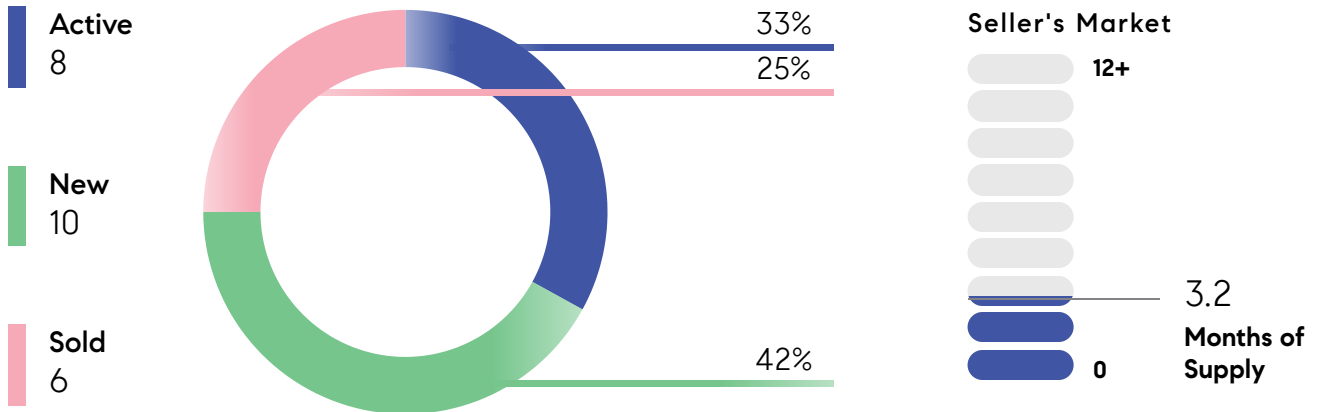
Inman Park & Old Fourth Ward Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,414,700	28	99.8%	\$1,412,225
YoY Change	7.0%	47.4%	-4.2%	2.5%

DETACHED UNDER 1M



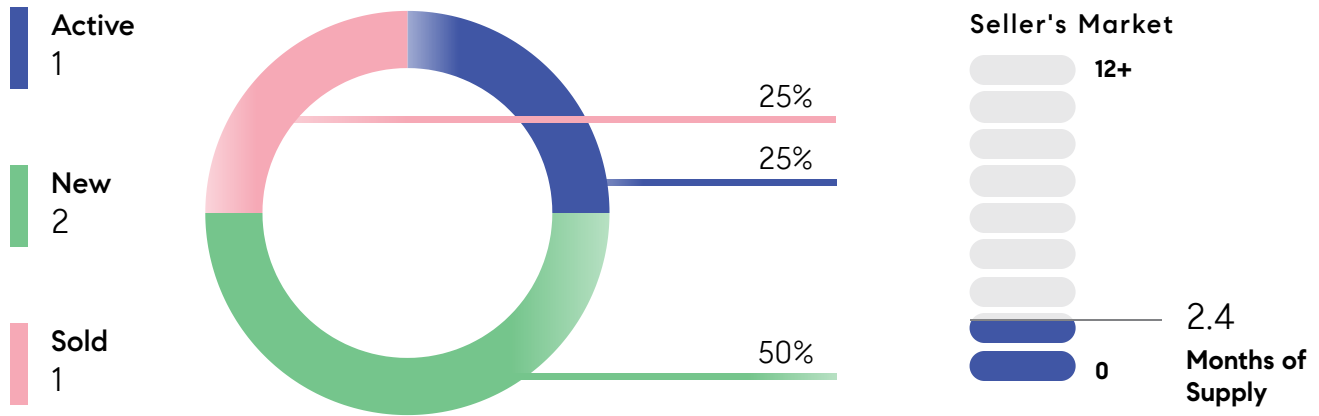
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$731,100	45	90.1%	\$658,892
YoY Change	13.8%	21.6%	-9.6%	2.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

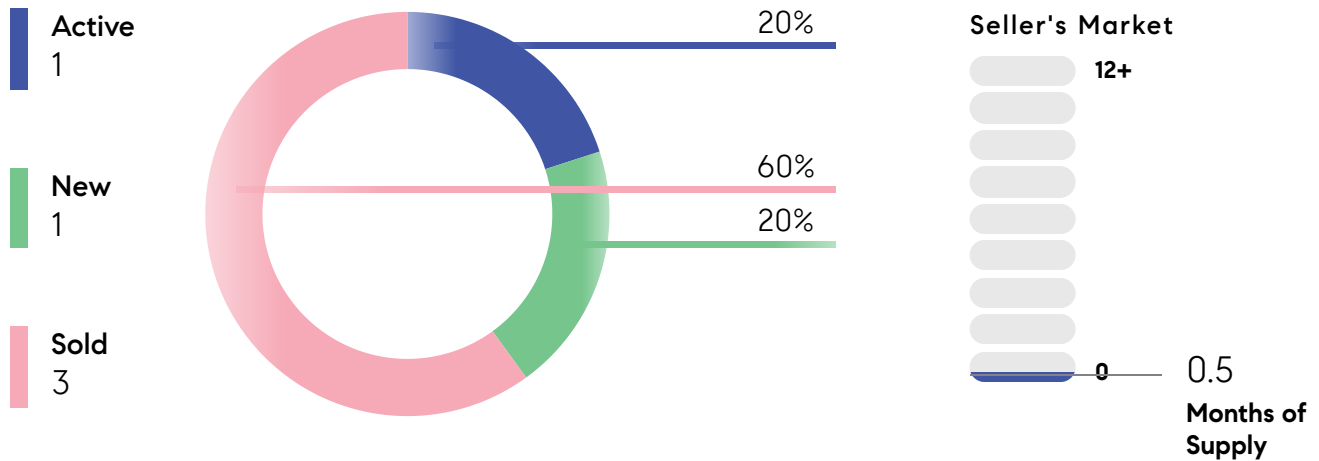
Inman Park & Old Fourth Ward Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,112,500	105	117.3%	\$1,304,860
YoY Change	-	12.9%	-	29.2%

ATTACHED UNDER 1M



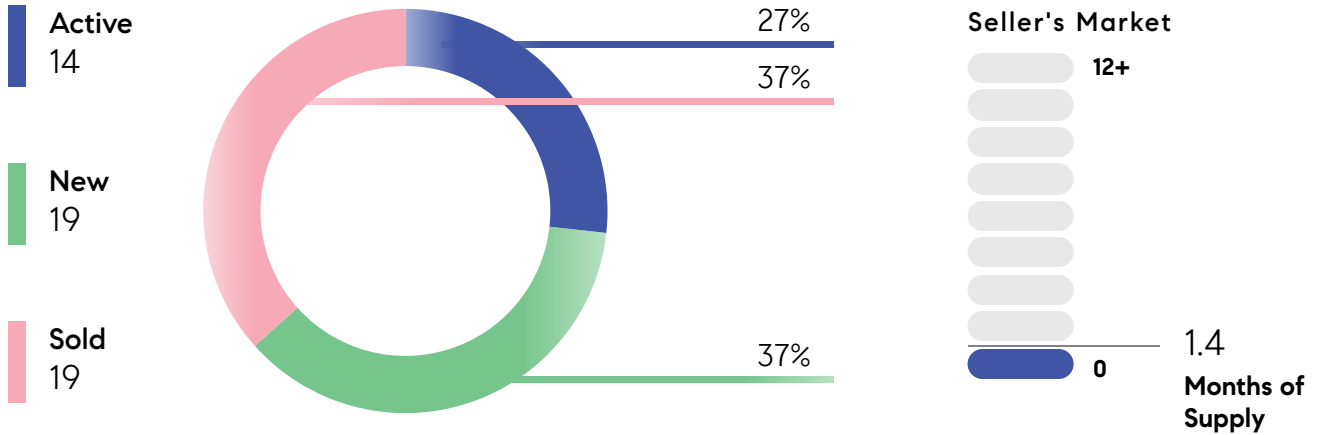
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$580,000	7	109.3%	\$633,667
YoY Change	35.7%	-91.2%	-22.0%	5.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

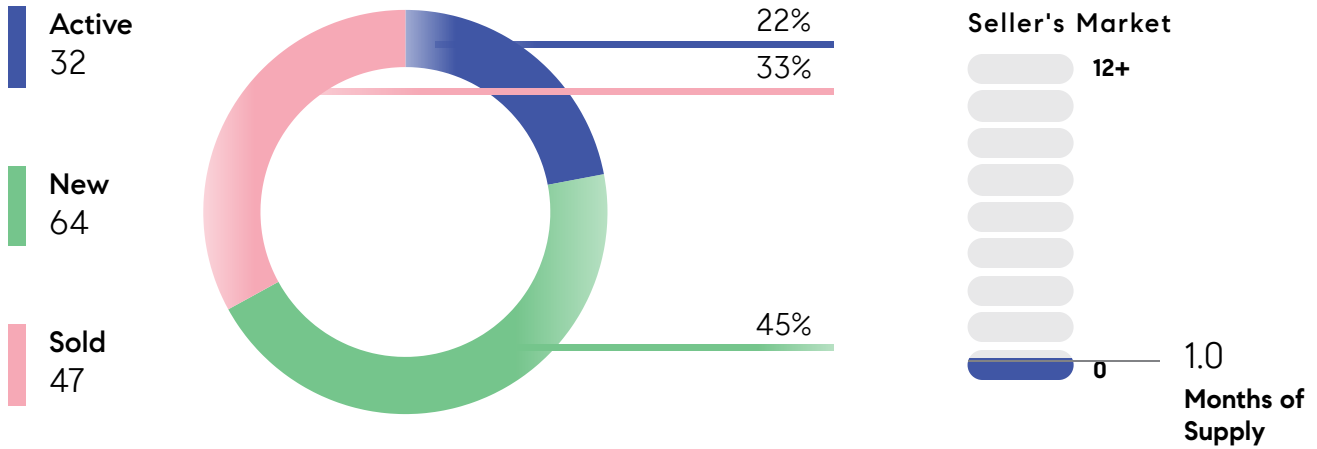
Johns Creek Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,534,779	60	82.7%	\$1,269,368
YoY Change	-8.2%	11.1%	-17.8%	-24.5%

DETACHED UNDER 1M



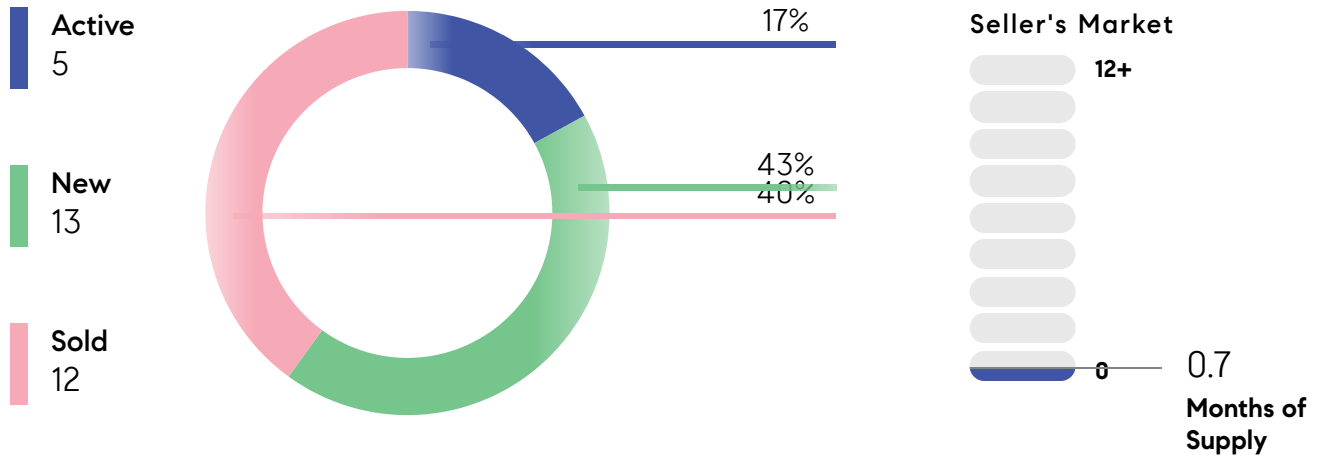
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$670,150	37	100.4%	\$672,766
YoY Change	9.9%	117.6%	-0.3%	9.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Johns Creek Q4 2022

ATTACHED UNDER 1M



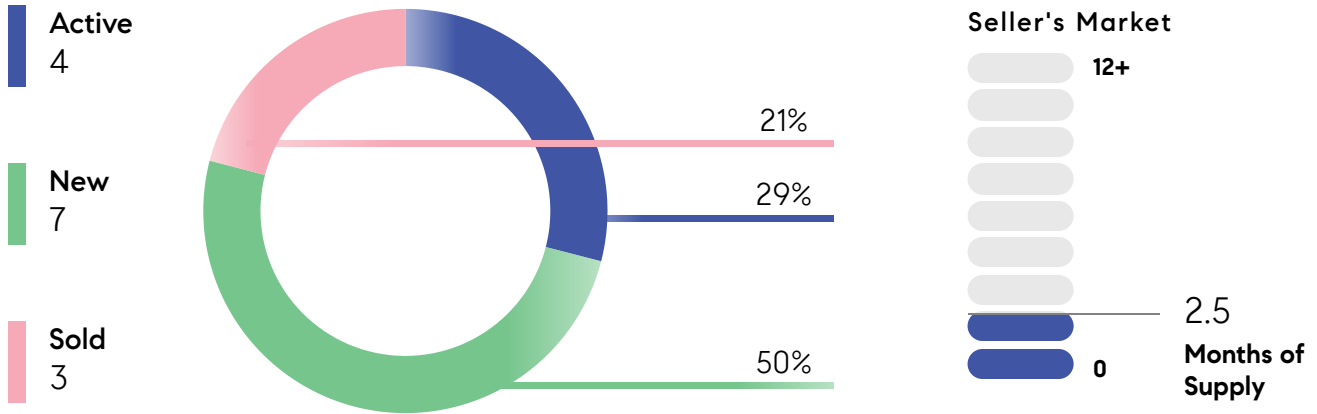
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$474,077	40	89.2%	\$422,708
YoY Change	13.5%	263.6%	-12.0%	-0.1%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

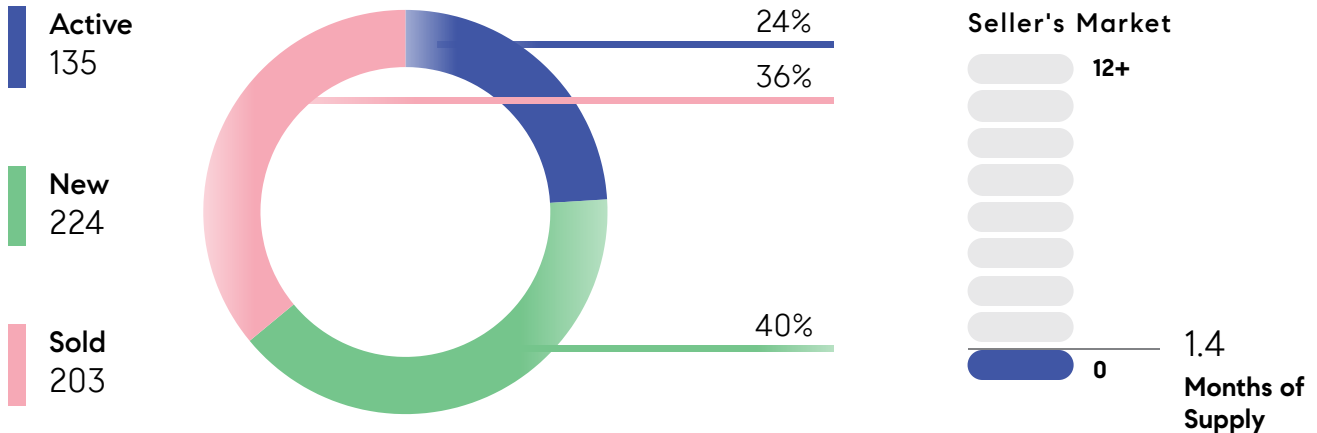
Kennesaw Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,348,286	47	98.4%	\$1,326,667
YoY Change	25.4%	6.8%	-12.9%	9.2%

DETACHED UNDER 1M



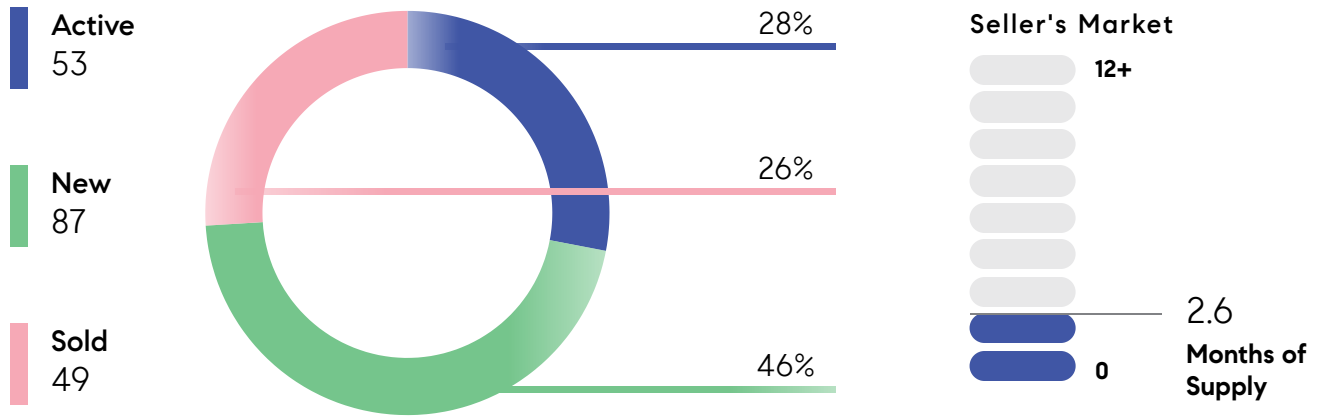
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$455,477	36	94.7%	\$431,290
YoY Change	13.2%	157.1%	-7.6%	4.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Kennesaw Q4 2022

ATTACHED UNDER 1M



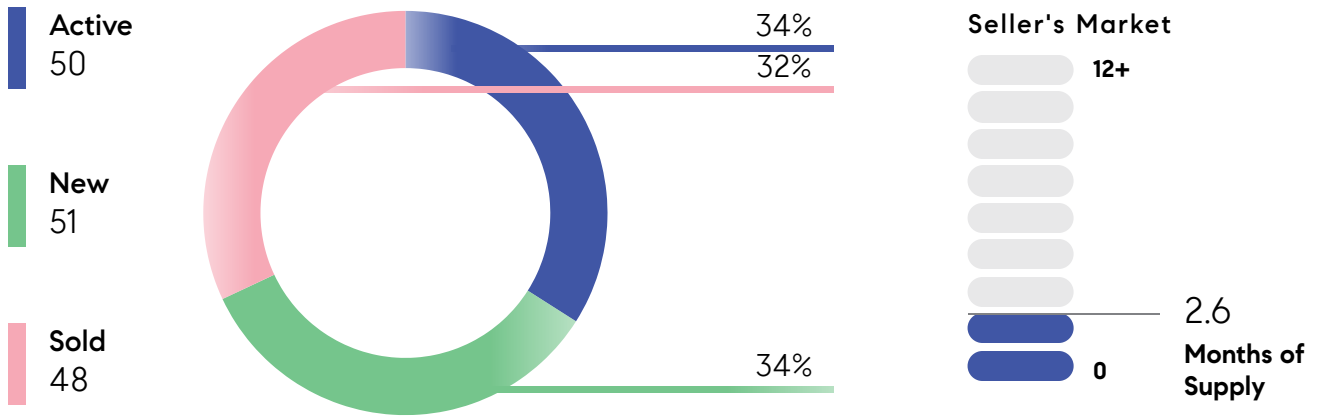
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$365,080	38	90.3%	\$329,758
YoY Change	32.7%	137.5%	-16.0%	11.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

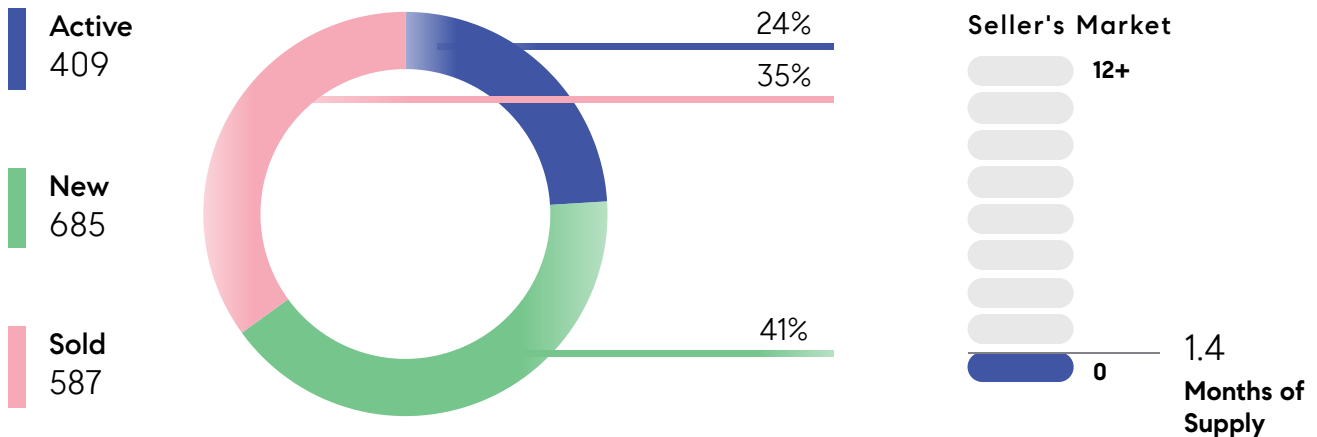
Marietta Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,561,147	58	97.9%	\$1,528,542
YoY Change	-1.6%	-27.5%	14.3%	12.5%

DETACHED UNDER 1M



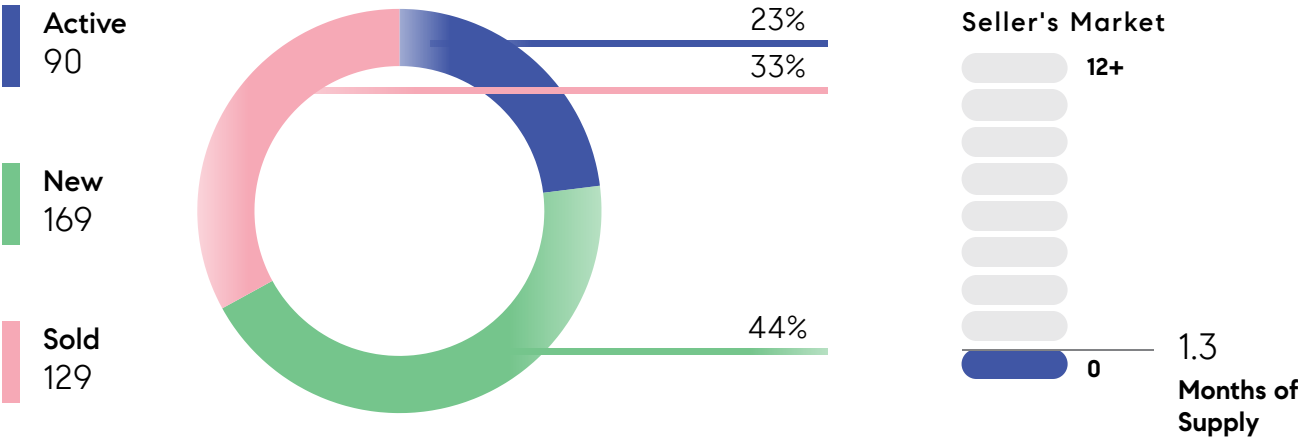
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$477,619	34	98.7%	\$471,422
YoY Change	7.5%	54.5%	-2.7%	4.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Marietta Q4 2022

ATTACHED UNDER 1M



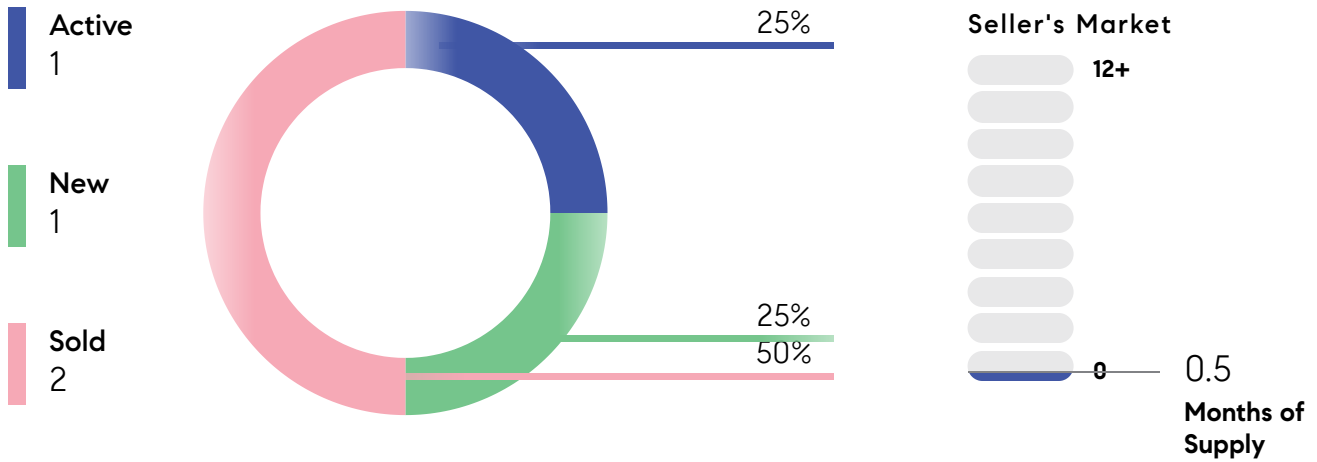
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$350,427	33	87.6%	\$306,956
YoY Change	6.3%	65.0%	-4.1%	1.9%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

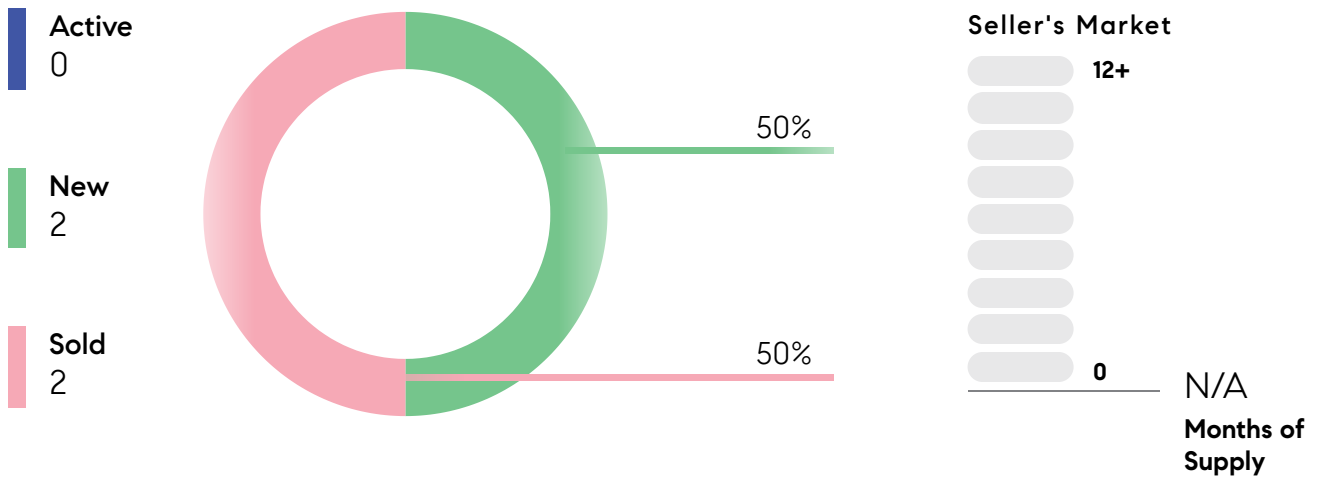
Midtown Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,670,000	23	100.9%	\$1,684,950
YoY Change	15.6%	-17.9%	11.5%	29.0%

DETACHED UNDER 1M



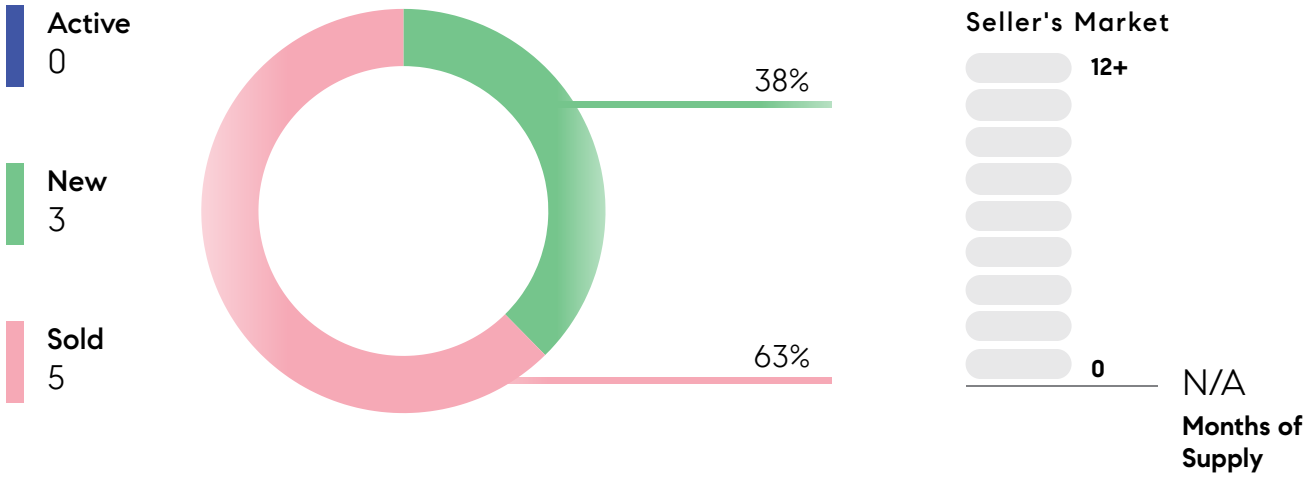
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$714,150	12	108.8%	\$777,200
YoY Change	34.7%	71.4%	-17.3%	11.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

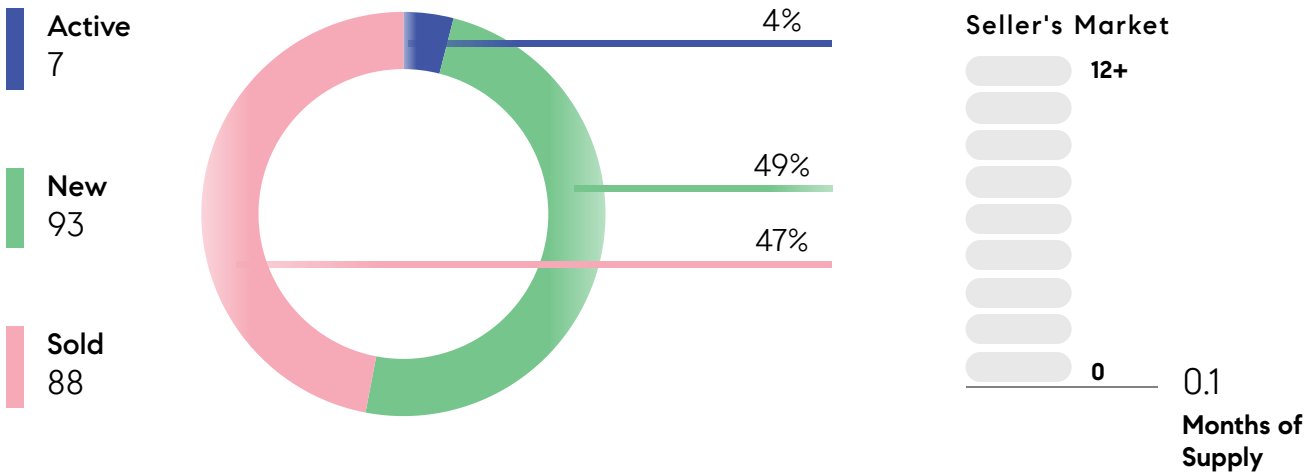
Midtown Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,246,967	71	101.3%	\$1,263,147
YoY Change	-28.9%	12.7%	14.8%	-18.3%

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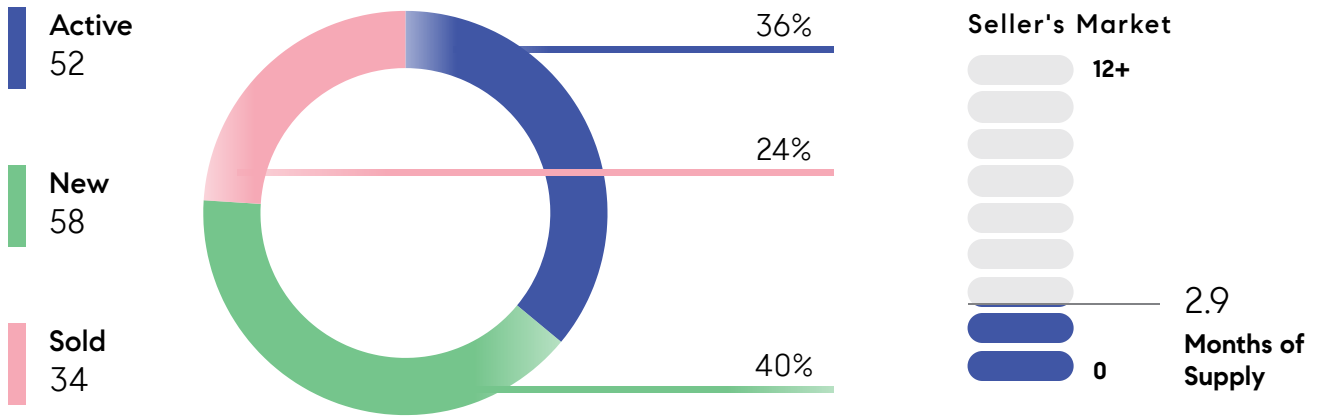
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$394,696	35	97.2%	\$383,539
YoY Change	7.5%	-28.6%	-8.7%	-1.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

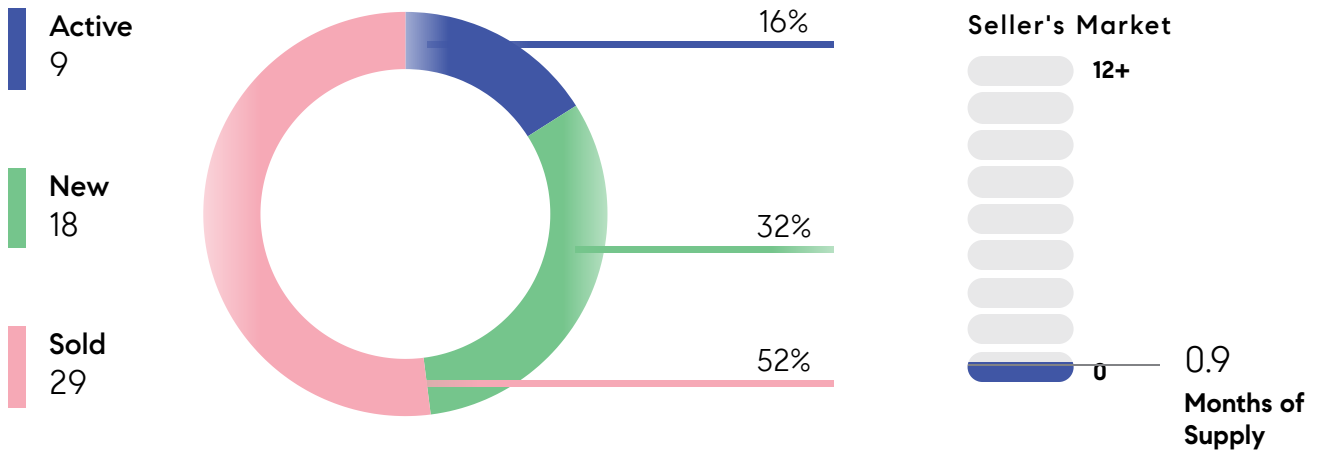
Milton Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,154,042	49	84.4%	\$1,818,221
YoY Change	3.6%	14.0%	16.9%	21.1%

DETACHED UNDER 1M



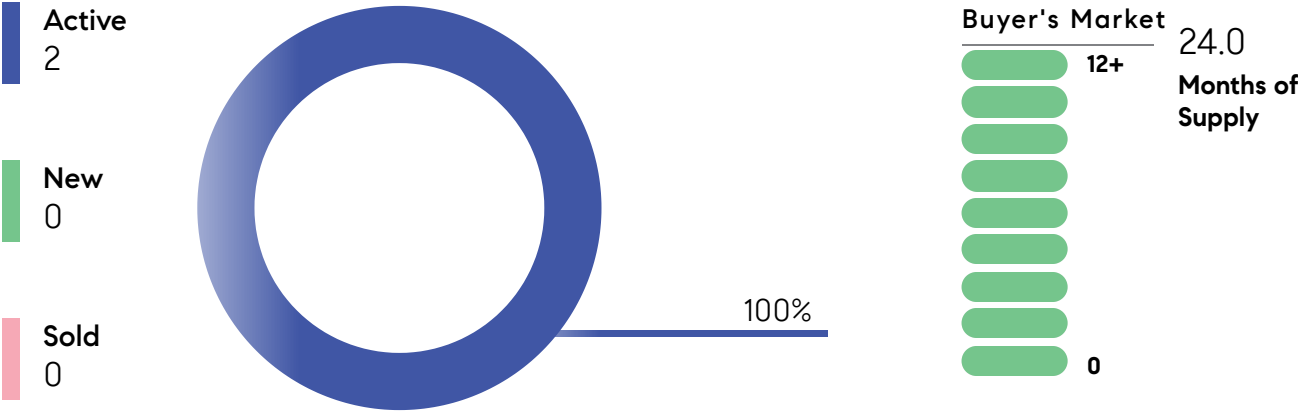
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$763,328	43	96.1%	\$733,621
YoY Change	7.2%	0.0%	-3.0%	4.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

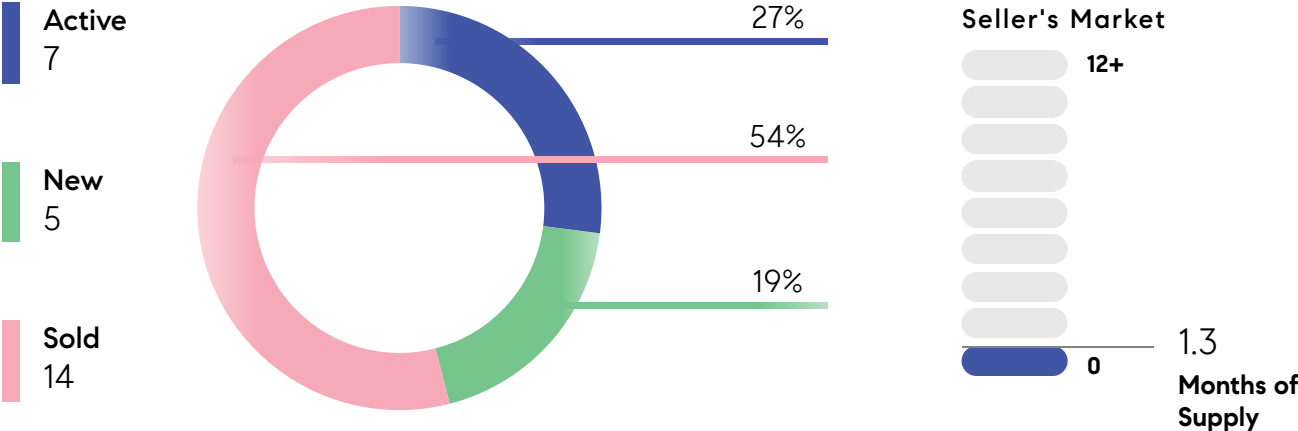
Milton Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



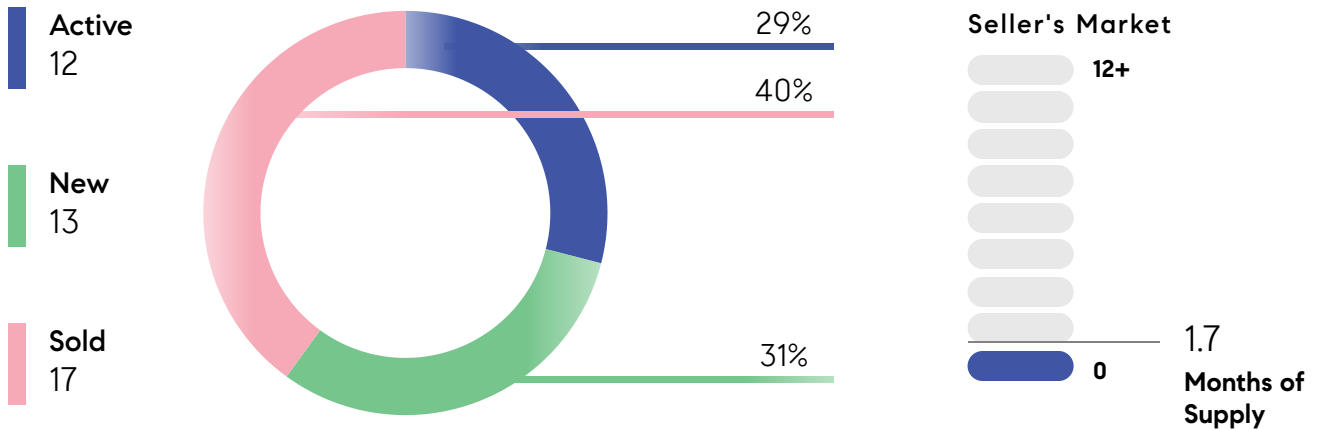
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$635,380	52	102.5%	\$651,516
YoY Change	21.7%	-14.8%	-1.6%	19.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

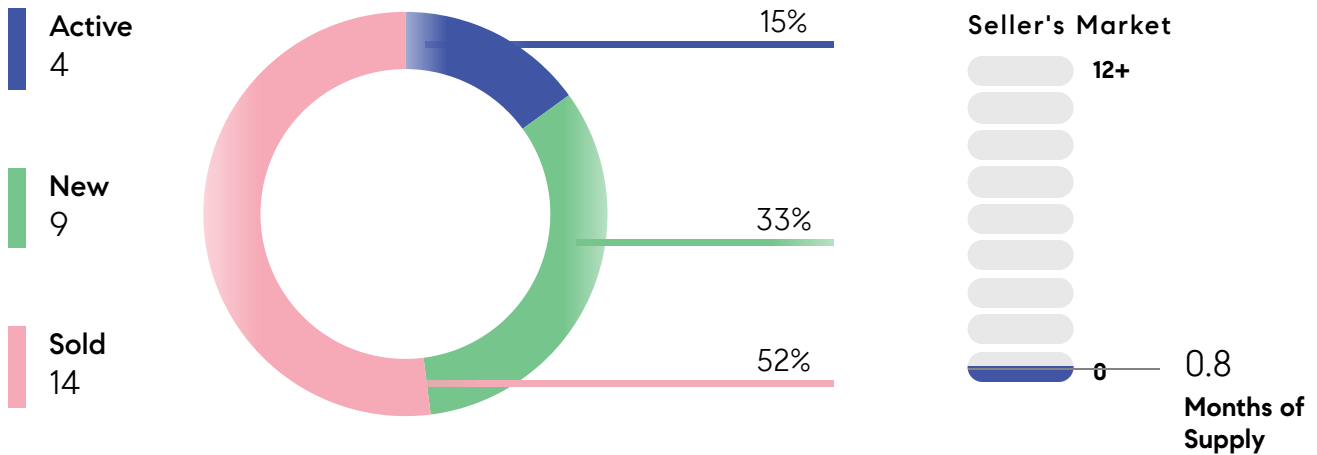
Morningside Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,735,923	44	84.8%	\$1,471,794
YoY Change	12.3%	46.7%	-22.2%	-12.6%

DETACHED UNDER 1M



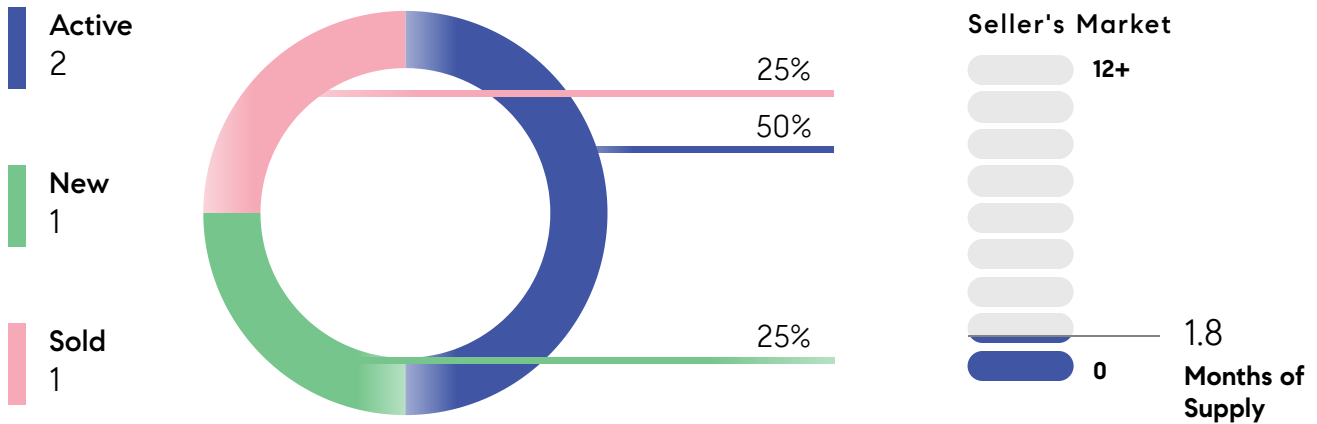
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$705,522	33	93.0%	\$656,129
YoY Change	-11.3%	-34.0%	0.3%	-11.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

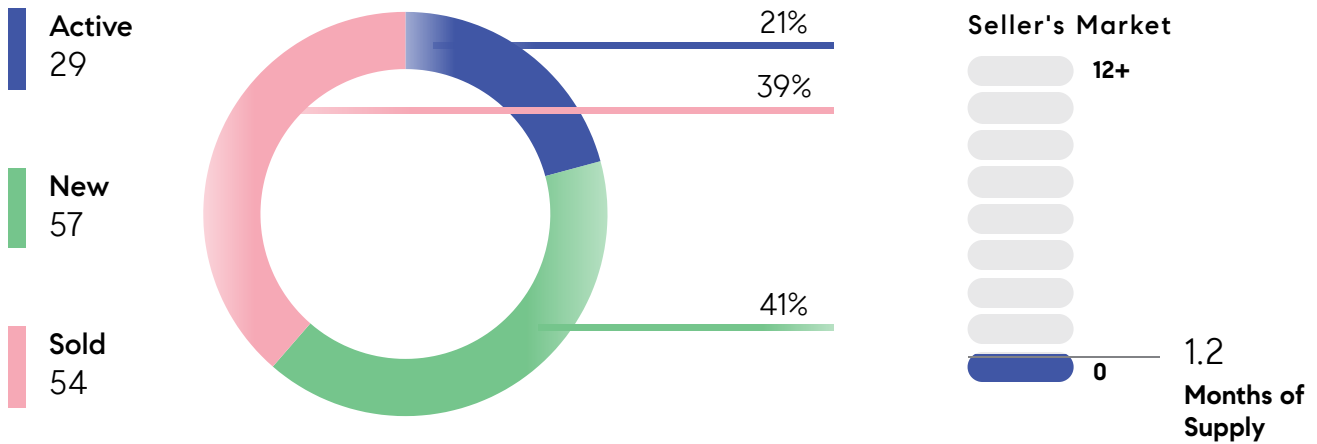
Peachtree Corners Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,575,000	64	68.6%	\$1,080,000
YoY Change	18.5%	814.3%	-29.7%	-16.8%

DETACHED UNDER 1M



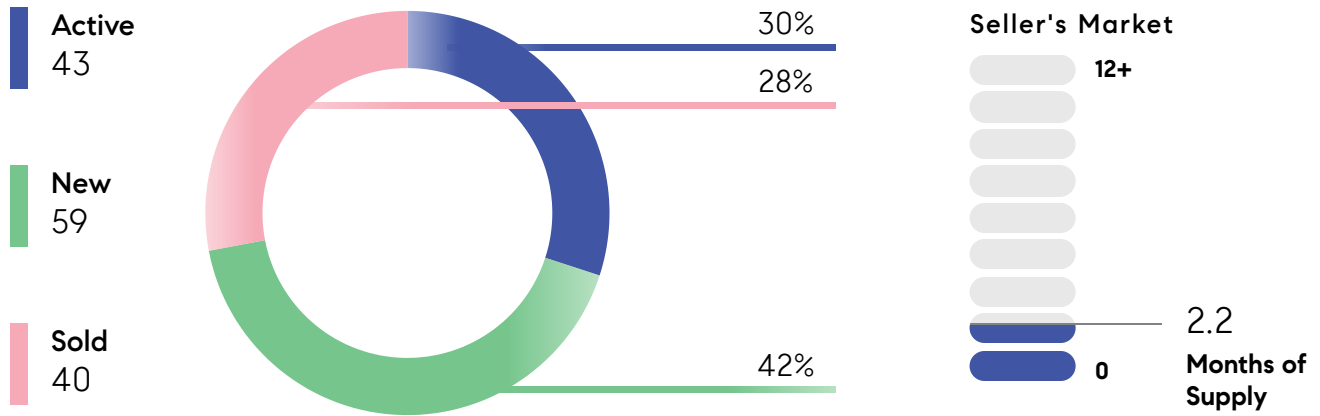
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$601,253	24	100.9%	\$606,486
YoY Change	8.3%	9.1%	5.2%	13.9%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Peachtree Corners Q4 2022

ATTACHED UNDER 1M



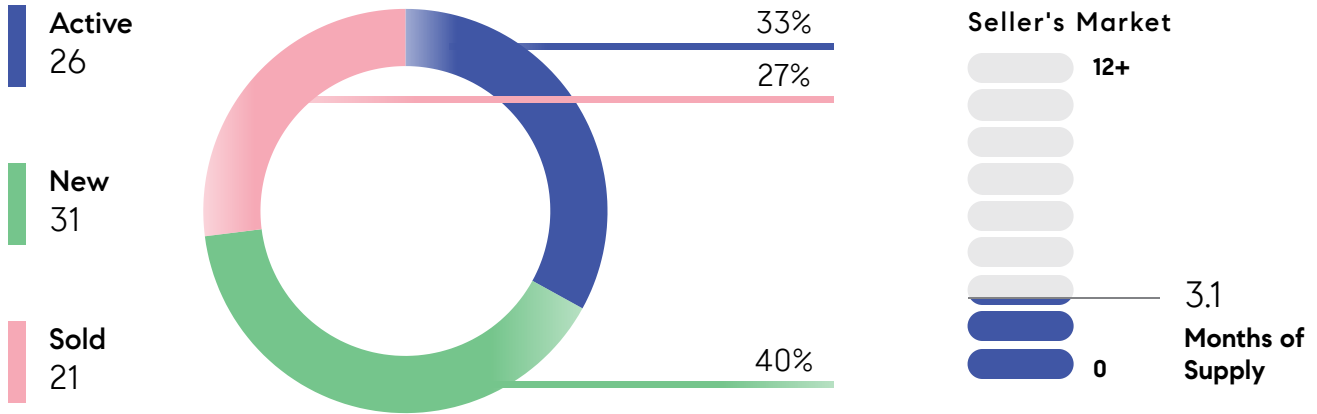
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$458,559	33	93.1%	\$426,732
YoY Change	51.1%	135.7%	-14.2%	29.6%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

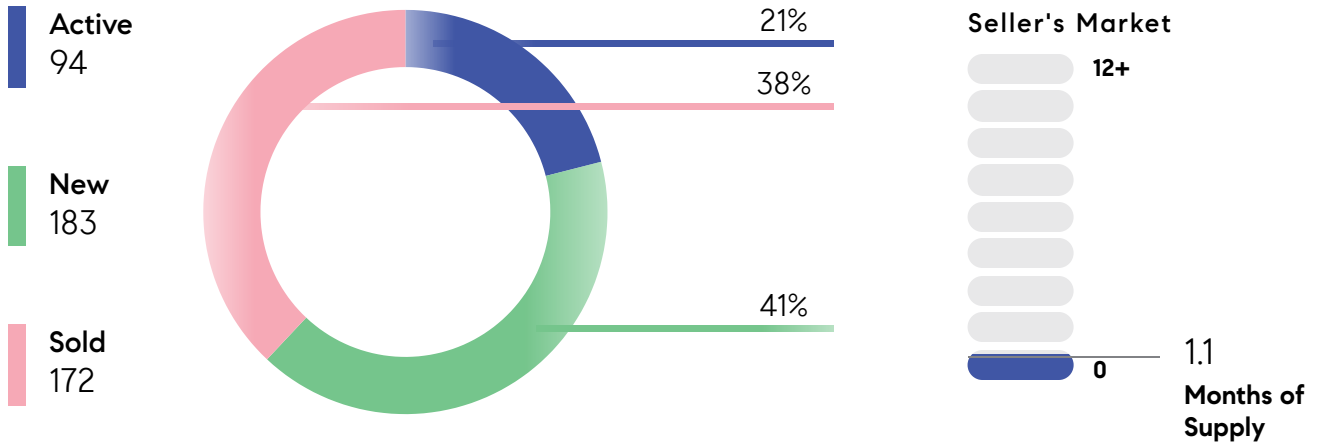
Roswell Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,724,178	41	86.1%	\$1,485,372
YoY Change	17.8%	-12.8%	-22.5%	-8.7%

DETACHED UNDER 1M



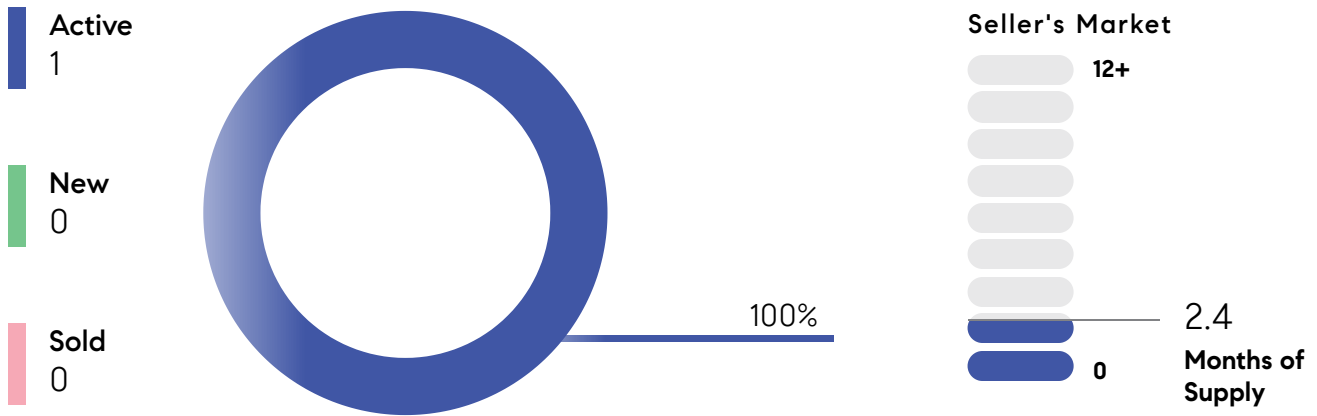
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$602,844	30	96.6%	\$582,193
YoY Change	12.3%	30.4%	-5.8%	5.8%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

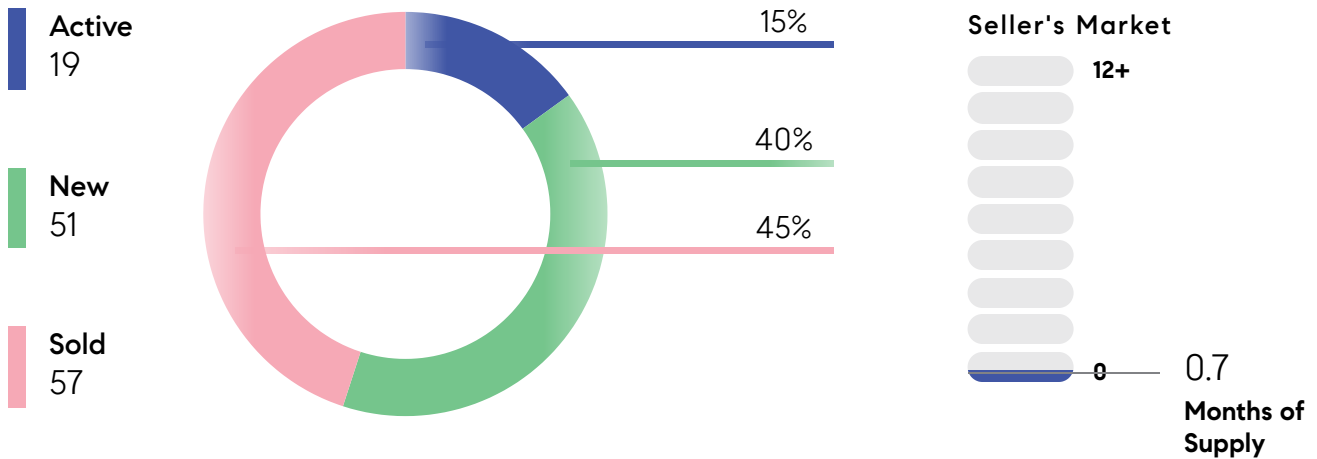
Roswell Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	-	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



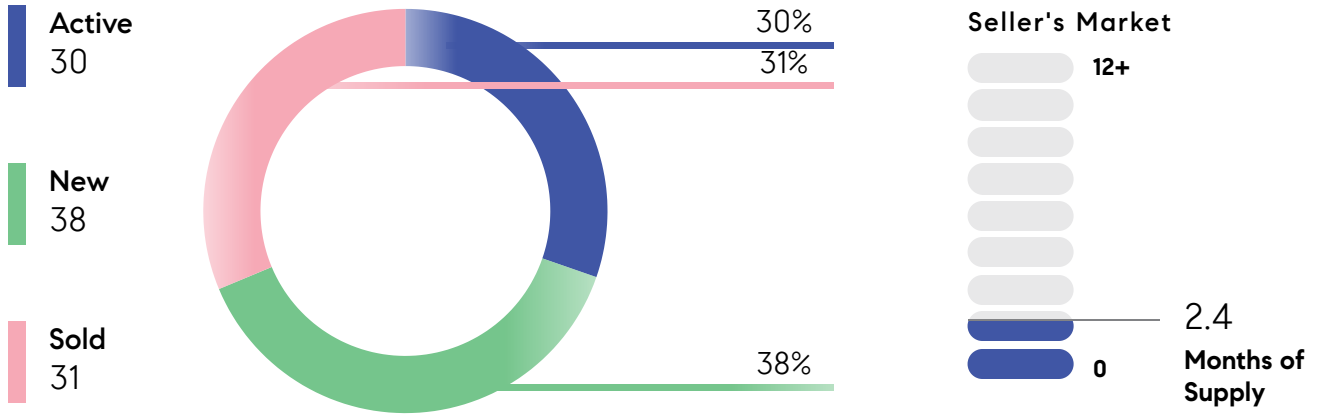
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$447,827	21	101.3%	\$453,523
YoY Change	20.8%	-8.7%	-4.6%	15.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

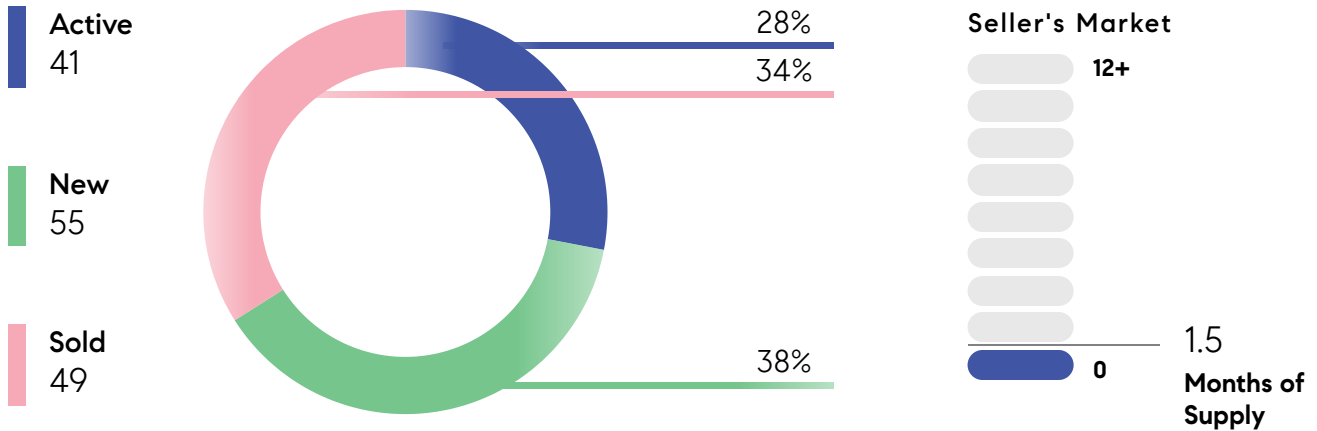
Sandy Springs Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,353,356	49	83.0%	\$1,953,154
YoY Change	10.8%	-21.0%	-11.3%	-1.8%

DETACHED UNDER 1M



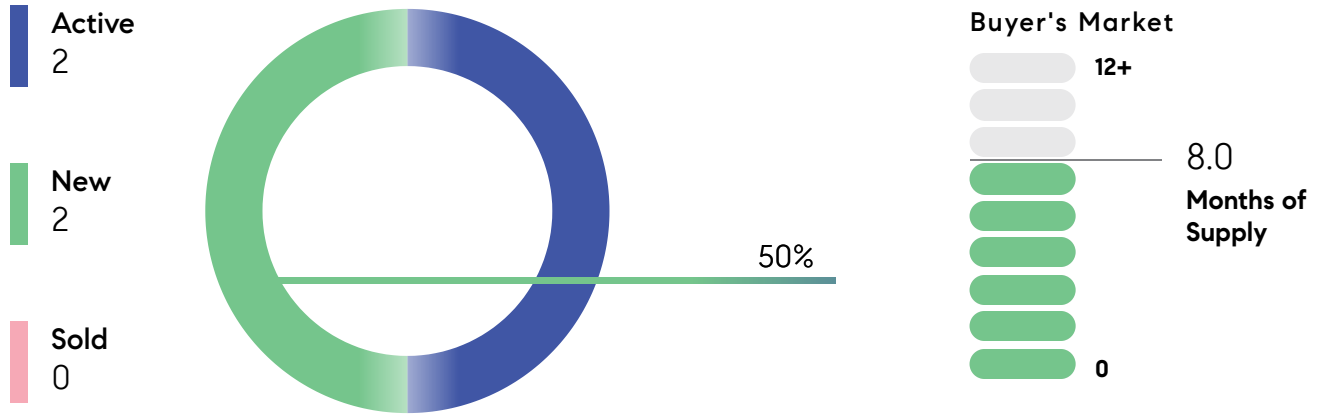
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$694,907	47	103.8%	\$721,488
YoY Change	-0.6%	74.1%	4.7%	4.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

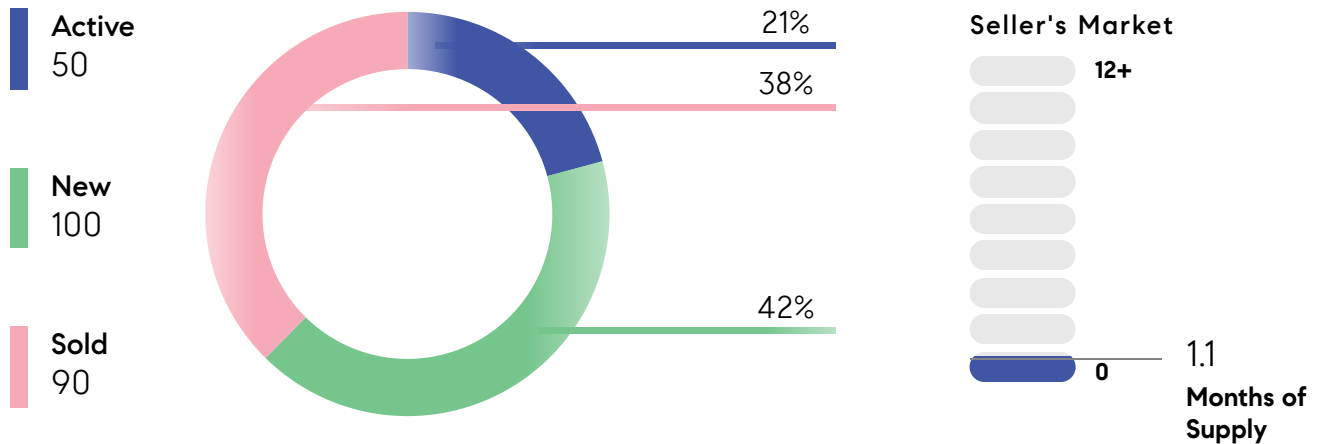
Sandy Springs Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,162,500	-	-	-
YoY Change	-	-	-	-

ATTACHED UNDER 1M



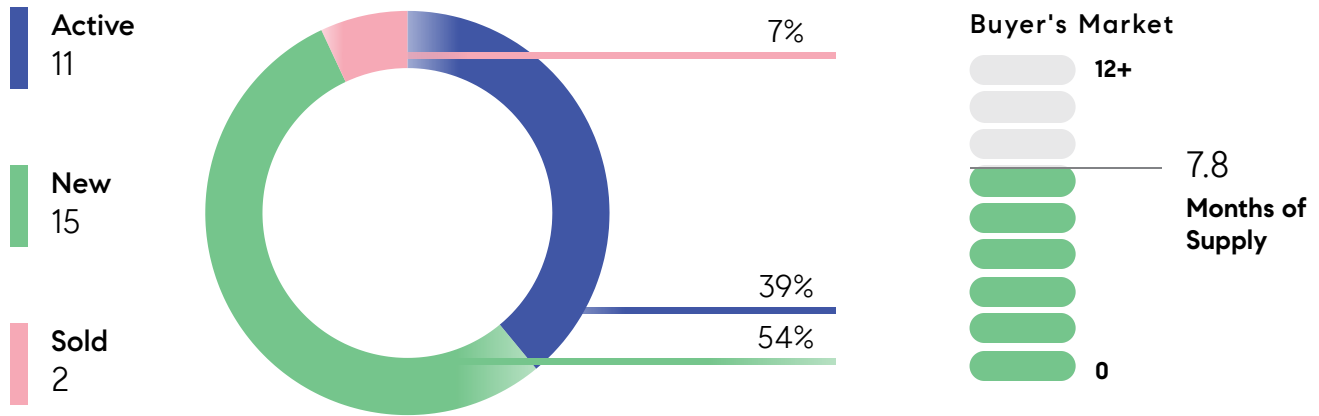
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$338,169	21	98.2%	\$331,991
YoY Change	8.0%	-27.6%	6.6%	15.2%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

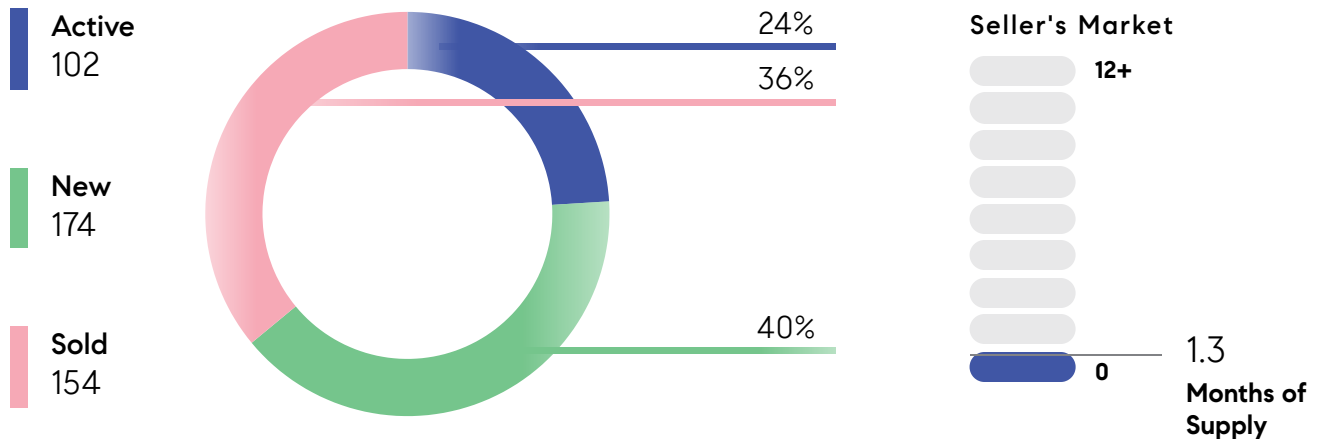
Smyrna Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,381,298	37	97.2%	\$1,342,500
YoY Change	21.3%	-50.0%	-15.8%	2.2%

DETACHED UNDER 1M



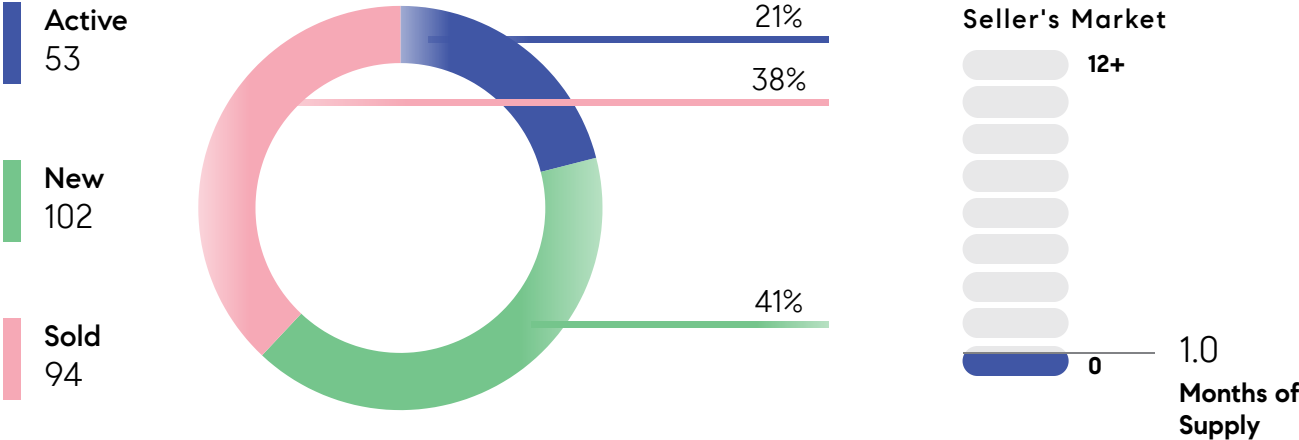
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$481,949	37	102.5%	\$494,200
YoY Change	2.9%	42.3%	-1.1%	1.7%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Smyrna Q4 2022

ATTACHED UNDER 1M



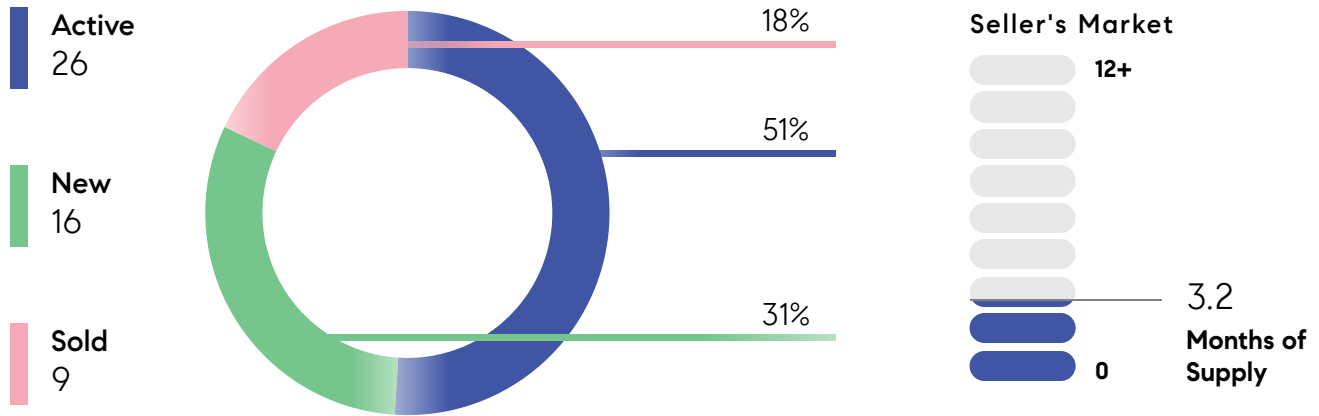
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$382,000	23	101.3%	\$387,035
YoY Change	13.4%	35.3%	-0.1%	13.3%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

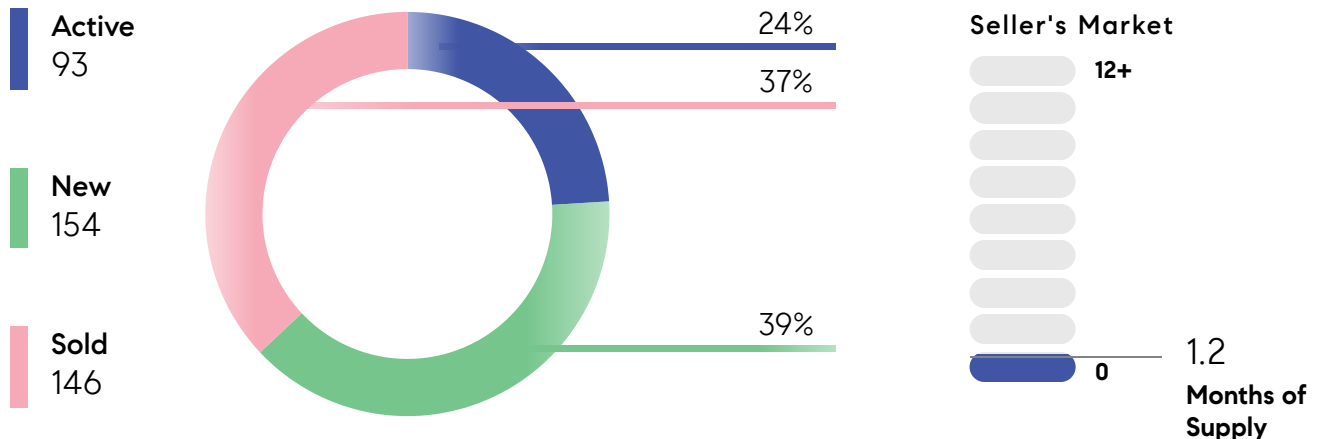
Suwanee Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,776,555	27	79.7%	\$1,416,111
YoY Change	4.4%	-73.8%	-19.6%	-16.1%

DETACHED UNDER 1M



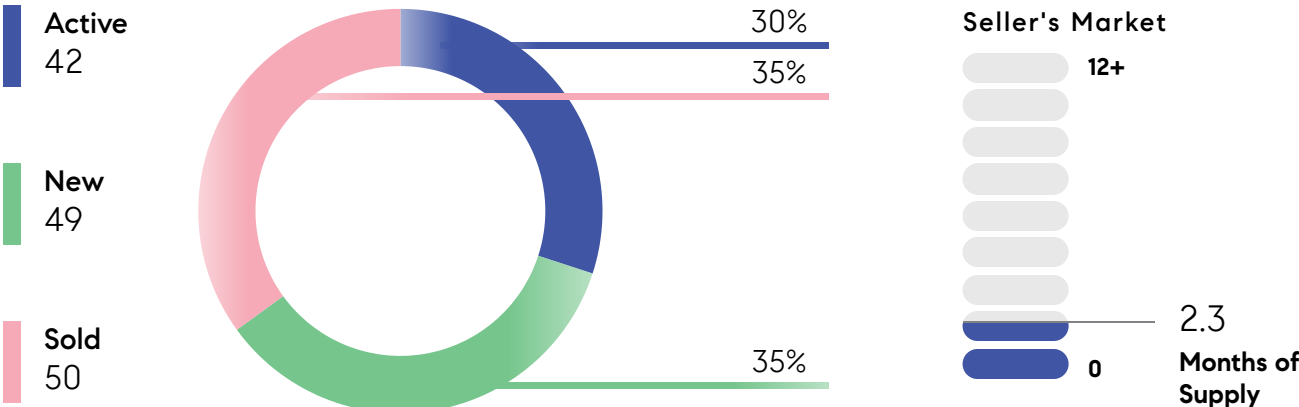
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$586,368	35	96.2%	\$564,268
YoY Change	13.7%	169.2%	-8.2%	4.3%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Suwanee Q4 2022

ATTACHED UNDER 1M



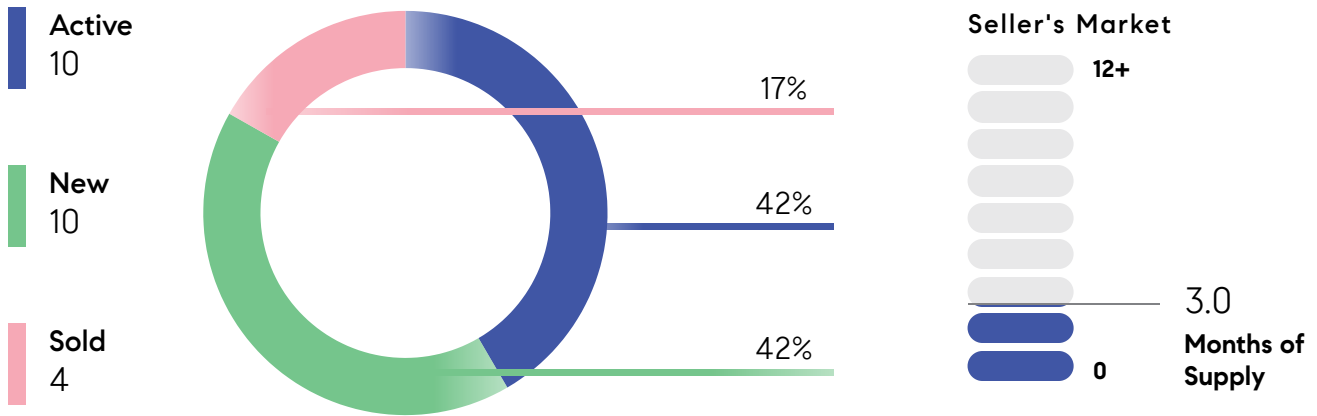
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$484,512	30	97.5%	\$472,247
YoY Change	13.9%	42.9%	0.1%	14.0%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

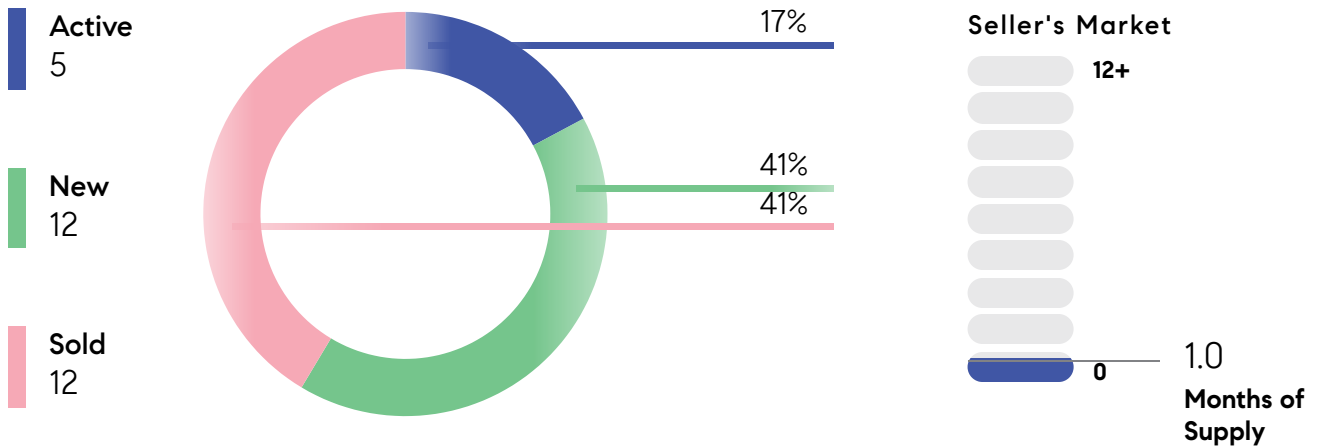
Vinings Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$2,100,890	39	66.7%	\$1,401,250
YoY Change	36.0%	69.6%	-33.0%	-8.9%

DETACHED UNDER 1M



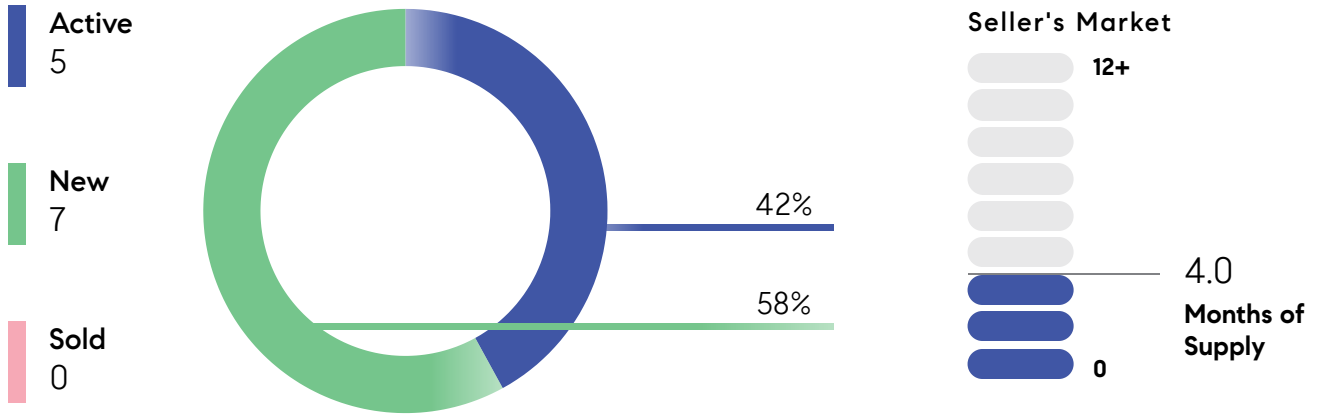
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$699,667	106	98.4%	\$688,383
YoY Change	-2.2%	92.7%	18.1%	15.5%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

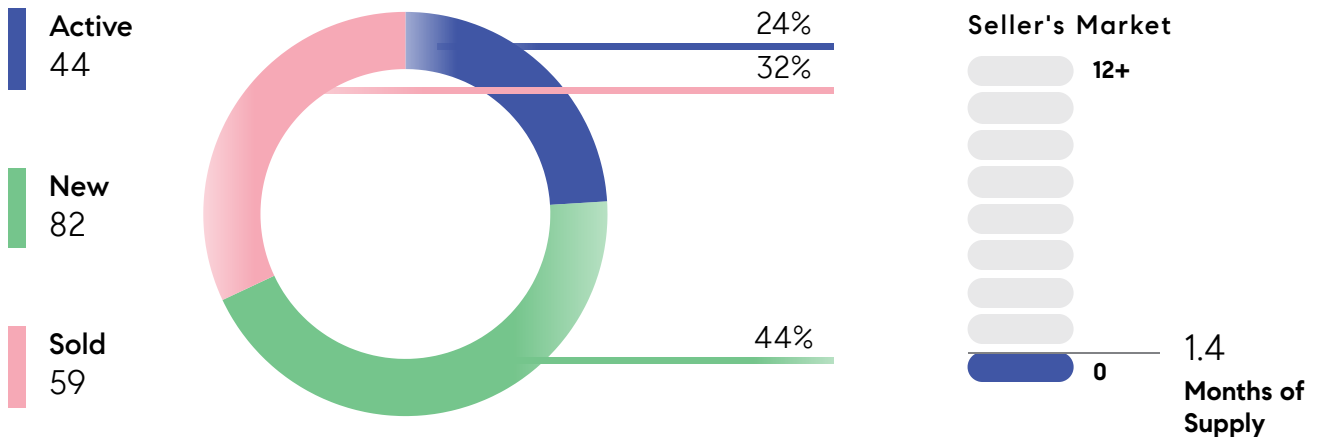
Vinings Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,456,429	-	-	-
YoY Change	-14.7%	-	-	-

ATTACHED UNDER 1M



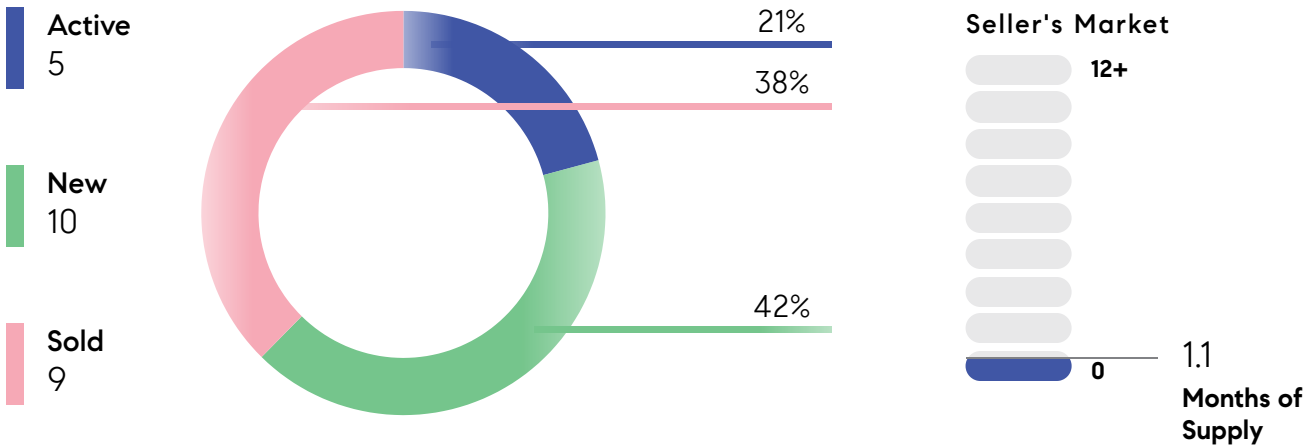
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$450,828	32	91.0%	\$410,476
YoY Change	12.8%	68.4%	-1.0%	11.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

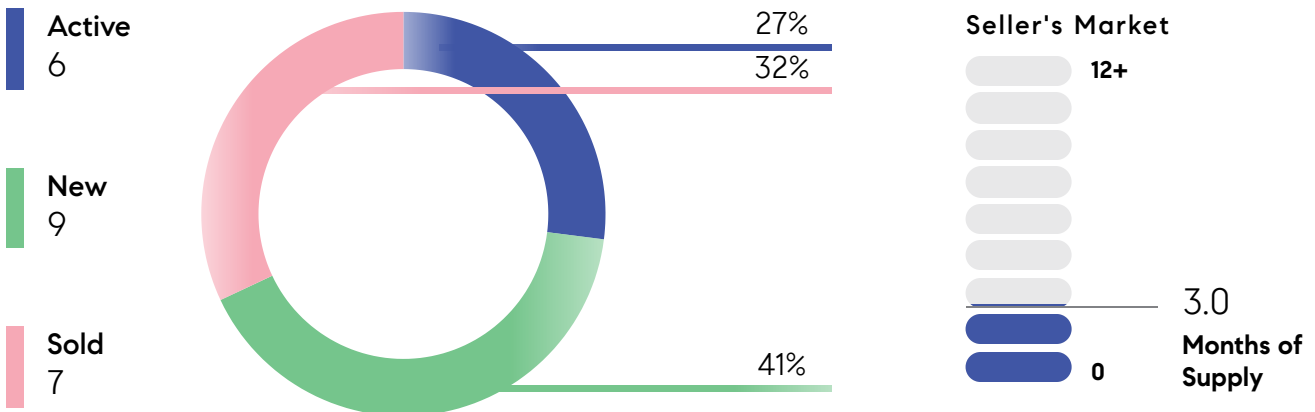
Virginia Highland Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,415,900	20	98.4%	\$1,393,162
YoY Change	-22.0%	-4.8%	5.0%	-18.1%

DETACHED UNDER 1M



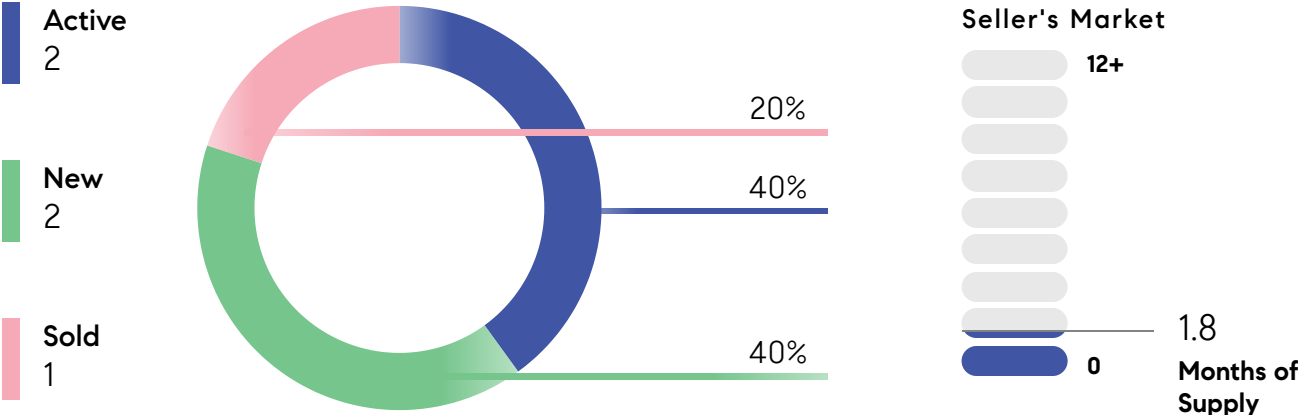
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$856,867	46	91.5%	\$784,286
YoY Change	16.1%	155.6%	-18.5%	-5.4%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Virginia Highland Q4 2022

ATTACHED UNDER 1M



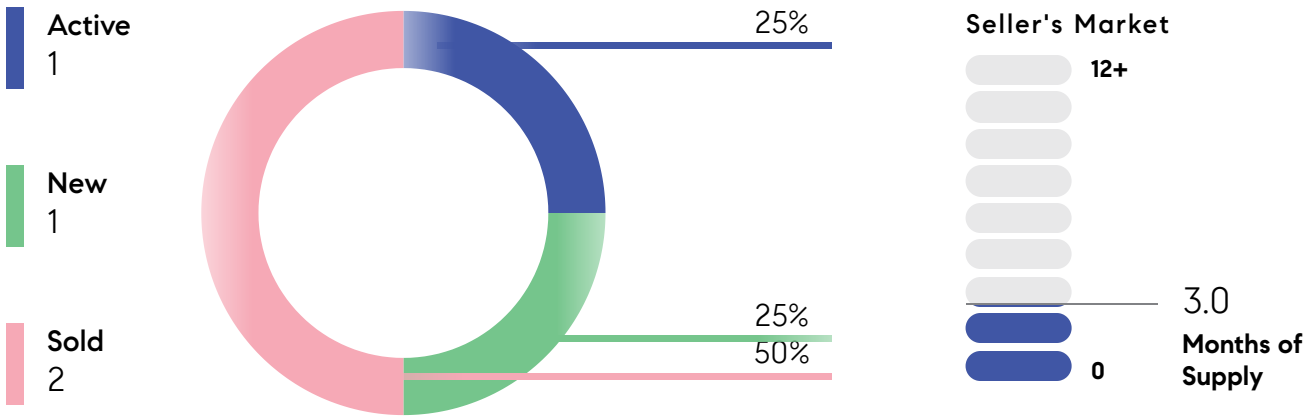
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$257,500	2	106.8%	\$275,000
YoY Change	-55.4%	-92.3%	55.3%	-30.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

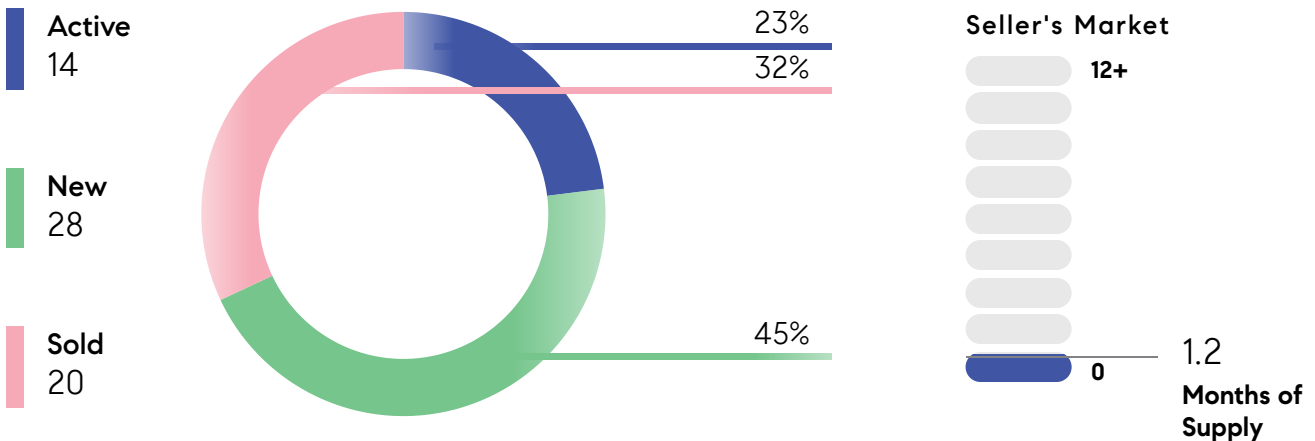
West Midtown Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,200,000	17	86.5%	\$1,037,471
YoY Change	2.6%	88.9%	-11.8%	-9.6%

DETACHED UNDER 1M



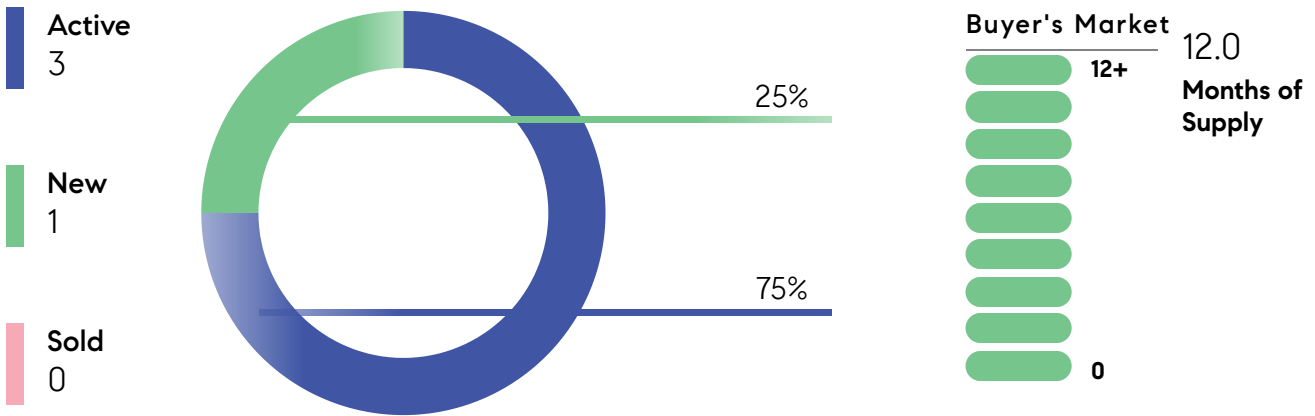
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$573,993	35	106.6%	\$611,981
YoY Change	4.1%	29.6%	3.5%	7.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

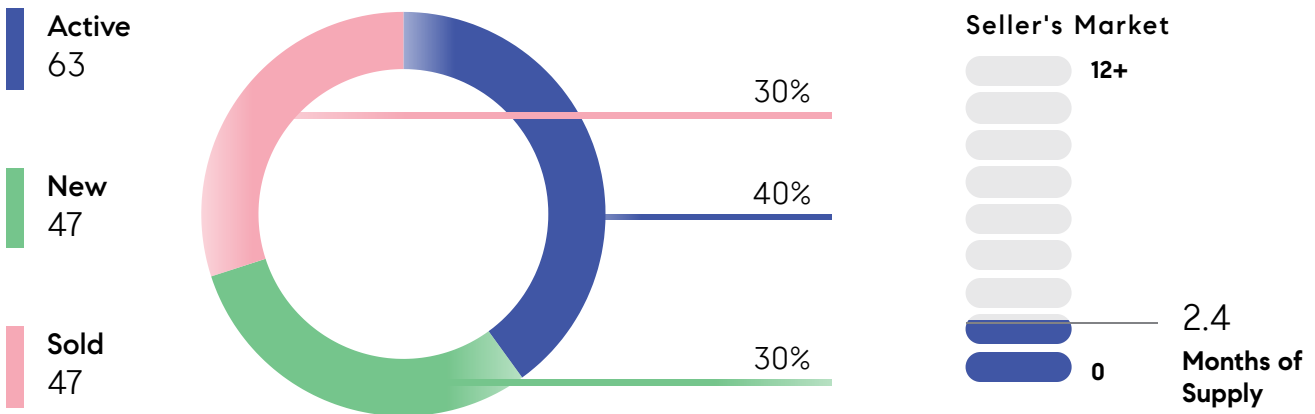
West Midtown Q4 2022

ATTACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,125,000	-	-	-
YoY Change	-2.2%	-	-	-

ATTACHED UNDER 1M



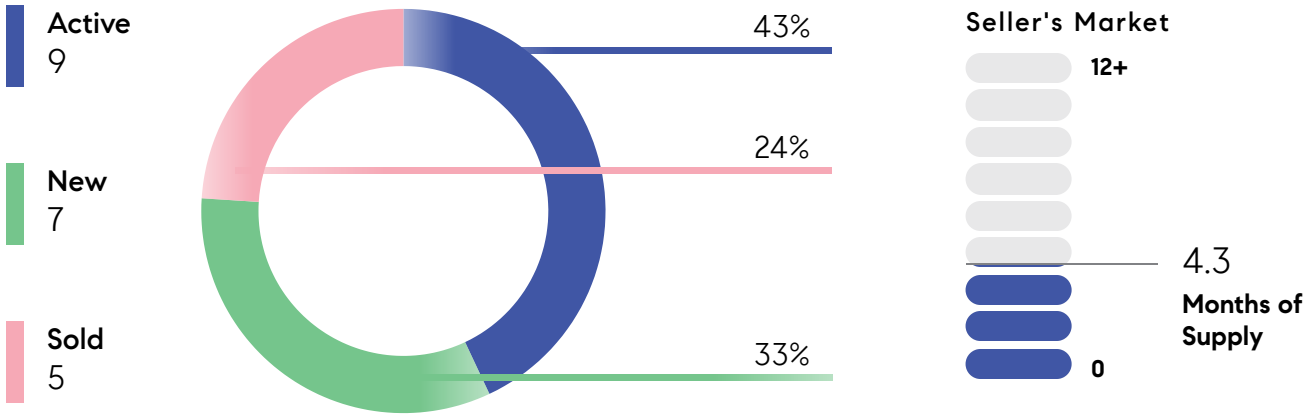
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$526,471	30	110.9%	\$583,660
YoY Change	3.9%	-16.7%	30.6%	35.7%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

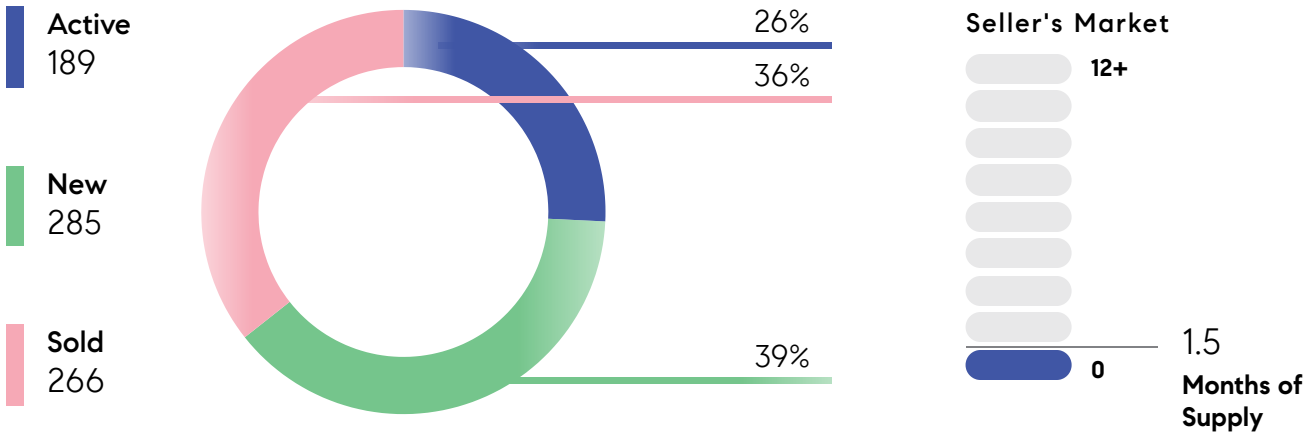
Woodstock Q4 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$1,283,364	23	98.6%	\$1,265,000
YoY Change	-1.8%	35.3%	17.4%	15.3%

DETACHED UNDER 1M



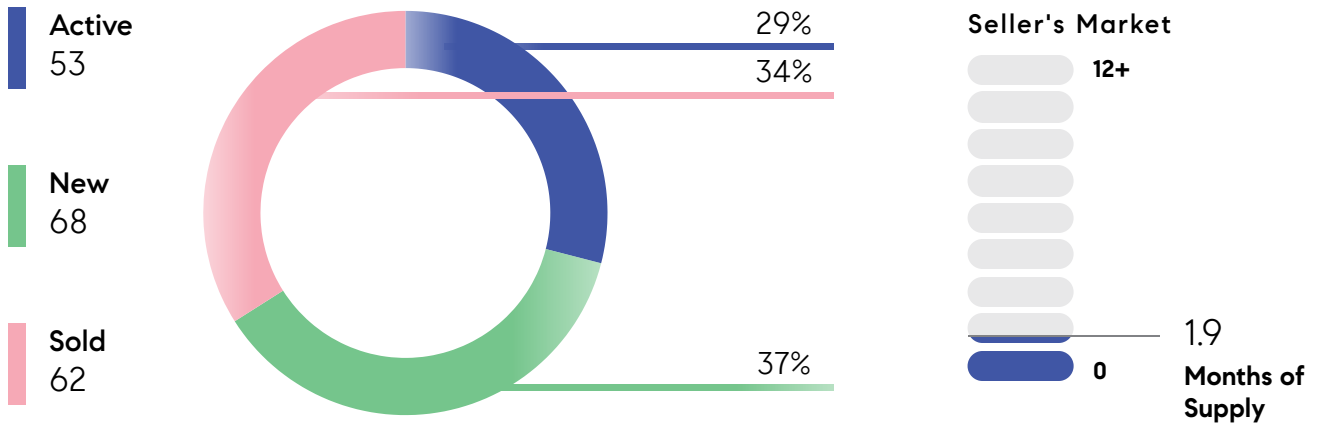
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$488,289	40	91.3%	\$445,577
YoY Change	17.5%	100.0%	-9.7%	6.1%

*Graph Legend ● Buyer's Market (Supply > Demand) ● Seller's Market (Supply < Demand) ● Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.

Woodstock Q4 2022

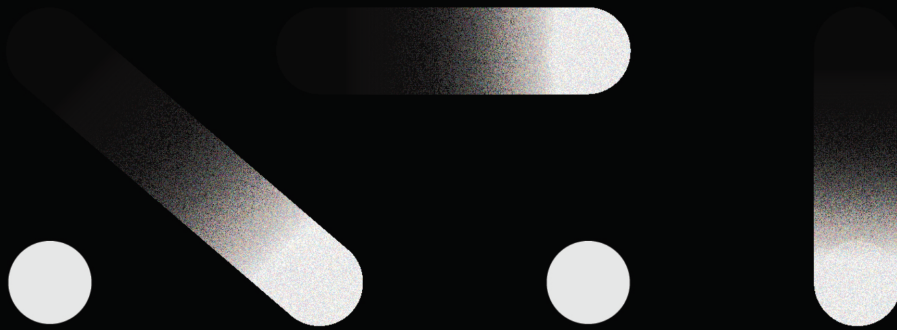
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	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q4 2022	\$468,739	44	91.0%	\$426,497
YoY Change	15.6%	4.8%	0.7%	16.4%

*Graph Legend ■ Buyer's Market (Supply > Demand) ■ Seller's Market (Supply < Demand) ■ Balanced Market (Supply = Demand)

Source: FMLS | The information is believed to be accurate but is not warranted.



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